ADNOC DISTRIBUTION COMPLETES ACQUISTION OF 50% STAKE IN TOTALENERGIES MARKETING EGYPT

Important milestone in ADNOC Distribution's international expansion journey, marking company's official entry into Egypt

Partnership includes a diversified downstream portfolio of 240 fuel retail stations, 100+ convenience stores, 250+ lube changing stations, car washes, lubricants, wholesale, and aviation fuel operations

Abu Dhabi, UAE – February 15, 2023: ADNOC Distribution (ISIN: AEA006101017) (Symbol: ADNOCDIST), announced today that it has completed its acquisition from TotalEnergies Marketing Afrique SAS of a 50% stake in TotalEnergies Marketing Egypt LLC. The closing of this landmark transaction, which was first announced in July 2022, marks the official entry of the UAE's largest fuel and retail distributor into the Egyptian market.

The acquisition is expected to uplift ADNOC Distribution's EBITDA from year 1 post closing (c.+6% on a fully-consolidated basis).

TotalEnergies Marketing Egypt is among the leading fuel retail operators in Egypt. With a strong brand and a successful track record, this acquisition is an important milestone in ADNOC Distribution's international growth journey. The partnership includes a diversified downstream portfolio of 240 fuel retail stations, 100+ convenience stores, 250+ lube changing stations, and car washes, as well as wholesale fuel, aviation fuel, and lubricant operations.

In addition to introducing the digitally-enabled ADNOC service station offering to customers in Egypt, ADNOC Distribution also plans to bring its signature Oasis convenience store to the market.

This announcement comes following a remarkable year for ADNOC Distribution. In 2022, the company opened 68 new service stations across its network in the UAE and KSA, while annoucing strong results of an annual EBITDA of AED 3.52 billion, and net profit of AED 2.75 billion.

Bader Saeed Al Lamki, CEO of ADNOC Distribution, said: “We are excited with our move into a fast-growing market like Egypt which has a significant potential in fuel retail and mobility solutions. To have TotalEnergies as our partners in Egypt offers great strength and stability, and we look forward to working closely with them to foster potential growth opportunities across the region.

“Closing this transaction marks a significant milestone in ADNOC Distribution’s international growth journey, demonstrating our ability to expand in attractive international markets, and reaffirming commitment to our Smart Growth Strategy. Egypt is the Arab world’s most populous country with great economic potential, and we look forward to bringing our offering to this dynamic market.”

Thierry Pflimlin, President Marketing & Services at TotalEnergies, said, “TotalEnergies is pleased to be joining forces with ADNOC Distribution in Egypt. The rich experience of the leading fuel distributor in the UAE will bring substantial added value to TotalEnergies Marketing Egypt. We look forward to collaborating with ADNOC Distribution in its international growth strategy.”

ADNOC Distribution’s expansion into Egypt is the latest achievement in its international growth journey. The company opened its first service station outside the UAE borders in 2018 by expanding into Saudi Arabia where it currently operates 66 sites (as of 31 December 2022). Additionally, ADNOC Voyager continues to grow the company’s international footprint, with 25 countries where its lubricant products are marketed (as of 31 December 2022).

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About ADNOC Distribution

ADNOC Distribution, listed on the Abu Dhabi Securities Exchange (ADX) under the symbol “ADNOCDIST”, is the leading fuel distributor and convenience store operator in the UAE. ADNOC Distribution operates 502 retail fuel stations, 362 convenience stores in UAE as of 31 December 2022 and is the leading marketer and distributor of fuels to commercial, industrial and government customers throughout the UAE. ADNOC Distribution operates in all seven emirates in the UAE, and in 2018 expanded its retail fuels operations internationally in the Kingdom of Saudi Arabia where it operates 66 retail fuel stations as of 31 December 2022. To find out more, visit www.adnocdistribution.ae.

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