



LULU RETAIL HOLDINGS PLC AND ITS SUBSIDIARIES

**Reports and consolidated financial statements
For the year ended 31 December 2025**

LULU RETAIL HOLDINGS PLC AND ITS SUBSIDIARIES

Reports and consolidated financial statements

For the year ended 31 December 2025

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LULU RETAIL HOLDINGS PLC AND ITS SUBSIDIARIES

Directors' Report

For the year ended 31 December 2025

The Directors present their report together with the audited consolidated financial statements of Lulu Retail Holdings PLC (the "Company") and its subsidiaries (together referred to as the "Group") for the year ended 31 December 2025.

Principal activities

The Company acts as a Head Office and holding company for the entities within the Group. The principal activities of the Company's subsidiaries comprise of retail and wholesale businesses (hypermarkets, supermarkets, and similar) in the GCC and associated businesses (global sourcing operations which supply to the retail businesses, support services and intellectual property).

Financial Results

During the year ended 31 December 2025, the Group generated total revenue of USD 7,934 million (2024: USD 7,621 million) and reported a profit from continuing operations of USD 205 million (2024: USD 216 million) and profit for the year of USD 205 million (2024: USD 249 million including USD 33 million of profit after tax from discontinued operations).

Review of Business Performance

The Group's revenue had a strong growth of 4.1% year on year reaching USD 7,934 million in FY 2025 driven by Like-for-like sales growth of 2.3% with continued growth across physical stores and e-commerce platforms. The growth was further supported by sales from new store openings. FY 2025 saw strong growth in the fresh food and electrical goods categories. The fresh food business grew at 6.4% for FY 2025 driven by consumption trends and contribution through e-commerce channels.

E-commerce remains an important growth lever, with sales increase of 38.6% year-on-year. E-commerce sales now represent 6.0% of total retail revenue, reflecting a 150-bps increase compared to FY 2024.

In 2025, Net Profit from Continuing Operations decreased by 5.4% YoY to USD 205 million, primarily due to lower margins and the planned increase in operating costs from the expansion of our store network, such expansion will result in revenue growth and higher profits in the years to come.

Dividend

The Company's Board of Directors at their meeting held on 13 February 2026, proposed a cash dividend distribution of USD 98,437,491 equating to c.0.953 cents per share (equivalent to AED 361,511,687 amounting to approximately 3.5 fils per share) for the second half of the financial year ended 31 December 2025 as the final dividend for the year 2025, subject to the approval of the shareholders at the upcoming Annual General Meeting (AGM), in accordance with the dividend policy approved by the shareholders. For the full year, this aggregates to an annual dividend of USD 196,874,982 equating to c. 1.906 cents per share (equivalent to AED 723,023,374 amounting to approximately 7 fils per share).

Continued Progress on Strategic Growth Pillars delivering resilient performance in FY 2025

The Group delivered robust performance in FY 2025, driven by disciplined execution across its four strategic growth pillars: strengthening existing stores, expanding the retail network, driving operational efficiencies, and accelerating revenue growth through digital initiatives, including e-commerce and the loyalty ecosystem.

Performance across the existing store portfolio remained strong, supported by sharper assortment curation, competitive pricing, and targeted promotional execution. Customer engagement continued to deepen, with the "Happiness" loyalty program surpassing 8.3 million enrolments, reinforcing brand affinity and repeat visitation.

The Group continued to expand its footprint, opening 20 new stores and adding 72,926 sqm of retail space during the year. Alongside network expansion, sustained focus on operational efficiency enhanced performance resilience across markets.

Digital channels and private labels remained key growth levers, with private label contribution increasing to 29.8% of retail sales, up 18 bps year-on-year, reflecting strong customer acceptance and margin accretion.

These results underscore Lulu's continued progress across its strategic priorities and reaffirm the strength and scalability of its operating model. The Company remains confident in its ability to deliver sustainable, profitable growth, underpinned by customer-centricity and commercial excellence, while maintaining its position as the largest full-line pan-GCC retailer.

LULU RETAIL HOLDINGS PLC AND ITS SUBSIDIARIES

Directors' Report

For the year ended 31 December 2025 (continued)

Directors

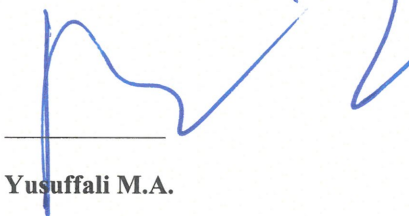
The Directors of the Company as of 31 December 2025 are as follows:

1. Yusuffali Musaliam Veettil Abdul Kader
2. Saifuddin Taher Bhai Rupawala
3. Asharf Ali Muslim Veettil Abdul Kader
4. Abdul Saleem Valiyakath Ibrahim Kutty
5. Gil Adoteye Adotevi-Akue
6. Salmeen Obaid Suwaid Alsembari Al Ameri
7. André George Sayegh
8. Reed Hamad Khamis Al-Sheryani Al-Dhaheri
9. Abdulrahman Ibrahim Hamad Abaalkhail

Statement of disclosure to auditors

The Directors certify that, as far as they are aware, there is no relevant audit information of which the Company's auditor is unaware, and that they have taken all the steps that they ought to have taken as directors in order to make themselves aware of any relevant audit information and to establish that the Company's auditor is aware of that information.

On behalf of the Board of Directors,

A large, stylized handwritten signature in blue ink, starting with a vertical line and ending with a long, sweeping horizontal stroke.

Yusuffali M.A.

Chairman

Lulu Retail Holdings PLC

Abu Dhabi, UAE

**INDEPENDENT AUDITOR'S REPORT
TO THE SHAREHOLDERS OF LULU RETAIL HOLDINGS PLC
AND ITS SUBSIDIARIES**

REPORT ON THE AUDIT OF THE CONSOLIDATED FINANCIAL STATEMENTS

Opinion

We have audited the consolidated financial statements of Lulu Retail Holdings PLC (the “Company”) and its subsidiaries (together, the “Group”), which comprise the consolidated statement of financial position as at 31 December 2025, and the consolidated statement of profit or loss and other comprehensive income, consolidated statement of changes in equity and consolidated statement of cash flows for the year then ended, and notes to the consolidated financial statements, including material accounting policy information.

In our opinion, the accompanying consolidated financial statements present fairly, in all material respects, the consolidated financial position of the Group as at 31 December 2025, and its consolidated financial performance and its consolidated cash flows for the year then ended in accordance with IFRS Accounting Standards as issued by the International Accounting Standards Board (IASB).

Basis for Opinion

We conducted our audit in accordance with International Standards on Auditing (ISAs) and the applicable requirements of Abu Dhabi Global Market (ADGM). Our responsibilities under those standards are further described in the *Auditor's Responsibilities for the Audit of the Consolidated Financial Statements* section of our report. We are independent of the Group in accordance with the *International Ethics Standards Board for Accountants' International Code of Ethics for Professional Accountants (including International Independence Standards)* (IESBA Code) as applicable to audits of consolidated financial statements of public interest entities together with the ethical requirements that are relevant to audits of consolidated financial statements of public interest entities in the Abu Dhabi Global Market (ADGM), and we have fulfilled our other ethical responsibilities in accordance with these requirements and the IESBA Code. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Key Audit Matters

Key audit matters are those matters that, in our professional judgement, were of most significance in our audit of the consolidated financial statements of the current period. These matters were discussed in the context of our audit of the consolidated financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters.

**INDEPENDENT AUDITOR'S REPORT
TO THE SHAREHOLDERS OF LULU RETAIL HOLDINGS PLC
AND ITS SUBSIDIARIES (continued)**

Key Audit Matters (continued)**Key audit matter****Revenue recognition from retail operations**

The Group reported revenue from retail operations of USD 7.9 billion during the year ended 31 December 2025. Revenue is derived from the sale of goods and is recognised when the customer takes physical possession of the goods.

The Group focuses on revenue as a key performance measure and as a driver for growth and expansion. The Group's measurement and recording of revenue is highly dependent on IT systems and related controls due to the extensive volume and variety of transactions which are processed daily by the Group.

The accurate measurement and recording of revenue depend on the automated accounting procedures and related controls being appropriately designed and operating effectively. These automated controls are essential to limit the potential for fraud and error as a result of an unauthorised or incorrect change to an application or underlying data. The potential errors in the timing and accuracy of revenue recognition could result in material misstatements in the consolidated financial statements of the Group when it recognises revenue.

ISAs also require us to consider the risk of fraud in revenue recognition. There is an inherent risk of fraud given the high number of transactions and price fluctuations of the products, affecting the revenue recognized for the year.

We identified revenue recognition from retail operations as a key audit matter due to the significance of the revenue amount to the consolidated financial statements, the significant reliance on IT, as all revenue transactions are processed through the point of sales systems which interface with the Group's accounting system on a daily basis and the level of audit effort required.

Refer to note 3.8 to the consolidated financial statements for the accounting policy and note 23 for more details about the revenue recognized during the year.

How our audit addressed the key audit matter

Our audit procedures included, inter alia, the following:

- Understanding the significant revenue processes used to measure and record revenue and identifying the relevant controls, IT systems, interfaces and reports, including performance of end-to-end walkthroughs of the revenue processes.
- Evaluating the design and implementation and testing the operating effectiveness of relevant controls related to the revenue processes.
- Utilising our internal IT specialists to test IT general controls, system interfaces, data/information reporting and application specific controls surrounding relevant revenue systems.
- Performing revenue three-way match test of manual controls on a sample basis, by reconciling the system-generated daily sales reports to the daily manual cash reconciliation summaries and bank statements;
- Reconciling, on a sample basis, the daily point of sales reports to the amount deposited in banks and the revenue recorded on those days.
- Assessing whether the revenue recognition criteria adopted by the Group are in accordance with the requirements of IFRS Accounting Standards.
- Assessing the disclosure in the consolidated financial statements relating to this matter against the requirements of IFRS Accounting Standards.



**INDEPENDENT AUDITOR'S REPORT
TO THE SHAREHOLDERS OF LULU RETAIL HOLDINGS PLC
AND ITS SUBSIDIARIES (continued)**

Other Information

Management is responsible for the other information. The other information comprises the Directors' report, which we obtained prior to the date of this auditor's report, and the Chairman's statement, the CEO statement and the other information in the annual report, which are expected to be made available to us after that date. The other information does not include the consolidated financial statements and our auditor's report thereon.

Our opinion on the consolidated financial statements does not cover the other information, and we do not express any form of assurance or conclusion thereon.

In connection with our audit of the consolidated financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the consolidated financial statements or our knowledge obtained in the audit, or otherwise appears to be materially misstated.

If, based on the work we have performed on the other information that we obtained prior to the date of this auditor's report, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

When we read the Chairman's statement, the CEO's statement and the other information in the annual report, if we conclude that there is a material misstatement therein, we will be required to communicate the matter to those charged with governance and consider whether a reportable irregularity exists in terms of the auditing standards, which must be reported.

Responsibilities of Management and Those Charged with Governance for the Consolidated Financial Statements

Management is responsible for the preparation and fair presentation of the consolidated financial statements in accordance with IFRS Accounting Standards as issued by the IASB and the applicable provisions of the Articles of Association of the Company, ADGM Companies Regulations 2020, Companies Regulations (International Accounting Standards) Rules 2015, and ADGM Market Rules, and for such internal control as management determines is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements, management is responsible for assessing the Group's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Group or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Group's financial reporting process.

Auditor's Responsibilities for the Audit of the Consolidated Financial Statements

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not a guarantee that an audit conducted in accordance with ISAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these consolidated financial statements.



**INDEPENDENT AUDITOR'S REPORT
TO THE SHAREHOLDERS OF LULU RETAIL HOLDINGS PLC
AND ITS SUBSIDIARIES (continued)**

Auditor's Responsibilities for the Audit of the Consolidated Financial Statements (continued)

As part of an audit in accordance with ISAs, we exercise professional judgement and maintain professional scepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the consolidated financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than the one resulting from error, as fraud may involve collusion, forgery, intentional omission, misrepresentations, or the override of internal control;
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the internal control;
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management;
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Group's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the consolidated financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Group to cease to continue as a going concern;
- Evaluate the overall presentation, structure and content of the consolidated financial statements, including the disclosures, and whether the consolidated financial statements represent the underlying transactions and events in a manner that achieves fair presentation; and
- Plan and perform the Group audit to obtain sufficient appropriate audit evidence regarding the financial information of the entities or business units within the Group as a basis for forming an opinion on the Group's financial statements. We are responsible for the direction, supervision and review of the audit work performed for the purposes of the group audit. We remain solely responsible for our audit opinion.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide those charged with governance with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, actions taken to eliminate threats or safeguards applied.

From the matters communicated with those charged with governance, we determine those matters that were of most significance in the audit of the consolidated financial statements of the current period and are therefore the key audit matters. We describe these matters in our auditor's report unless law or regulation preclude public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

**INDEPENDENT AUDITOR'S REPORT
TO THE SHAREHOLDERS OF LULU RETAIL HOLDINGS PLC
AND ITS SUBSIDIARIES (continued)**

Report on Other Legal and Regulatory Requirements

As required by the provisions of the ADGM Companies Regulations 2020, Companies Regulations (International Accounting Standards) Rules 2015 and ADGM Market Rules ("Rules and Regulations"), we report that:

- the consolidated financial statements of the Group have been prepared, in all material respect, in accordance with the requirements of the said Rules and Regulations;
- the information included in the Directors' report is consistent with the Group's consolidated financial statements for the year ended 31 December 2025;
- adequate accounting records have been kept by the Group; and
- the Group's consolidated financial statements are in agreement with the accounting records of the Group.

The engagement partner on the audit resulting in this independent auditor's report is Faeza Sohawon.

Deloitte & Touche (M.E.) LLP



Faeza Sohawon
18 March 2026
Abu Dhabi
United Arab Emirates

LULU RETAIL HOLDINGS PLC AND ITS SUBSIDIARIES

Consolidated statement of financial position as at 31 December

	Notes	2025 USD'000	2024 USD'000
ASSETS			
Non-current assets			
Property and equipment	10	1,411,939	1,438,490
Right-of-use assets	11	1,765,769	1,726,393
Investment properties	12	11,941	13,471
Deferred tax assets	13	27,061	24,726
Investments at fair value through other comprehensive income (FVTOCI)		-	1,201
Total non-current assets		3,216,710	3,204,281
Current assets			
Inventories	14	1,491,112	1,473,636
Trade and other receivables	15	399,122	411,605
Due from related parties	9	3,622	14,782
Cash and cash equivalents	16	329,543	346,208
Total current assets		2,223,399	2,246,231
Total assets		5,440,109	5,450,512

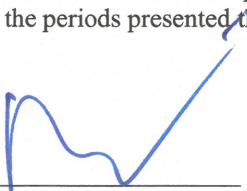
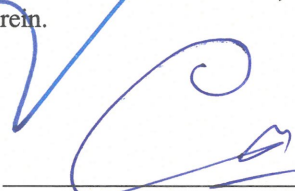
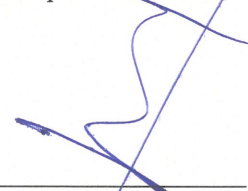
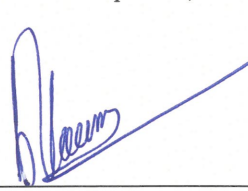
The accompanying notes form an integral part of these consolidated financial statements.

LULU RETAIL HOLDINGS PLC AND ITS SUBSIDIARIES

Consolidated statement of financial position as at 31 December (continued)

	Notes	2025 USD'000	2024 USD'000
EQUITY AND LIABILITIES			
Equity			
Share capital	17	144,605	144,605
Other reserves	17	32,709	32,709
Other equity	17	(37,738)	(27,925)
Retained earnings	17	865,187	843,467
Total equity, net		1,004,763	992,856
Liabilities			
Non-current liabilities			
Bank borrowings	18	6,710	8,394
Employees' defined benefit obligations	19	205,557	198,412
Lease liabilities	20	1,790,443	1,724,018
Deferred tax liabilities	13	4,368	4,902
Total non-current liabilities		2,007,078	1,935,726
Current liabilities			
Trade and other payables	21	1,246,280	1,310,081
Bank borrowings	18	857,166	965,957
Lease liabilities	20	181,185	175,656
Due to related parties	9	99,991	33,560
Tax payable	22	43,646	36,676
Total current liabilities		2,428,268	2,521,930
Total liabilities		4,435,346	4,457,656
Total equity and liabilities		5,440,109	5,450,512

To the best of our knowledge, the financial information included in these consolidated financial statements fairly presents in all material respects the financial condition, results of operations and cash flows of the Group as of, and for, the periods presented therein.

 Yusuffali MA Chairman	 Saifuddin Rupawala Chief Executive Officer & Director	 Prasad KK Chief Financial Officer	 Abdul Saleem VI Chief Operating/ Strategy Officer & Director
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The accompanying notes form an integral part of these consolidated financial statements.

LULU RETAIL HOLDINGS PLC AND ITS SUBSIDIARIES

Consolidated statements of profit or loss and other comprehensive income

For the year ended 31 December

	Notes	2025 USD'000	2024 USD'000
Continuing operations			
Revenue	23	7,933,970	7,620,802
Cost of revenue	24	(6,111,134)	(5,855,917)
Gross profit		1,822,836	1,764,885
Other operating income	25	302,553	299,869
Operating expenses	26	(1,731,157)	(1,656,799)
Finance costs, net	27	(162,201)	(169,375)
Profit before tax		232,031	238,580
Income tax expenses	28	(27,499)	(22,300)
Profit for the year from continuing operations		204,532	216,280
Discontinued operations			
Profit after tax for the year from discontinued operations	6	–	32,916
Profit for the year		204,532	249,196
Other comprehensive loss			
<i>Items that will not be reclassified subsequently to profit or loss (net of tax):</i>			
Re-measurement of employees' defined benefit obligations liabilities		(11,541)	(13,289)
Net fair value gain/(loss) on equity investments at FVTOCI		274	(11)
<i>Item that may be reclassified subsequently to profit or loss (net of tax):</i>			
Exchange differences on translation of foreign operations		1,454	(3,727)
Other comprehensive loss for the year		(9,813)	(17,027)
Total comprehensive income for the year		194,719	232,169
Earnings per share			
Basic and diluted (USD cents per share)	29	1.98	2.41
Earnings per share for continuing operations:			
Basic and diluted (USD cents per share)		1.98	2.09

The accompanying notes form an integral part of these consolidated financial statements.

LULU RETAIL HOLDINGS PLC AND ITS SUBSIDIARIES

Consolidated statements of changes in equity

For the year ended 31 December 2025

	Share capital USD'000	Merger reserve USD'000	Capital reserve USD'000	Other reserves USD'000	Other equity USD'000	Retained earnings USD'000	Net equity USD'000
Balance at 1 January 2024*	-	-	65,282	20,405	(10,898)	692,118	766,907
Profit for the year	-	-	-	-	-	249,196	249,196
Other comprehensive loss for the year	-	-	-	-	(17,027)	-	(17,027)
Total comprehensive (loss)/income for the year	-	-	-	-	(17,027)	249,196	232,169
Issuance of shares and deemed distribution on reorganisation (Note 2)	5,164,453	(5,105,391)	(65,282)	-	-	-	(6,220)
Capital reduction (Note 2)	(5,019,848)	5,019,848	-	-	-	-	-
Adjustment of merger reserve (Note 17)	-	85,543	-	-	-	(85,543)	-
Transfer to other reserves (Note 17)	-	-	-	12,304	-	(12,304)	-
Balance at 1 January 2025	144,605	-	-	32,709	(27,925)	843,467	992,856
Profit for the year	-	-	-	-	-	204,532	204,532
Other comprehensive loss for the year	-	-	-	-	(9,813)	-	(9,813)
Total comprehensive (loss)/income for the year	-	-	-	-	(9,813)	204,532	194,719
Dividend paid during the year (Note 36)	-	-	-	-	-	(182,812)	(182,812)
Balance at 31 December 2025	144,605	-	-	32,709	(37,738)	865,187	1,004,763

*As at 1 January 2024, the share capital balance amounted to USD 100.

The accompanying notes form an integral part of these consolidated financial statements.

LULU RETAIL HOLDINGS PLC AND ITS SUBSIDIARIES

Consolidated statements of cash flows

For the year ended 31 December 2025

	Notes	2025 USD'000	2024 USD'000
Cash flows from operating activities			
Profit before tax from continuing operations		232,031	238,580
Profit before tax from discontinued operations	6	-	32,976
Profit before tax		232,031	271,556
<i>Adjustments to reconcile profit before tax to net cash flows</i>			
Depreciation of property and equipment	10	167,018	162,240
Depreciation of right-of-use assets	11	219,381	219,653
Depreciation of investment properties	12	1,547	2,087
Gain on disposal of property and equipment ,net		(290)	(172)
Gain arising from lease modifications, net		(909)	(137)
Gain arising from lease terminations		-	(33,625)
Loss allowance on trade receivables	15	54	-
Write-off of property and equipment	10	-	3,563
Interest expense		149,421	159,844
Interest income	27	(2,426)	(294)
Employees' defined benefit obligations	19	28,665	28,023
Operating cash flows before movement in working capital		794,492	812,738
Decrease/(increase) in due from related parties		10,406	(34,601)
Increase in inventories		(17,476)	(99,029)
Decrease/(increase) in trade and other receivables		12,537	(49,745)
Decrease in other receivables – non-current		-	62
Decrease in trade and other payables		(58,080)	(89,482)
Increase in due to related parties		66,430	10,583
Cash generated from operations		808,309	550,526
Employees' defined benefit obligations paid	19	(33,406)	(18,085)
Income tax paid	22	(29,120)	(14,468)
Interest paid		(149,421)	(159,844)
Net cash generated from operating activities		596,362	358,129
Cash flow from investing activities			
Purchase of property and equipment		(138,501)	(141,712)
Purchase of investment properties		(17)	(26)
Proceeds from disposal of property and equipment		4,382	4,985
Proceeds from disposal of investments at fair value through other comprehensive income		1,475	-
Interest received		2,426	-
Net cash used in investing activities		(130,235)	(136,753)
Cash flows from financing activities			
Proceeds from bank borrowings		2,341,278	2,330,791
Payment towards bank borrowings		(2,451,753)	(1,951,747)
Net funds paid to related parties		-	(343,950)
Repayment of principal portion of lease liabilities		(190,804)	(186,480)
Dividends paid during the year		(182,812)	-
Net cash used in financing activities		(484,091)	(151,386)
Net (decrease)/increase in cash and cash equivalents		(17,964)	69,990
Cash and cash equivalents at beginning of the year	16	346,208	278,870
Effects of foreign exchange rate changes		1,299	(2,652)
Cash and cash equivalents at end of the year	16	329,543	346,208

Refer to Note 34 to the consolidated financial statements for disclosure of non-cash transactions.

The accompanying notes form an integral part of these consolidated financial statements.

LULU RETAIL HOLDINGS PLC AND ITS SUBSIDIARIES

Notes to the consolidated financial statements

For the year ended 31 December 2025

1 GENERAL INFORMATION

Lulu Retail Holdings PLC (the “Company”) is registered with Abu Dhabi Global Market (“ADGM”), under the license number 000003044 as a Public Company Limited by Shares. The Company was incorporated as Lulu IP SPV Limited on 23 September 2019 and its name was changed to Lulu Retail Holdings Limited on 24 November 2023. On 4 October 2024, the Company re-registered as a public company limited by shares. The registered address of the Company is PO Box 2405, 24, Al Sila Tower, Abu Dhabi Global Market Square, Al Maryah Island, Abu Dhabi, U.A.E.

The Company is 70.44% owned by Lulu International Holdings Limited (the “Parent Company”, together with its subsidiaries referred to as “Lulu Group”), an entity registered with Abu Dhabi Global Market (“ADGM”), under the license number 000000988, as a Private Company Limited by Shares. The registered address of the Parent Company is PO Box 2454, 24, Al Sila Tower, Abu Dhabi Global Market Square (ADGM), Al Maryah Island, Abu Dhabi, U.A.E. The Parent Company is ultimately controlled by Mr. Yusuffali Musaliyam Veetil Abdul Kader (the “Ultimate Controlling Party”). The Company and its subsidiaries are collectively referred to as the Group (the “Group”).

The Company acts as a head office and holding company for the entities within the Group. The principal activities of the Company’s subsidiaries comprise of retail and wholesale businesses (hypermarkets, supermarkets, and similar) in the GCC and associated businesses (global sourcing operations which supply to the retail businesses, support services and intellectual property) (herein after referred to as “GCC Retail Business”). Also, refer to Note 8 to these consolidated financial statements for the list of subsidiaries and their principal business activities.

On 14 November 2024, the Company listed its shares for trading on the Abu Dhabi Securities Exchange (“ADX”).

2 BASIS OF PREPARATION

The consolidated financial statements of the Group have been prepared in accordance with IFRS Accounting Standards (IFRSs) as issued by the International Accounting Standards Board (IASB), interpretations issued by the IFRS Interpretations Committee (IFRIC) applicable to companies reporting under IFRS and the applicable provisions of the Abu Dhabi Global Market (“ADGM”) Companies Regulations 2020, Companies Regulations (International Accounting Standards) Rules 2015 and ADGM Market Rules. These consolidated financial statements have been prepared on the historical cost basis except for certain financial instruments that have been measured at fair values and remeasurement of defined benefit liability as explained in note 19.

The functional currency of the Company is United Arab Emirates Dirhams (“AED”). Each of the Company’s subsidiaries determines its own functional currency and items included in the financial statements of each subsidiary are measured using that functional currency. Management uses United States Dollars (“USD”) for controlling and monitoring the performance and financial position of the Group and, accordingly, the consolidated financial statements are presented in USD. All amounts are rounded to the nearest thousand except where otherwise indicated. The financial results of the foreign operations are included in accordance with the policies set out in note 3.10.

As per the resolution of the shareholders of the Parent Company dated 17 May 2023, the Parent Company transferred its GCC Retail Business to the Company (the “reorganisation”).

The reorganisation was a common control transaction as all of the combining entities, including the Company, are controlled by the Parent Company both before and after the business combination. In absence of guidance in IFRS for business combinations under common control, this reorganisation was considered to be outside the scope of IFRS 3 Business Combinations. Since the reorganisation had no substance, the Group had chosen the pooling of interest method to account for the business combination of entities under common control.

LULU RETAIL HOLDINGS PLC AND ITS SUBSIDIARIES

Notes to the consolidated financial statements

For the year ended 31 December 2025 (continued)

2 BASIS OF PREPARATION (continued)

Accordingly, the comparative information presented in the consolidated financial statements of the Group was prepared on the basis that the reorganisation was in substance a continuation of the GCC Retail Business combined under the Company. The basic principle of accounting for business combinations under common control using the pooling of interest method is that the structure of ownership is discretionary, and any reorganisation thereof is without economic substance from the perspective of the controlling party. The pooling of interest method is considered to involve the combining parties being presented as if they had always been combined. To this effect, the Company accounted for the reorganisation transaction from the beginning of the period in which the combination occurs and present comparatives to include all combining entities.

Accordingly, the reorganisation was accounted for using the pooling of interest method as follows:

- The assets and liabilities of the subsidiaries or businesses, transferred to the Company, are reflected at their carrying amounts. No adjustments are made to reflect fair values, or recognise any new assets or liabilities, at the date of the acquisition date that would otherwise be recognised under the acquisition method.
- No goodwill is recognised as a result of the consolidation, except to the extent that existing goodwill was previously recognised in one of the combining entities.
- Any difference between the consideration transferred and the equity of the entity acquired as at the date of the combination is reflected within equity.
- The income statement reflects the results of the consolidated GCC Retail Business.
- The Group adopted an accounting policy to report the comparative information as if the Group always owned the businesses acquired under common control from the date when such businesses were part of the Group;
- The comparative information presented in the consolidated financial statements represent consolidation of all assets, liabilities, revenues and expenses of the subsidiaries at their carrying values by applying the principles underlying the consolidation procedures of IFRS 10 “Consolidated Financial Statements”.

The comparative information presented in the consolidated financial statements were prepared as if the Group was always combined including the transfer of the identifiable assets and liabilities of the GCC Retail Business.

For Al Falah Plaza Company – Sole Proprietorship LLC (which comprises both retail and properties business), the retail business of this entity has been transferred to the Group pursuant to the reorganisation. Accordingly, the comparative information presented in the consolidated financial statements of the Group include carve-out financial information relating to the retail business of Al Falah Plaza Company – Sole Proprietorship LLC comprising the following:

- a) Separately identifiable assets and liabilities, relating to the retail business.
- b) Directly attributable income and costs relating to the retail business.
- c) Allocation of common costs on a systematic basis representing the usage of services by the retail business and the properties operations.
- d) Net effect of the above was recorded in retained earnings.

The reorganisation was completed in March 2024, whereby the Parent Company transferred its GCC Retail Business to the Company in exchange for 4,412,983,345 shares of par value USD 1 each and a payable of USD 757,689,730 of which an amount of USD 751,469,230 was converted to shares of par value USD 1 each. The Group has decided to maintain the reserves of the combining companies and accordingly, the difference between the value of the shares issued (being the par value of shares issued) and the capital of the entities acquired was recorded as a merger reserve within equity.

Note 3.1 provides additional information about the basis of consolidation.

LULU RETAIL HOLDINGS PLC AND ITS SUBSIDIARIES

Notes to the consolidated financial statements

For the year ended 31 December 2025 (continued)

2 BASIS OF PREPARATION (continued)

The accompanying consolidated financial statements have been prepared assuming that the Group will continue as a going concern, which contemplates the realisation of assets and the satisfaction of liabilities in the normal course of business. As at 31 December 2025, the Group has a working capital deficit (current liabilities exceed current assets) of USD 205 million (31 December 2024: USD 276 million). The Group has access to available bank facilities at its disposal, in the form working capital facilities availed to enable it to meet its obligations as they fall due. Therefore, these consolidated financial statements do not include any adjustments relating to the recoverability and classification of recorded asset amounts and classification of liabilities that might be necessary should the Group be unable to continue as a going concern.

3 MATERIAL ACCOUNTING POLICY INFORMATION

3.1 Basis of consolidation

The consolidated financial statements incorporate the financial statements of the Company and its subsidiaries. Control is achieved when the Group is exposed, or has rights, to variable returns from its involvement with the investee and has the ability to affect those returns through its power over the investee.

Specifically, the Group controls an investee if and only if the Group has:

- Power over the investee (i.e. existing rights that give it the current ability to direct the relevant activities of the investee).
- Exposure, or rights, to variable returns from its involvement with the investee.
- The ability to use its power over the investee to affect its returns.

When the Group has less than a majority of the voting or similar rights of an investee, the Group considers all relevant facts and circumstances in assessing whether it has power over an investee, including:

- The contractual arrangement with the other vote holders of the investee;
- Rights arising from other contractual arrangements;
- The Group's voting rights and potential voting rights.

The Group re-assesses whether or not it controls an investee if facts and circumstances indicate that there are changes to one or more of the three elements of control. Consolidation of a subsidiary begins when the Group obtains control over the subsidiary and ceases when the Group loses control of the subsidiary. Assets, liabilities, income and expenses of a subsidiary acquired or disposed of during the year are included in the consolidated financial statements from the date the Group gains control until the date the Group ceases to control the subsidiary.

Profit or loss and each component of other comprehensive income are attributed to the equity holders of the parent of the Group and to the non-controlling interests, even if this results in the non-controlling interests having a deficit balance. When necessary, adjustments are made to the financial statements of subsidiaries to bring their accounting policies in line with the Group's accounting policies. All intra-group assets and liabilities, equity, income, expenses and cash flows relating to transactions between members of the Group are eliminated in full on consolidation.

A change in the ownership interest of a subsidiary, without a loss of control, is accounted for as an equity transaction. The carrying amount of the Group's interests and the non-controlling interests are adjusted to reflect the changes in their relative interests in the subsidiaries. Any difference between the amount by which the non-controlling interests are adjusted and the fair value of the consideration paid or received is recognised directly in equity and attributed to the owners of the parent company.

If the Group loses control over a subsidiary, it derecognises the related assets (including goodwill), liabilities, non-controlling interest and other components of equity, while any resultant gain or loss is recognised in profit or loss. Any investment retained is recognised at fair value.

LULU RETAIL HOLDINGS PLC AND ITS SUBSIDIARIES

Notes to the consolidated financial statements

For the year ended 31 December 2025 (continued)

3 MATERIAL ACCOUNTING POLICY INFORMATION (continued)

3.2 Leases

The Group as lessee

The Group assesses at contract inception whether a contract is, or contains, a lease. The Group recognises a right-of-use asset and a corresponding lease liability with respect to all lease arrangements in which it is the lessee, except for short-term leases (i.e., those leases that have a lease term of 12 months or less from the commencement date and do not contain a purchase option) and leases of low value assets (such as tablets and personal computers, small items of office furniture and telephones). For these leases, the Group recognises the lease payments as an operating expense on a straight-line basis over the term of the lease unless another systematic basis is more representative of the time pattern in which economic benefits from the leased assets are consumed.

The lease liability is initially measured at the present value of the lease payments that are not paid at the commencement date, discounted by using the rate implicit in the lease. If this rate cannot be readily determined, the lessee uses its incremental borrowing rate.

The incremental borrowing rate depends on the term, currency and start date of the lease and is determined based on a series of inputs including: the risk-free rate based on government bond rates; a country-specific risk adjustment; a credit risk adjustment based on bond yields; and an entity-specific adjustment when the risk profile of the entity that enters into the lease is different to that of the Group and the lease does not benefit from a guarantee from the Group.

Lease payments included in the measurement of the lease liability comprise:

- Fixed lease payments (including in-substance fixed payments), less any lease incentives;
- Variable lease payments that depend on an index or rate, initially measured using the index or rate at the commencement date;
- The amount expected to be payable by the lessee under residual value guarantees;
- The exercise price of purchase options, if the lessee is reasonably certain to exercise the options; and
- Payments of penalties for terminating the lease, if the lease term reflects the exercise of an option to terminate the lease.

The lease liability is presented as a separate line item in the consolidated statement of financial position. The lease liability is subsequently measured by increasing the carrying amount to reflect interest on the lease liability (using effective interest method) and by reducing the carrying amount to reflect the lease payments made. The Group remeasures the lease liability (and makes a corresponding adjustment to the related right-of-use asset) whenever:

- the lease term has changed or there is a change in the assessment of exercise of a purchase option, in which case the lease liability is remeasured by discounting the revised lease payments using a revised discount rate;
- the lease payments change due to changes in an index or rate or a change in expected payment under a guaranteed residual value, in which cases the lease liability is re-measured by discounting the revised lease payments using the initial discount rate (unless the lease payments change is due to a change in a floating interest rate, in which case a revised discount rate is used); and
- a lease contract is modified and the lease modification is not accounted for as a separate lease, in which case the lease liability is remeasured based on the lease term of the modified lease by discounting the revised lease payments using a revised discount rate at the effective date of the modification.

The right-of-use assets comprise the initial measurement of the corresponding lease liability, lease payments made at or before the commencement day, less any lease incentives received and any initial direct costs. They are subsequently measured at cost less accumulated depreciation and impairment losses.

Whenever the Group incurs an obligation for costs to dismantle and remove a leased asset, restore the site on which it is located or restore the underlying asset to the condition required by the terms and conditions of the lease, a provision is recognised and measured under IAS 37. To the extent that the costs relate to a right-of-use asset, the costs are included in the related right-of-use asset, unless those costs are incurred to produce inventories.

LULU RETAIL HOLDINGS PLC AND ITS SUBSIDIARIES

Notes to the consolidated financial statements

For the year ended 31 December 2025 (continued)

3 MATERIAL ACCOUNTING POLICY INFORMATION (continued)

3.2 Leases (continued)

The Group as lessee (continued)

The right-of-use assets are depreciated on a straight-line basis over the shorter period of lease term and useful life of the underlying asset. If a lease transfers ownership of the underlying asset or the cost of the right-of-use of asset reflects that the Group expects to exercise a purchase option, the related right-of-use asset is depreciated over the useful life of the underlying asset. The depreciation starts at the commencement date of the lease.

The right-of-use of assets are presented as a separate line in the consolidated statement of financial position.

The Group applies IAS 36 to determine whether a right-of-use asset is impaired and accounts for any identified impairment loss as described in the 'Impairment of non-financial assets' policy.

Variable rents that do not depend on an index or rate are not included in the measurement of the lease liability and the right-of-use asset. The related payments are recognised as an expense in the period in which the event or condition that triggers those payments occurs and are included in the line 'Operating expenses' in the consolidated statement of profit or loss and other comprehensive income.

As a practical expedient, IFRS 16 permits a lessee not to separate non-lease components, and instead account for any lease and associated non-lease components as a single lease component. The Group has used this practical expedient.

The Group as lessor

Leases for which the Group is a lessor are classified as finance or operating leases. Whenever the terms of the lease transfer substantially all the risks and rewards of ownership to the lessee, the contract is classified as a finance lease. All other leases are classified as operating leases.

When the Group is an intermediate lessor, it accounts for the head lease and the sublease as two separate contracts. The sublease is classified as a finance or operating lease by reference to the right-of-use asset arising from the head lease.

Rental income from operating leases is recognised on a straight-line basis over the term of the relevant lease. Initial direct costs incurred in negotiating and arranging an operating lease are added to the carrying amount of the leased asset and recognised on a straight-line basis over the lease term as rental income. Contingent rents are recognised as revenue in the period in which they are earned.

When a contract includes lease and non-lease components, the Group applies IFRS 15 *Revenue from Contracts with Customers* to allocate the consideration under the contract to each component.

3.3 Sale and leaseback

The Group enters into sale and leaseback transactions whereby it sells certain assets to a third-party and immediately leases them back. Where sale proceeds received are judged to reflect the fair value, any gain or loss arising on disposal is recognised in the consolidated statement of profit or loss, to the extent that it relates to the rights that have been transferred to the buyer lessor. Gains and losses that relate to the rights that have been retained are included in the carrying amount of the right of use asset recognised at commencement of the lease. Where sale proceeds received are not at the fair value, any below market terms are recognised as a prepayment of lease payments, and above market terms are recognised as additional financing provided by the lessor. After the commencement date, Group applies the lessee's accounting policies disclosed in note 3.2 above. In measuring the resulting lease liability, the Group determines 'lease payments' or 'revised lease payments' in a way that Group would not recognise any amount of gain or loss that relates to the right of use retained by the Group.

As permitted by IFRS 16, the Group did not reassess sale and leaseback transactions entered into before the date of initial application to determine whether a sale occurred under IFRS 15, and accordingly, continues to amortise any deferred gain on sale over the lease term.

LULU RETAIL HOLDINGS PLC AND ITS SUBSIDIARIES

Notes to the consolidated financial statements

For the year ended 31 December 2025 (continued)

3 MATERIAL ACCOUNTING POLICY INFORMATION (continued)

3.4 Inventories

Inventories are stated at the lower of cost and net realisable value. For certain group entities, cost is determined using the “retail method” whereby the sales value is reduced by an appropriate gross margin.

For certain group entities, cost is determined using Weighted Average Cost (WAC) method due to the different nature of their operations. Cost comprises the invoice value and the related costs incurred in bringing the inventories to their present location and condition.

Net realisable value represents the estimated selling price less all estimated costs necessary to make the sale.

The Group reviews its inventories to assess loss on account of obsolescence and damage on a regular basis. In determining whether provision for obsolescence should be recorded in the profit or loss, the Group makes judgements as to whether there is any observable data indicating that there is any future saleability of the product and the net realizable value for such product. Accordingly, provision is made or the cost is written off where the net realizable value of inventories is less than cost based on management’s best estimates.

3.5 Property and equipment

Property and equipment are stated at cost less accumulated depreciation and any accumulated impairment losses except for freehold land which is stated at cost.

The useful lives of property and equipment are as follows:

	Years
Buildings and leasehold improvements	4 - 20
Machinery and equipment	3 - 12
Computers and accessories	4 – 5
Furniture and fixtures	3 - 12
Motor vehicles	3 - 10

Depreciation is charged so as to write off the cost of assets, other than freehold land and property and equipment under construction, over their estimated useful lives, using the straight-line method. The estimated useful lives, residual values and depreciation method are reviewed at each reporting date, with the effect of any changes in estimate accounted for on a prospective basis.

Subsequent costs are included in the asset’s carrying amount or recognised as a separate asset, as appropriate, only when it is probable that future economic benefits associated with the item will flow to the Group and the cost of the item can be measured reliably. All other repair and maintenance costs are recognised in the consolidated statement of profit or loss as incurred.

Properties in the course of construction for production, supply or administrative purposes, or for purposes not yet determined, are carried at cost, less any recognised impairment loss. Cost includes professional fees and, for qualifying assets, borrowing costs capitalised in accordance with the Group’s accounting policy. Depreciation of these assets, determined on the same basis as other property assets, commences when the assets are ready for their intended use.

The carrying values of property and equipment are reviewed for impairment when events or changes in circumstances indicate the carrying values may not be recoverable. If any such indication exists and where the carrying values exceed the estimated recoverable amount, the assets are written down to their recoverable amount, being the higher of their fair value less costs to sell and their value in use.

The gain or loss arising on the disposal or retirement of an item of property and equipment is determined as the difference between the sales proceeds and the carrying amount of the asset and is recognised in profit or loss.

LULU RETAIL HOLDINGS PLC AND ITS SUBSIDIARIES

Notes to the consolidated financial statements

For the year ended 31 December 2025 (continued)

3 MATERIAL ACCOUNTING POLICY INFORMATION (continued)

3.6 Investment properties

Investment properties, which are property held to earn rentals and/or for capital appreciation, are measured initially at its cost, including transaction costs. Subsequent to initial recognition, investment properties are measured at cost less accumulated depreciation and any accumulated impairment losses. Subsequent expenditure related to investment properties are added to its book value only when it is probable that future economic benefits associated with the item will flow to the Group and the cost of the item can be measured reliably. The investment properties are depreciated over a period of 12 to 25 years based on the terms of the leased land on which these investment properties are constructed.

Investment properties are derecognised either when they have been disposed of (i.e., at the date the recipient obtains control) or when they are permanently withdrawn from use and no future economic benefit is expected from their disposal. The difference between the net disposal proceeds and the carrying amount of the asset is recognised in profit or loss in the period of derecognition. In determining the amount of consideration from the derecognition of investment property the Group considers the effects of variable consideration, existence of a significant financing component, non-cash consideration, and consideration payable to the buyer (if any).

3.7 Impairment of tangible assets

At each reporting date, the Group reviews the carrying amounts of its tangible assets to determine whether there is any indication that those assets have suffered an impairment loss. If any such indication exists, the recoverable amount of the asset is estimated in order to determine the extent of the impairment loss (if any). Where the asset does not generate cash flows that are independent from other assets, the Group estimates the recoverable amount of the cash-generating unit to which the asset belongs. When a reasonable and consistent basis of allocation can be identified, corporate assets are also allocated to individual cash-generating units for which a reasonable and consistent allocation basis can be identified.

Recoverable amount is the higher of fair value less costs to sell and value in use. In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset for which the estimates of future cash flows have not been adjusted.

If the recoverable amount of an asset (cash-generating unit) is estimated to be less than its carrying amount, the carrying amount of the asset (cash-generating unit) is reduced to its recoverable amount. An impairment loss is recognised immediately in profit or loss, unless the relevant asset is carried at a revalued amount, in which case the impairment loss is treated as a revaluation decrease.

Where an impairment loss subsequently reverses, the carrying amount of the asset (cash-generating unit) is increased to the revised estimate of its recoverable amount, but so that the increased carrying amount does not exceed the carrying amount that would have been determined had no impairment loss been recognised for the asset (cash-generating unit) in prior years. A reversal of an impairment loss is recognised immediately in profit or loss, unless the relevant asset is carried at a revalued amount, in which case the reversal of the impairment loss is treated as a revaluation increase.

3.8 Revenue recognition

Revenue from contracts with customers is recognised when control of the goods or services are transferred to the customer at an amount that reflects the consideration to which the Company expects to be entitled in exchange for those goods or services. Revenue is measured based on the consideration to which the group expects to be entitled in a contract with a customer, taking into account the contractually agreed terms of payment excluding taxes and duties. The Group assesses its revenue arrangements against specific criteria to determine if it is acting as principal or an agent and has concluded that it is acting as a principal in all of its revenue arrangements.

LULU RETAIL HOLDINGS PLC AND ITS SUBSIDIARIES

Notes to the consolidated financial statements

For the year ended 31 December 2025 (continued)

3 MATERIAL ACCOUNTING POLICY INFORMATION (continued)

3.8 Revenue recognition (continued)

Retail operations - Sale of goods

Revenue from sale of goods is recognised at the point in time when control of the asset is transferred to the customer, generally on delivery of the goods.

The Group considers whether there are other promises in a contract that are separate performance obligations to which a portion of the transaction price needs to be allocated. In determining the transaction price for the sale of goods, the Group considers the effects of variable consideration, the existence of significant financing components, non-cash consideration, and consideration payable to the customer (if any).

Variable consideration

If the consideration in a contract includes a variable amount, the Group estimates the amount of consideration to which it will be entitled in exchange for transferring the goods to the customer. The variable consideration is estimated at contract inception and constrained until it is highly probable that a significant revenue reversal in the amount of cumulative revenue recognised will not occur when the associated uncertainty with the variable consideration is subsequently resolved. The contracts for the sale of goods provide customers with a right of return. The rights of return give rise to variable consideration.

Loyalty points programme

The Group has a loyalty points programme which allows customers to accumulate points that can be redeemed for a certain monetary value against subsequent purchases within a period of one month. The loyalty points give rise to a separate performance obligation as they provide a material right to the customer. A portion of the transaction price is allocated to the loyalty points awarded to customers based on relative stand-alone selling price and recognised as a contract liability until the points are redeemed. Revenue is recognised upon redemption of points by the customer or upon expiry.

Other operating income

The Group recognises display rental income over time as performance obligation is satisfied. The other contributions from vendors and listing fee income is recognized at the point in time when the services are rendered.

3.9 Cost of sales

Cost of sales primarily consists of the cost of purchases net of the rebates and supplier benefits, changes in inventories (including impairments), exchange gains and losses on goods purchases and inbound shipping costs.

Rebates and other supplier benefits

The Group receives discounts from vendors through variety of arrangements such as target discounts, statement discounts and discounts at various periods during the year relating to purchases which are deducted from purchase price to recognise costs of purchases in the consolidated financial statements.

3.10 Foreign currency transactions

The individual financial statements of each Group entity are presented in the currency of the primary economic environment in which the entity operates (its functional currency). For the purpose of the consolidated financial statements, the results and financial position of each entity are expressed in USD, which is the presentation currency for the consolidated financial statements.

In preparing the financial statements of each individual group entity, transactions in currencies other than the entity's functional currency (foreign currencies) are recognised at the rates of exchange prevailing at the dates of the transactions.

LULU RETAIL HOLDINGS PLC AND ITS SUBSIDIARIES

Notes to the consolidated financial statements

For the year ended 31 December 2025 (continued)

3 MATERIAL ACCOUNTING POLICY INFORMATION (continued)

3.10 Foreign currency transactions (continued)

For the purpose of presenting consolidated financial statements, the assets and liabilities of the Group's foreign operations are expressed in USD using exchange rates prevailing at the reporting date. Income and expense items are translated at the average exchange rates for the period, unless exchange rates fluctuated significantly during that period, in which case the exchange rates at the dates of the transactions are used. Exchange differences arising, if any, are recognised in other comprehensive income and accumulated in other equity. On the disposal of a foreign operation, all of the exchange differences accumulated in other equity in respect of that operation attributable to the owners of the parent company are reclassified to profit or loss.

3.11 Borrowing costs

Borrowing costs directly attributable to the acquisition, construction or production of qualifying assets, which are assets that necessarily take a substantial period of time to get ready for their intended use or sale, are added to the cost of those assets, until such time as the assets are substantially ready for their intended use or sale.

All other borrowing costs are directly recognised in profit or loss in the period in which they are incurred.

3.12 Financial instruments

Financial assets and liabilities are recognised in the Group's consolidated statement of financial position when the Group becomes a party to the contractual provisions of the instruments.

Financial assets and financial liabilities are initially measured at fair value, except for trade receivables that do not have a significant financing component which are measured at transaction price. Transaction costs that are directly attributable to the acquisition or issue of financial assets and financial liabilities (other than financial assets and financial liabilities at fair value through profit or loss) are added to or deducted from the fair value of the financial assets or financial liabilities, as appropriate, on initial recognition. Transaction costs directly attributable to the acquisition of financial assets or financial liabilities at fair value through profit or loss are recognised immediately in the consolidated statement of profit or loss.

Financial assets

All regular way purchases or sales of financial assets are recognised and derecognised on a trade date basis. Regular way purchases or sales are purchases or sales of financial assets that require delivery of assets within the time frame established by regulation or convention in the marketplace.

All recognised financial assets are subsequently measured in their entirety at either amortised cost or fair value, depending on the classification of the financial assets.

Classification of financial assets

Debt instruments that meet the following conditions are measured subsequently at amortised cost:

- the financial asset is held within a business model whose objective is to hold financial assets in order to collect contractual cash flows; and
- the contractual terms of the financial asset give rise on specified dates to cash flows that are solely payments of principal and interest on the principal amount outstanding.

Debt instruments that meet the following conditions are measured subsequently at fair value through other comprehensive income (FVTOCI):

- the financial asset is held within a business model whose objective is achieved by both collecting contractual cash flows and selling the financial assets; and
- the contractual terms of the financial asset give rise on specified dates to cash flows that are solely payments of principal and interest on the principal amount outstanding.

LULU RETAIL HOLDINGS PLC AND ITS SUBSIDIARIES

Notes to the consolidated financial statements

For the year ended 31 December 2025 (continued)

3 MATERIAL ACCOUNTING POLICY INFORMATION (continued)

3.12 Financial instruments (continued)

Financial assets (continued)

Classification of financial assets (continued)

By default, all other financial assets are measured subsequently at fair value through profit or loss (FVTPL).

Despite the foregoing, the group may make the following irrevocable election / designation at initial recognition of a financial asset:

- the group may irrevocably elect to present subsequent changes in fair value of an equity investment in other comprehensive income if certain criteria are met; and
- the group may irrevocably designate a debt investment that meets the amortised cost or FVTOCI criteria as measured at FVTPL if doing so eliminates or significantly reduces an accounting mismatch.

Amortised cost and effective interest rate method

The effective interest method is a method of calculating the amortised cost of a debt instrument and of allocating interest income over the relevant period.

For financial assets other than purchased or originated credit-impaired financial assets (i.e., assets that are credit-impaired on initial recognition), the effective interest rate is the rate that exactly discounts estimated future cash receipts (including all fees and points paid or received that form an integral part of the effective interest rate, transaction costs and other premiums or discounts) excluding expected credit losses, through the expected life of the debt instrument, or, where appropriate, a shorter period, to the gross carrying amount of the debt instrument on initial recognition. For purchased or originated credit impaired financial assets, a credit-adjusted effective interest rate is calculated by discounting the estimated future cash flows, including expected credit losses, to the amortised cost of the debt instrument on initial recognition.

The amortised cost of a financial asset is the amount at which the financial asset is measured at initial recognition minus the principal repayments, plus the cumulative amortisation using the effective interest method of any difference between that initial amount and the maturity amount, adjusted for any loss allowance. The gross carrying amount of a financial asset is the amortised cost of a financial asset before adjusting for any loss allowance.

Interest income is recognised using the effective interest method for debt instruments measured subsequently at amortised cost and at FVTOCI. For financial assets other than purchased or originated credit-impaired financial assets, interest income is calculated by applying the effective interest rate to the gross carrying amount of a financial asset, except for financial assets that have subsequently become credit-impaired.

For financial assets that have subsequently become credit-impaired, interest income is recognised by applying the effective interest rate to the amortised cost of the financial asset. If, in subsequent reporting periods, the credit risk on the credit-impaired financial instrument improves so that the financial asset is no longer credit-impaired, interest income is recognised by applying the effective interest rate to the gross carrying amount of the financial asset. For purchased or originated credit-impaired financial assets, the group recognises interest income by applying the credit-adjusted effective interest rate to the amortised cost of the financial asset from initial recognition. The calculation does not revert to the gross basis even if the credit risk of the financial asset subsequently improves so that the financial asset is no longer credit impaired. Interest income is recognised in profit or loss and is included in the "Finance costs, net" line item.

LULU RETAIL HOLDINGS PLC AND ITS SUBSIDIARIES

Notes to the consolidated financial statements

For the year ended 31 December 2025 (continued)

3 MATERIAL ACCOUNTING POLICY INFORMATION (continued)

3.12 Financial instruments (continued)

Financial assets (continued)

Classification of financial assets (continued)

Equity instruments designated as at FVTOCI

On initial recognition, the Group may make an irrevocable election (on an instrument-by-instrument basis) to designate investments in equity instruments as at FVTOCI. Designation at FVTOCI is not permitted if the equity investment is held for trading or if it is contingent consideration recognised by an acquirer in a business combination.

Investments in equity instruments at FVTOCI are initially measured at fair value plus transaction costs. Subsequently, they are measured at fair value with gains and losses arising from changes in fair value recognised in other comprehensive income and accumulated in the other reserve. The cumulative gain or loss will not be reclassified to profit or loss on disposal of the equity investments, instead, they will be transferred to retained earnings.

Dividends on these investments in equity instruments are recognised in profit or loss in accordance with IFRS 9 *Financial Instruments* unless the dividends clearly represent a recovery of part of the cost of the investment. Dividends are included in the 'Other operating income' line item in profit or loss.

Financial assets at FVTPL

Financial assets that do not meet the criteria for being measured at amortised cost or FVTOCI are measured at FVTPL. Specifically:

- Investments in equity instruments are classified as at FVTPL, unless the Group designates an equity investment that is neither held for trading nor a contingent consideration arising from a business combination as at FVTOCI on initial recognition.
- Debt instruments that do not meet the amortised cost criteria or the FVTOCI criteria are classified as at FVTPL. In addition, debt instruments that meet either the amortised cost criteria or the FVTOCI criteria may be designated as at FVTPL upon initial recognition if such designation eliminates or significantly reduces a measurement or recognition inconsistency (so called 'accounting mismatch') that would arise from measuring assets or liabilities or recognising the gains and losses on them on different bases. The Group has not designated any debt instruments as at FVTPL.

Financial assets at FVTPL are measured at fair value at the end of each reporting period, with any fair value gains or losses recognised in profit or loss.

Impairment of financial assets

The Group recognizes a loss allowance for expected credit losses on investments in debt instruments that are measured at amortised cost or at FVTOCI, trade receivables and other financial assets as well as on financial guarantee contracts, if any. The amount of expected credit losses is updated at each reporting date to reflect changes in credit risk since initial recognition of the respective financial instrument.

The Group always recognises lifetime 'Expected Credit Loss' (ECL) for trade receivables. The expected credit losses on these financial assets are estimated using a provision matrix based on the Group's historical credit loss experience, adjusted for factors that are specific to the debtors, general economic conditions and an assessment of both the current as well as the forecast direction of conditions at the reporting date, including time value of money where appropriate.

For all other financial instruments, the Group recognises lifetime ECL when there has been a significant increase in credit risk since initial recognition. However, if the credit risk on the financial instrument has not increased significantly since initial recognition, the Group measures the loss allowance for that financial instrument at an amount equal to 12-month ECL.

Lifetime ECL represents the expected credit losses that will result from all possible default events over the expected life of a financial instrument. In contrast, 12-month ECL represents the portion of lifetime ECL that is expected to result from default events on a financial instrument that are possible within 12 months after the reporting date.

LULU RETAIL HOLDINGS PLC AND ITS SUBSIDIARIES

Notes to the consolidated financial statements

For the year ended 31 December 2025 (continued)

3 MATERIAL ACCOUNTING POLICY INFORMATION (continued)

3.12 Financial instruments (continued)

Financial assets (continued)

Impairment of financial assets (continued)

In assessing whether the credit risk on a financial instrument has increased significantly since initial recognition, the Group compares the risk of a default occurring on the financial instrument at the reporting date with the risk of a default occurring on the financial instrument at the date of initial recognition. In making this assessment, the Group considers both quantitative and qualitative information that is reasonable and supportable, including historical experience and forward-looking information that is available without undue cost or effort. Forward-looking information considered includes the future prospects of the industries in which the Group's debtors operate, obtained from economic expert reports, financial analysts, governmental bodies, relevant think-tanks and other similar organisations, as well as consideration of various external sources of actual and forecast economic information that relate to the Group's core operations.

Financial assets are assessed as credit impaired when one or more events that have a detrimental impact on the estimated future cash flows of that asset have occurred.

ECL are the discounted product of the Probability of Default (PD), Exposure at Default (EAD), and Loss Given Default (LGD). The PD represents the likelihood of a borrower defaulting on its financial obligation, either over the next 12 months (12M PD), or over the remaining lifetime (Lifetime PD) of the obligation. EAD represents the expected exposure in the event of a default. The Group derives the EAD from the current exposure to the financial instruments and potential changes to the current amounts allowed under the contract including amortisation. The EAD of a financial asset is its gross carrying amount. The LGD represents expected loss conditional on default, its expected value when realised and the time value of money.

The Group applies the simplified approach to recognise lifetime expected credit losses for its trade receivables as permitted by IFRS 9. Accordingly, trade receivables which are not credit impaired and which do not have significant financing component is categorised under stage 2 and lifetime ECL is recognised.

Objective evidence that debt instrument is impaired includes whether any payment of principal or profit is overdue by more than 90 days or there are any known difficulties in the cash flows including the sustainability of the counterparty's business plan, credit rating downgrades, breach of original terms of the contract, its ability to improve performance once a financial difficulty has arisen or deterioration in the value of collateral. The Group assesses whether objective evidence of impairment exists on an individual basis for each individually significant asset and collectively for others not deemed individually significant.

Loss allowances for ECL are presented as a deduction from the gross carrying amount of the financial assets at amortised cost.

Write-off policy

The group writes off a financial asset when there is information indicating that the debtor is in severe financial difficulty and there is no realistic prospect of recovery, e.g. when the debtor has been placed under liquidation or has entered into bankruptcy proceedings. Financial assets written off may still be subject to enforcement activities under the group's recovery procedures, taking into account legal advice where appropriate. Any recoveries made are recognised in profit or loss.

Derecognition of financial assets

The Group derecognises a financial asset only when the contractual rights to the cash flows from the asset expire, or when it transfers the financial asset and substantially all the risks and rewards of ownership of the asset to another entity. If the Group neither transfers nor retains substantially all the risks and rewards of ownership and continues to control the transferred asset, the Group recognises its retained interest in the asset and an associated liability for amounts it may have to pay. If the Group retains substantially all the risks and rewards of ownership of a transferred financial asset, the Group continues to recognise the financial asset and also recognises a collateralised borrowing for the proceeds received.

On derecognition of a financial asset measured at amortised cost, the difference between the asset's carrying amount and the sum of the consideration received and receivable is recognised in profit or loss.

LULU RETAIL HOLDINGS PLC AND ITS SUBSIDIARIES

Notes to the consolidated financial statements

For the year ended 31 December 2025 (continued)

3 MATERIAL ACCOUNTING POLICY INFORMATION (continued)

3.12 Financial instruments (continued)

Financial liabilities and equity instruments

Classification as debt or equity

Debt and equity instruments are classified as either financial liabilities or as equity in accordance with the substance of the contractual arrangements and the definitions of a financial liability and an equity instrument.

Equity instruments

An equity instrument is any contract that evidences a residual interest in the assets of an entity after deducting all of its liabilities. Equity instruments issued by the Group are recognised at the proceeds received, net of direct issue costs. Repurchase of the Group's own equity instruments is recognised and deducted directly in equity. No gain or loss is recognised in profit or loss on the purchase, sale, issue or cancellation of the Group's own equity instruments.

All financial liabilities are measured subsequently at amortised cost using the effective interest method.

Financial liabilities measured subsequently at amortised cost

Financial liabilities that are not (i) contingent consideration of an acquirer in a business combination, (ii) held-for-trading, or (iii) designated as at FVTPL, are measured subsequently at amortised cost using the effective interest method.

The effective interest method is a method of calculating the amortised cost of a financial liability and of allocating interest expense over the relevant period. The effective interest rate is the rate that exactly discounts estimated future cash payments (including all fees and points paid or received that form an integral part of the effective interest rate, transaction costs and other premiums or discounts) through the expected life of the financial liability, or (where appropriate) a shorter period, to the amortised cost of a financial liability.

Derecognition of financial liabilities

The Group derecognises financial liabilities when, and only when, the Group's obligations are discharged, cancelled or have expired. The difference between the carrying amount of the financial liability derecognised and the consideration paid and payable is recognised in profit or loss.

When the Group exchanges with the existing lender one debt instrument into another one with the substantially different terms, such exchange is accounted for as an extinguishment of the original financial liability and the recognition of a new financial liability. Similarly, the Group accounts for substantial modification of terms of an existing liability or part of it as an extinguishment of the original financial liability and the recognition of a new liability.

It is assumed that the terms are substantially different if the discounted present value of the cash flows under the new terms, including any fees paid net of any fees received and discounted using the original effective rate is at least 10 percent different from the discounted present value of the remaining cash flows of the original financial liability. If the modification is not substantial, the difference between: (1) the carrying amount of the liability before the modification; and (2) the present value of the cash flows after modification should be recognised in profit or loss as the modification gain or loss within other gains and losses.

Offsetting financial instruments

Financial assets and financial liabilities are offset, and the net amount reported in the consolidated statement of financial position if, and only if:

- there is a currently enforceable legal right to offset the recognised amounts, and
- there is an intention to settle on a net basis, or to realise the assets and settle the liabilities simultaneously.

LULU RETAIL HOLDINGS PLC AND ITS SUBSIDIARIES

Notes to the consolidated financial statements

For the year ended 31 December 2025 (continued)

3 MATERIAL ACCOUNTING POLICY INFORMATION (continued)

3.13 Cash and cash equivalents

Cash and cash equivalents comprise cash on hand, cash at bank and short-term deposits with banks and due from banks and other financial institutions with original maturity of three months or less which are subject to insignificant risk of changes in their fair value.

3.14 Provisions

Provisions are recognised when the Group has a present obligation (legal or constructive) as a result of a past event, it is probable that the group will be required to settle that obligation and a reliable estimate can be made of the amount of the obligation. The amount recognised as a provision is the best estimate of the consideration required to settle the present obligation at the reporting date, taking into account the risks and uncertainties surrounding the obligation. Where a provision is measured using the cash flows estimated to settle the present obligation, its carrying amount is the present value of those cash flows discounted using current pre-tax rate (when the effect of the time value of money is material). When some or all of the economic benefits required to settle a provision are expected to be recovered from a third party, a receivable is recognised as an asset if it is virtually certain that reimbursement will be received and the amount of the receivable can be measured reliably.

3.15 Non-current assets held for sale

Non-current assets (and disposal groups) classified as held for sale are measured at the lower of carrying amount and fair value less costs to sell.

Assets and disposal groups are classified as held for sale if their carrying amount will be recovered through a sale transaction rather than through continuing use. This condition is regarded as met only when the sale is highly probable and the asset (or disposal group) is available for immediate sale in its present condition. Management must be committed to the sale which should be expected to qualify for recognition as a completed sale within one year from the date of classification.

When the Group is committed to a sale plan involving loss of control of a subsidiary, all of the assets and liabilities of that subsidiary are classified as held for sale when the criteria described above are met, regardless of whether the group will retain a non-controlling interest in its former subsidiary after the sale.

Where a disposal group represents a separate major line of business or geographical area of operations or is part of a single coordinated plan to dispose of a separate major line of business or geographical area of operations, then it is treated as a discontinued operation. The post-tax profit or loss of the discontinued operation together with the gain or loss recognised on its disposal are disclosed as a single amount in the consolidated statement of profit and loss, with all prior periods being presented on this basis.

3.16 Current tax

The income tax expense represents the sum of current and deferred income tax expense.

The tax currently payable is based on taxable profit for the year. Taxable profit differs from net profit as reported in profit or loss because it excludes items of income or expense that are taxable or deductible in other years and it further excludes items that are never taxable or deductible. The Group's liability for current tax is calculated using tax rates that have been enacted or substantively enacted by the end of the reporting period.

A provision is recognised for those matters for which the tax determination is uncertain, but it is considered probable that there will be a future outflow of funds to a tax authority. The provisions are measured at the best estimate of the amount expected to become payable. The assessment is based on the judgement of tax professionals within the Group supported by previous experience in respect of such activities and in certain cases based on specialist independent tax advice.

LULU RETAIL HOLDINGS PLC AND ITS SUBSIDIARIES

Notes to the consolidated financial statements

For the year ended 31 December 2025 (continued)

3 MATERIAL ACCOUNTING POLICY INFORMATION (continued)

3.17 Withholding tax

The Group withholds taxes in certain transactions with non-resident parties as required by the income tax laws of the country in which the Group operates in.

3.18 Deferred tax

Deferred tax is the tax expected to be payable or recoverable on differences between the carrying amounts of assets and liabilities in the financial statements and the corresponding tax bases used in the computation of taxable profit, and is accounted for using the liability method. Deferred tax liabilities are generally recognized for all taxable temporary differences and deferred tax assets are recognized to the extent that it is probable that taxable profits will be available against which deductible temporary differences can be utilized. Such assets and liabilities are not recognized if the temporary difference arises from the initial recognition (other than in a business combination) of other assets and liabilities in a transaction that affects neither the taxable profit nor the accounting profit.

Deferred tax liabilities are recognized for taxable temporary differences arising on investments in subsidiaries and associates, and interests in joint ventures, except where the Group is able to control the reversal of the temporary difference and it is probable that the temporary difference will not reverse in the foreseeable future. Deferred tax assets arising from deductible temporary differences associated with such investments and interests are only recognized to the extent that it is probable that there will be sufficient taxable profits against which to utilize the benefits of the temporary differences and they are expected to reverse in the foreseeable future.

The carrying amount of deferred tax assets is reviewed at each reporting date and reduced to the extent that it is no longer probable that sufficient taxable profits will be available to allow all or part of the asset to be recovered.

Deferred tax is calculated at the tax rates that are expected to apply in the period when the liability is settled or the asset is realized based on tax laws and rates that have been enacted or substantively enacted at the reporting date.

The measurement of deferred tax liabilities and assets reflects the tax consequences that would follow from the manner in which the Group expects, at the end of the reporting period, to recover or settle the carrying amount of its assets and liabilities.

Deferred tax assets and liabilities are offset when there is a legally enforceable right to offset current tax assets against current tax liabilities and when they relate to income taxes levied by the same taxation authority and the Group intends to settle its current tax assets and liabilities on a net basis.

Current tax and deferred tax for the year

Current and deferred tax are recognized in profit or loss, except when they relate to items that are recognized in other comprehensive income or directly in equity, in which case the current and deferred tax are also recognized in other comprehensive income or directly in equity respectively.

3.19 Value added tax (VAT)

Revenue, expenses and assets are recognized net of the amount of VAT, except:

- When the VAT incurred on a purchase of assets or services is not recoverable from the taxation authority, in which case, the VAT is recognized as part of the cost of acquisition of the asset or as part of the expense item, as applicable; or
- When receivables and payables are stated with the amount of VAT included.

The net amount of VAT recoverable from, or payable to, the taxation authority is included as part of receivables or payables in the consolidated statement of financial position.

LULU RETAIL HOLDINGS PLC AND ITS SUBSIDIARIES

Notes to the consolidated financial statements

For the year ended 31 December 2025 (continued)

3 MATERIAL ACCOUNTING POLICY INFORMATION (continued)

3.20 Employees' defined benefit obligations

The employees' defined benefit obligations is determined using the projected unit credit method with actuarial valuations being carried out at the end of each reporting period. Remeasurement of employees' defined benefit obligations is recognised in other comprehensive income in the period in which they occur and will not be reclassified to profit or loss in subsequent periods. Past service cost is recognised in profit or loss when the plan amendment or curtailment occurs, or when the Group recognises related restructuring costs or termination benefits, if earlier. Gains or losses on settlement of employees' defined benefit liabilities are recognised when the settlement occurs.

Net interest is calculated by applying the discount rate at the beginning of the period to the net defined benefit liability or asset. Defined benefit costs are categorised as follows:

- service cost (including current service cost, past service cost, as well as gains and losses on curtailments and settlements).
- net interest expense or income; and
- remeasurements.

Curtailment gains and losses are accounted for as past service costs.

3.21 Current versus non-current classification

The Group presents assets and liabilities in the consolidated statement of financial position based on current/non-current classification. An asset is current when it is:

- Expected to be realised or intended to be sold or consumed in the normal operating cycle.
- Held primarily for the purpose of trading.
- Expected to be realised within twelve months after the reporting period; or
- Cash or cash equivalent unless restricted from being exchanged or used to settle a liability for at least twelve months after the reporting period.

All other assets are classified as non-current.

A liability is current when:

- It is expected to be settled in the normal operating cycle.
- It is held primarily for the purpose of trading.
- It is due to be settled within twelve months after the reporting period.
- There is no right to defer the settlement of the liability for at least twelve months after the reporting period.

The Group classifies all other liabilities as non-current.

Deferred tax assets and liabilities are classified as non-current assets and liabilities.

3.22 Dividend

The Company recognises a liability to pay a dividend when the distribution is authorized, and the distribution is no longer at the discretion of the Company. A distribution is authorised when it is approved by the shareholders. A corresponding amount is recognised directly in equity.

LULU RETAIL HOLDINGS PLC AND ITS SUBSIDIARIES

Notes to the consolidated financial statements

For the year ended 31 December 2025 (continued)

4 CRITICAL ACCOUNTING JUDGEMENTS AND KEY SOURCES OF ESTIMATION UNCERTAINTY

The preparation of the Group's consolidated financial statements requires management to make judgements, estimates and assumptions that affect the reported amounts of revenues, expenses, assets and liabilities, and the accompanying disclosures, and the disclosure of contingent liabilities. Uncertainty about these assumptions and estimates could result in outcomes that require a material adjustment to the carrying amount of assets or liabilities affected in future periods.

Other disclosures relating to the Group's exposure to risks and uncertainties includes:

- Capital management (Note 33)
- Financial instruments risk management and policies (Note 32)
- Sensitivity analyses disclosures (Notes 19)

4.1 Critical judgements in applying the Group's accounting policies

In the process of applying the Group's accounting policies which are described in Note 3 to the consolidated financial statements, management has made the following judgments, which have the most significant impact on the amounts recognised in the consolidated financial statements.

Inventory valuation

Management determines the cost of inventories in certain Group entities using the retail method whereby the retail sales value of inventory on hand is reduced by an appropriate average gross margin. Average gross margin is calculated considering expected rebates from the vendors. The overall retail method requires management to make certain judgments and estimates. Factors considered in the determination of gross margins for various products include current and anticipated demand, customer preferences and age of merchandise, as well as seasonal and fashion trends and product mix. Changes in customer preferences could cause changes in the amount and timings of margins from year to year.

Vendor rebates and allowances

The Group receives allowances from vendors through variety of arrangements such as target discounts, statement discounts and discounts at various periods during the year. These rebates, discounts and allowances received/receivable from vendors relating to purchases are deducted from purchase price to recognise costs of purchases in the financial statements. The Group recognises vendor allowances based on the fulfilment of their related obligations, which requires management to ascertain the volume of purchases that will be made during a period of agreement with the vendors.

Determining the lease term

In determining the lease term, management considers all facts and circumstances that create an economic incentive to exercise an extension option, or not exercise a termination option. Extension options (or periods after termination options) are only included in the lease term if the lease is reasonably certain to be extended (or not terminated).

Acquisition of entities under common control (accounting for business combinations involving entities or business under common control)

For transactions involving entities under common control, the Group adopts the pooling of interest method. Under the pooling of interest method, the carrying value of assets and liabilities are used to account for these transactions. The assets and liabilities acquired are recognised at the carrying amounts recognised previously in the books of transferor entity. No goodwill is recognised as a result of the combination. Any difference between the consideration paid and the equity 'acquired' is reflected within the equity. The components of the equity of the acquired entities are added to the same components within Group entity. The Group has chosen to apply pooling of interest retrospectively as if combining entities being presented had always been combined. Accordingly, the consolidated financial statements are restated for the prior period to reflect the combination as if it had occurred from the beginning of the earliest period presented.

LULU RETAIL HOLDING PLC AND ITS SUBSIDIARIES

Notes to the consolidated financial statements

For the year ended 31 December 2025 (continued)

4 CRITICAL ACCOUNTING JUDGEMENTS AND KEY SOURCES OF ESTIMATION UNCERTAINTY (continued)

4.2 Key sources of estimation uncertainty

The key assumptions concerning the future, and key source of estimation uncertainty as at the reporting date, that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next financial year, are discussed below.

Discounting of lease payments

The lease payments are discounted using the Incremental Borrowing Rate (IBR). For calculation of IBR, the Group has taken the Interbank Offered Rate (IBOR) of the respective countries and the Group's credit default swap spread as on the transition date and the rate is adjusted for Group's specific risk, term risk and underlying asset risk.

Useful lives of property and equipment and investment properties

Management reviews the residual values and estimated useful lives of property and equipment and investment properties at the end of each annual reporting period in accordance with IAS 16 and IAS 40. This review indicated that the actual lives of certain property and equipment were longer than the estimated useful lives used for depreciation purposes in the Group's consolidated financial statements.

Impairment of assets

At each reporting date, the management reviews each cash generating unit (CGU) for indicators of impairment. Each branch is identified as a CGU as it meets the definition of CGU as per IAS 36 by generating independent cash inflows. Where indicators of impairment are identified, the carrying amount of each CGU is tested for impairment by comparing its recoverable amount with its carrying amount. This determination of whether CGUs are impaired entails management's evaluation of the CGU's ability to generate cash flows from the reporting date to foreseeable future. Any difference arising as a result of a decline in value between the estimated recoverable amount and the carrying value of CGU is recognised as an expense in the profit or loss. Management is satisfied that no impairment provision is necessary on CGU at the reporting date based on management's assessment. The Group bases its impairment calculation on most recent budgets and forecast assumptions, which are prepared separately for each of the Group's CGUs to which the individual assets are allocated.

Defined benefit obligations

The cost of the defined benefit plan and the present value of the obligation are determined using actuarial valuations. An actuarial valuation involves making various assumptions that may differ from actual developments in the future. These include the determination of the discount rate, future salary increases and mortality rates which are reviewed at each reporting date. Due to the complexities involved in the valuation and its long-term nature, defined benefit obligations are sensitive to changes in these assumptions. A sensitivity analysis of changes in defined benefit obligations due to a reasonably possible change in these assumptions are set out in Note 19.

Calculation of loss allowance

When measuring ECL, the Group uses reasonable and supportable forward looking information, which is based on assumptions for the future movement of different economic drivers and how these drivers will affect each other.

Loss given default is an estimate of the loss arising on default. It is based on the difference between the contractual cash flows due and those that the lender would expect to receive, taking into account cash flows from collateral and integral credit enhancements.

Probability of default constitutes a key input in measuring ECL. Probability of default is an estimate of the likelihood of default over a given time horizon, the calculation of which includes historical data, assumptions and expectations of future conditions.

LULU RETAIL HOLDINGS PLC AND ITS SUBSIDIARIES

Notes to the consolidated financial statements

For the year ended 31 December 2025 (continued)

5 APPLICATION OF NEW AND REVISED IFRS ACCOUNTING STANDARDS (“IFRSs”)

5.1 New and revised IFRSs applied with no material effect on the consolidated financial statements of the Group

The following new and revised IFRSs, which became effective for annual periods beginning on or after 1 January 2025, have been adopted in these consolidated financial statements. The application of these revised IFRSs has not had any material impact on the amounts reported for the current and prior periods but may affect the accounting for future transactions or arrangements.

Amendments to IAS 21 *The Effects of Changes in Foreign Exchange Rates* titled *Lack of Exchangeability*

The amendments to IAS 21 *The Effects of Changes in Foreign Exchange Rates* specify how an entity should assess whether a currency is exchangeable and how it should determine a spot exchange rate when exchangeability is lacking. The amendments also require disclosure of information that enables users of its financial statements to understand how the currency not being exchangeable into the other currency affects, or is expected to affect, the entity’s financial performance, financial position and cash flows

5.2 New and revised IFRS Accounting Standards in issue but not yet effective and have not been early adopted

<u>New and revised IFRSs</u>	<u>Effective for annual periods beginning on or after</u>
Amendments IFRS 9 and IFRS 7 regarding the classification and measurement of financial instruments	1 January 2026
The amendments address matters identified during the post-implementation review of the classification and measurement requirements of IFRS 9 Financial Instruments.	
Amendments IFRS 9 and IFRS 7 - Contracts Referencing Nature-dependent Electricity	1 January 2026
The amendments aim at enabling entities to include information in their financial statements that in the IASB’s view more faithfully represents contracts referencing nature-dependent electricity.	
Annual Improvements to IFRS Accounting Standards — Volume 11	1 January 2026

The pronouncement comprises the following amendments:

- IFRS 1: Hedge accounting by a first-time adopter
- IFRS 7: Gain or loss on derecognition
- IFRS 7: Disclosure of deferred difference between fair value and transaction price
- IFRS 7: Introduction and credit risk disclosures
- IFRS 9: Lessee derecognition of lease liabilities
- IFRS 9: Transaction price
- IFRS 10: Determination of a ‘de facto agent’
- IAS 7: Cost method

LULU RETAIL HOLDING PLC AND ITS SUBSIDIARIES

Notes to the consolidated financial statements

For the year ended 31 December 2025 (continued)

5 APPLICATION OF NEW AND REVISED IFRS ACCOUNTING STANDARDS (“IFRSs”)(continued)

5.2 New and revised IFRSs applied with no material effect on the consolidated financial statements of the Group (continued)

New and revised IFRSs

**Effective for
annual periods
beginning on or after**

IFRS 18 Presentation and Disclosures in Financial Statements

1 January 2027

IFRS 18 replaces IAS 1, carrying forward many of the requirements in IAS 1 unchanged and complementing them with new requirements. In addition, some IAS 1 paragraphs have been moved to IAS 8 and IFRS 7. Furthermore, the IASB has made minor amendments to IAS 7 and IAS 33 Earnings per Share.

IFRS 18 introduces new requirements to:

- present specified categories and defined subtotals in the statement of profit or loss
- provide disclosures on management-defined performance measures (MPMs) in the notes to the financial statements
- improve aggregation and disaggregation.

IFRS 19 Subsidiaries without Public Accountability: Disclosures

1 January 2027

IFRS 19 permits an eligible subsidiary to provide reduced disclosures when applying IFRS Accounting Standards in its financial statements. A subsidiary is eligible for the reduced disclosures if it does not have public accountability and its ultimate or any intermediate parent produces consolidated financial statements available for public use that comply with IFRS Accounting Standards.

IFRS 19 is optional for subsidiaries that are eligible and sets out the disclosure requirements for subsidiaries that elect to apply it.

An entity is only permitted to apply IFRS 19 if, at the end of the reporting period:

- it is a subsidiary (this includes an intermediate parent)
- it does not have public accountability, and
- its ultimate or any intermediate parent produces consolidated financial statements available for public use that comply with IFRS Accounting Standards

A subsidiary has public accountability if:

- its debt or equity instruments are traded in a public market or it is in the process of issuing such instruments for trading in a public market (a domestic or foreign stock exchange or an over-the-counter market, including local and regional markets), or
- it holds assets in a fiduciary capacity for a broad group of outsiders as one of its primary businesses (for example, banks, credit unions, insurance entities, securities brokers/dealers, mutual funds and investment banks often meet this second criterion).

Eligible entities can apply IFRS 19 in their consolidated, separate or individual financial statements. An eligible intermediate parent that does not apply IFRS 19 in its consolidated financial statement may do so in its separate financial statements.

Translation to a Hyperinflationary Presentation Currency (Amendments to IAS 21)

1 January 2027

The amendments clarify how companies should translate financial statements from a non-hyperinflationary currency into a hyperinflationary one.

LULU RETAIL HOLDING PLC AND ITS SUBSIDIARIES

Notes to the consolidated financial statements

For the year ended 31 December 2025 (continued)

5 APPLICATION OF NEW AND REVISED IFRS ACCOUNTING STANDARDS (“IFRSs”) (continued)

5.2 New and revised IFRSs applied with no material effect on the consolidated financial statements of the Group (continued)

<u>New and revised IFRSs</u>	<u>Effective for annual periods beginning on or after</u>
IFRS S1 General Requirements for Disclosure of Sustainability-related Financial Information	Effective date not yet decided by the regulator in the United Arab Emirates)
IFRS S1 sets out overall requirements for sustainability-related financial disclosures with the objective to require an entity to disclose information about its sustainability-related risks and opportunities that is useful to primary users of general-purpose financial reports in making decisions relating to providing resources to the entity	
IFRS S2 Climate-related Disclosures	Effective date not yet decided by the regulator in the United Arab Emirates)
IFRS S2 sets out the requirements for identifying, measuring and disclosing information about climate-related risks and opportunities that is useful to primary users of general-purpose financial reports in making decisions relating to providing resources to the entity.	

The above stated new standards and amendments are not expected to have any significant impact, other than IFRS 18, which will have a material impact on the consolidated financial statements. The Group is currently working to identify the impacts IFRS 18 will have on the consolidated financial statements and its notes.

There are no other applicable new standards and amendments to published standards or IFRIC interpretations that have been issued that would be expected to have a material impact on the consolidated financial statements of the Group

6 DISCONTINUED OPERATIONS

The non-retail businesses disposed of, are reported as discontinued operations for the year ended 31 December 2024 up to the respective dates of disposal.

The results of the discontinued operations up to the respective dates of disposal are as follows:

	2024 USD'000
Revenue	7,275
Other operating income	34,080
Operating expense	(6,380)
Interest expense, net	(1,999)
Profit before tax	32,976
Income tax expense	(60)
Profit relating to discontinued operations	32,916
Total comprehensive income relating to discontinued operations	32,916

LULU RETAIL HOLDING PLC AND ITS SUBSIDIARIES

Notes to the consolidated financial statements

For the year ended 31 December 2025 (continued)

6 DISCONTINUED OPERATIONS (continued)

Cash flows relating to discontinued operations:

	2024 USD'000
Net cash from operating activities	11,306
Net cash outflow from investing activities	(78)
Net cash outflow from financing activities	(12,394)
Earnings per share for discontinued operations:	
Basic and diluted (USD cents per share)	0.32

7 SEGMENT INFORMATION

The Group's operating segments are determined based on its internal reporting to the Chief Operating Decision Maker (the "CODM"). The CODM has been determined to be the Chief Executive Officer (CEO), as all final decisions are made by the CEO in consultation with the executive committee and the function is primarily responsible for the allocation of resources to segments and assessment of performance of segments.

The Group is organized into operating segments based on geographical location. The results are reported to the board of directors of the Company. In addition, the revenue and profits are reported on a geographic basis and measured in accordance with the same accounting basis used for the preparation of the Group's consolidated financial statements. The CODM primarily uses a measure of adjusted earnings before interest, tax, depreciation and amortisation (Segment Adjusted EBITDA, see below) to assess performance of the operating segments and excludes discontinued operations, gain or loss on lease modification and termination, inter-segment management fee income/ charge and corporate head office expenses. There are 5 major reportable segments: United Arab Emirates (UAE), State of Qatar (Qatar), Kingdom of Saudi Arabia (KSA), Sultanate of Oman (Oman) and State of Kuwait (Kuwait). All other operating segments that are not reportable segments are combined under "Other operating segments" (other countries). This presentation reflects how the Group's operating performance is reviewed internally by management.

The segments are concentrated in the retail sector which includes the supply of foodstuff, meats, groceries, fruits, electrical appliances, readymade garments, perfumes & stationery and the distribution of meat and other grocery/frozen items. The associated businesses (wholesale, sourcing operations and support services) primarily support the retail operations and are reported within the respective geographical operating segment.

The reporting segments do not include the results of the discontinued operations and the assets and directly associated liabilities held for sale.

LULU RETAIL HOLDINGS PLC AND ITS SUBSIDIARIES

Notes to the consolidated financial statements

For the year ended 31 December 2025 (continued)

7 SEGMENT INFORMATION (continued)

7.1 The following is an analysis of the Group's revenue and results by reportable segment:

31 December 2025

	Reportable segments					Total reportable segments	Other operating segments	Total
	UAE USD'000	Qatar USD'000	KSA USD'000	Oman USD'000	Kuwait USD'000	USD'000	USD'000	USD'000
External revenues (Note 23)	2,919,813	1,121,815	1,518,260	1,188,543	696,495	7,444,926	489,044	7,933,970
Inter-segment revenues	66,526	376	40	605	221	67,768	479,928	547,696
Segment revenue	2,986,339	1,122,191	1,518,300	1,189,148	696,716	7,512,694	968,972	8,481,666
Segment adjusted EBITDA	357,485	133,033	70,713	132,373	98,889	792,493	62,886	855,379
Interest income	7,699	193	-	-	-	7,892	488	8,380
Interest expense	69,620	16,868	17,774	25,009	22,302	151,573	13,240	164,813
Net interest expense	61,921	16,675	17,774	25,009	22,302	143,681	12,752	156,433
Depreciation and amortisation	140,667	56,080	49,246	63,319	49,163	358,475	25,871	384,346
Tax expense/(income)	13,911	5,023	(917)	5,038	-	23,055	4,444	27,499
Tax rate	9%	10%	20%	15%	-	-	-	-
Gain on lease modifications	876	-	8	-	98	982	-	982

LULU RETAIL HOLDINGS PLC AND ITS SUBSIDIARIES

Notes to the consolidated financial statements

For the year ended 31 December 2025 (continued)

7 SEGMENT INFORMATION (continued)

7.1 The following is an analysis of the Group's revenue and results by reportable segment (continued):

31 December 2024

	Reportable segments					Total reportable segments	Other operating segments	Total
	UAE USD'000	Qatar USD'000	KSA USD'000	Oman USD'000	Kuwait USD'000	USD'000	USD'000	USD'000
External revenues (Note 23)	2,745,407	1,098,609	1,478,122	1,176,125	660,589	7,158,852	461,950	7,620,802
Inter-segment revenues	54,967	-	-	-	-	54,967	473,096	528,063
Segment revenue	2,800,374	1,098,609	1,478,122	1,176,125	660,589	7,213,819	935,046	8,148,865
Segment adjusted EBITDA	346,678	138,167	74,111	131,715	98,857	789,528	69,312	858,840
Interest income	6	23	-	-	-	29	265	294
Interest expense	71,002	17,900	10,536	21,876	23,122	144,436	13,408	157,844
Net interest expense	70,996	17,877	10,536	21,876	23,122	144,407	13,143	157,550
Depreciation and amortisation	137,477	56,670	42,854	62,437	49,913	349,351	26,419	375,770
Tax expense/(income)	11,852	4,870	(6,995)	8,077	-	17,804	4,496	22,300
Tax rate	9%	10%	20%	15%	-	-	-	-
(Loss)/gain on lease modifications	(403)	512	-	(1)	49	157	(20)	137

LULU RETAIL HOLDINGS PLC AND ITS SUBSIDIARIES

Notes to the consolidated financial statements

For the year ended 31 December 2025 (continued)

7 SEGMENT INFORMATION (continued)

7.2 The following is an analysis of the Group's assets and liabilities by reportable segment:

Segment assets and liabilities are measured on the same basis as in the consolidated financial statements. Segment assets are allocated based on operations of the segment and the physical location of the asset. Segment liabilities are allocated based on the operations of the segment.

As at 31 December 2025

	UAE USD'000	Qatar USD'000	KSA USD'000	Oman USD'000	Kuwait USD'000	Total reportable segments USD'000	Other operating segments USD'000	Total USD'000
Segment assets	5,405,221	695,593	904,891	879,734	639,812	8,525,251	538,217	9,063,468
Segment liabilities	2,081,120	600,480	794,655	690,281	518,270	4,684,806	370,728	5,055,534

As at 31 December 2024:

	UAE USD'000	Qatar USD'000	KSA USD'000	Oman USD'000	Kuwait USD'000	Total reportable segments USD'000	Other operating segments USD'000	Total USD'000
Segment assets	5,450,946	691,832	856,895	883,692	683,797	8,567,162	530,559	9,097,721
Segment liabilities	2,048,672	639,776	733,709	719,212	582,587	4,723,956	378,841	5,102,797

LULU RETAIL HOLDINGS PLC AND ITS SUBSIDIARIES

Notes to the consolidated financial statements

For the year ended 31 December 2025 (continued)

7 SEGMENT INFORMATION (continued)

7.3 Reconciliations of information on reportable segments to the amounts reported in the financial statements:

Reconciliation of revenues:

Particulars	2025 USD'000	2024 USD'000
Total revenue for reportable segments	7,512,694	7,213,819
Revenue for other operating segments	968,972	935,046
Elimination of inter-segment revenue	(547,696)	(528,063)
Consolidated revenue	7,933,970	7,620,802

Reconciliation of adjusted EBITDA:

Particulars	2025 USD'000	2024 USD'000
Total adjusted EBITDA	855,379	858,840
Depreciation and amortisation*	(387,946)	(378,773)
Net finance cost	(162,201)	(169,375)
Gain on lease modification	982	137
HO expenses**	(73,214)	(72,495)
Others	(969)	246
Profit before tax and discontinued operations	232,031	238,580

*Depreciation and amortisation include unallocated depreciation of USD 3,600 thousand during the year ended 31 December 2025 (31 December 2024: USD 3,002 thousand).

** The head office expenses include other unallocated operating expenses.

Reconciliation of assets

Particulars	2025 USD'000	2024 USD'000
Total assets for reportable segments	8,525,251	8,567,162
Assets for other operating segments	538,217	530,559
Corporate head office assets	10,410	11,466
Inter-segment eliminations	(3,633,769)	(3,658,675)
Consolidated total assets	5,440,109	5,450,512

LULU RETAIL HOLDING PLC AND ITS SUBSIDIARIES

Notes to the consolidated financial statements

For the year ended 31 December 2025 (continued)

7 SEGMENT INFORMATION (continued)

7.3 Reconciliations of information on reportable segments to the amounts reported in the financial statements (continued):

Reconciliation of liabilities

Particulars	2025 USD'000	2024 USD'000
Total liabilities for reportable segments	4,684,806	4,723,956
Liabilities for other operating segments	370,728	378,841
Inter-segment eliminations	(620,188)	(645,141)
Consolidated total liabilities	4,435,346	4,457,656

7.4 Geography wise revenue

The Group's revenue from external customers and information about its non-current assets (non-current assets for this purpose include property and equipment, right-of-use assets, and investment properties) by geographical location are detailed below.

Revenue from external customers

	2025 USD'000	2024 USD'000
UAE	2,919,813	2,745,407
KSA	1,518,260	1,478,122
Qatar	1,121,815	1,098,609
Oman	1,188,543	1,176,125
Kuwait	696,495	660,589
Bahrain	432,757	426,078
Egypt	41,755	14,212
Other countries	14,532	21,660
Total	7,933,970	7,620,802

7.5 Geography wise non-current assets

Non-current assets

	2025 USD'000	2024 USD'000
UAE	1,046,709	1,008,279
Oman	577,060	579,125
KSA	470,509	418,414
Qatar	451,155	487,570
Kuwait	404,598	442,375
Bahrain	191,819	201,247
Egypt	50	46
Other countries	37,339	29,832
Total	3,179,239	3,166,888

Non-current assets for this purpose included property and equipment, right-of-use assets, and investment properties, but excluded head office assets related to the aforementioned assets categories.

LULU RETAIL HOLDINGS PLC AND ITS SUBSIDIARIES

Notes to the consolidated financial statements

For the year ended 31 December 2025 (continued)

8 LIST OF SUBSIDIARIES

No.	Name of subsidiaries	31 Dec 2025	31 Dec 2024	Country of incorporation	Principal activities
1	Lulu Express Supermarket - Sole Proprietorship LLC	100%	100%	UAE	(i)
2	Emirates General Market Co.- Sole Proprietorship LLC	100%	100%	UAE	(i)
3	Lulu Express Fresh Supermarket - Sole Proprietorship LLC	100%	100%	UAE	(i)
4	Lulu Logistics General Trading - Sole Proprietorship LLC	100%	100%	UAE	(i)
5	Lulu Centre - Sole Proprietorship LLC	100%	100%	UAE	(i)
6	Lulu Express Fresh Market Sole Proprietorship LLC	100%	100%	UAE	(i)
7	Lulu Hypermarket LLC, Dubai	100%	100%	UAE	(i)
8	Lulu Supermarket LLC, Dubai	100%	100%	UAE	(i)
9	Lulu Centre LLC, Dubai	100%	100%	UAE	(i)
10	Lulu Shopping LLC	100%	100%	UAE	(i)
11	Lulu Central Warehouse LLC -Single Owner (Dubai)	100%	100%	UAE	(i)
12	Lulu Logistics LLC, Dubai	100%	100%	UAE	(i)
13	Lulu International FZE, JAFZA	100%	100%	UAE	(i)
14	Lulu Hypermarket LLC, Sharjah	100%	100%	UAE	(i)
15	Lulu Hypermarket Sole Proprietorship LLC, Abu Dhabi	100%	100%	UAE	(i)
16	Lulu Center LLC, Umm Al Quwain	100%	100%	UAE	(i)
17	Lulu Hypermarket LLC (One Person) - (RAK)	100%	100%	UAE	(i)
18	Lulu Center LLC (One Person) - (RAK)	100%	100%	UAE	(i)
19	Lulu Express Trading - Sole Proprietorship LLC (Al Ain)	100%	100%	UAE	(i)
20	Lulu Centre International General Trading and Contracting Company W.L.L Kuwait	100%	100%	Kuwait	(i)
21	Lulu Hypermarket General Trading & Contracting Co. W.L.L Kuwait	100%	100%		(i)
22	Lulu Kuwait Hypermarket Centre Company W.L.L Kuwait	100%	100%	Kuwait	(i)
23	Lulu Muscat Hypermarket LLC	100%	100%	Oman	(i)
24	Lulu Saudi Hypermarket (Single Shareholder) LLC	100%	100%	Saudi Arabia	(i)
25	Lulu Bahrain Hypermarket WLL	100%	100%	Bahrain	(i)
26	Lulu Hypermarket Trading Company WLL	100%	100%	Qatar	(i)
27	Lulu Center Trading Company WLL	100%	100%	Qatar	(i)
28	Lulu Hypermarket - Sole Proprietorship L.L.C, Fujairah	100%	100%	UAE	(i)
29	Gulf Star Commodities Co.- Sole Proprietorship LLC	100%	100%	UAE	(ii)
30	Al Tayeb Distribution Sole Proprietorship LLC	100%	100%	UAE	(ii)
31	Al Tayeb Meat Sole Proprietorship LLC	100%	100%	UAE	(ii)
32	Al Tayeb International General Trading LLC, Dubai	100%	100%	UAE	(ii)
33	Y International (Australia) Pty Ltd	100%	100%	Australia	(ii)
34	Y International Canada Inc.	100%	100%	Canada	(ii)
35	Y International Polskal Sp Z.o.o.	100%	100%	Poland	(ii)
36	Al Tayeb International Import & Export Company SPC	100%	100%	Kuwait	(ii)
37	Al Tayeb Lislal Al Istalakiya and Business SPC	100%	100%	Oman	(ii)
38	Al Shurouq Al Tayeb Trading Company (Single Person)LLC	100%	100%	Saudi Arabia	(ii)
39	Al Tayeb International Trading WLL	100%	100%	Qatar	(ii)
40	Emmay Commodities Kenya Limited	100%	100%	Kenya	(ii)
41	Emmay Commodities SA Proprietary Limited	100%	100%	South Africa	(ii)
42	YMA Commodities Uganda Limited	100%	100%	Uganda	(ii)
43	E.K. Prima Exports Hong Kong Limited	100%	100%	Hong Kong	(ii)
44	Yiwu E.K.Prima Trading Limited Company	100%	100%	China	(ii)
45	Guangzhou EK Prima Trading Company	100%	100%	China	(ii)
46	YAS Exports Hong Kong Ltd	100%	100%	Hong Kong	(ii)
47	Y International Egypt (LLC)	100%	100%	Egypt	(ii)

LULU RETAIL HOLDINGS PLC AND ITS SUBSIDIARIES

Notes to the consolidated financial statements

For the year ended 31 December 2025 (continued)

8 LIST OF SUBSIDIARIES (continued)

No.	Name of subsidiaries	31 Dec 2025	31-Dec 2024	Country of incorporation	Principal activities
48	Al Tayeb Import & Export General Trading (LLC)	100%	100%	Egypt	(ii)
49	May Exports (Malaysia) SDN. BHD.	100%	100%	Malaysia	(ii)
50	PT. Indo Agro International	100%	100%	Indonesia	(ii)
51	PT YAS Exports International	100%	100%	Indonesia	(ii)
52	May Exports (Thailand) Co. Ltd	100%	100%	Thailand	(ii)
53	EMKE Exports (Thailand) Co. Ltd	100%	100%	Thailand	(ii)
54	May Exports Phil. Inc.	100%	100%	Philippines	(ii)
55	Y International España	100%	100%	Spain	(ii)
56	May Exports (Vietnam) Company Limited	100%	100%	Vietnam	(ii)
57	Y International (UK) Limited	100%	100%	United Kingdom	(ii)
58	Y International USA, Inc.	100%	100%	United States	(ii)
59	Yas Lanka (Private) Limited	100%	100%	Sri Lanka	(ii)
60	YMA Ithalat Ve Ihracat Limited Sirketi	100%	100%	Turkey	(ii)
61	Y International Italia S.R.L	100%	100%	Italy	(ii)
62	Al Tayeb Fresh Market Sole Proprietorship LLC, Abu Dhabi	100%	100%	UAE	(ii)
63	Lulu International Travel & Tourism-Sole Proprietorship LLC	100%	100%	UAE	(iii)
64	Lulu City Travels Single Owner LLC, Dubai	100%	100%	UAE	(iii)
65	Lulu Group International - Sole Proprietorship LLC	100%	100%	UAE	(iv)
66	Lulu Group - Sole Proprietorship LLC	100%	100%	UAE	(v)
67	Emke Group Sole Proprietorship LLC	100%	100%	UAE	(v)
68	Lulu Shopping Mall LLC – Single owner, Dubai	100%	100%	UAE	(v)
69	Lulu 2 SPV Ltd	100%	100%	UAE	(v)
70	Lulu 3 SPV Ltd	100%	100%	UAE	(v)
71	Lulu 4 SPV Ltd	100%	100%	UAE	(v)
72	Lulu 6 SPV Ltd	100%	100%	UAE	(v)
73	Lulu BPO SPV Ltd	100%	100%	UAE	(v)
74	Hamad Rashed SPV Ltd	100%	100%	UAE	(v)
75	Hamad Rashed SPV 1 Ltd	100%	100%	UAE	(v)
76	Hamad Rashed Co 1 SPV Ltd	100%	100%	UAE	(v)
77	Mariam Ismaeil SPV Ltd	100%	100%	UAE	(v)
78	Meshari Abdullah SPV Ltd	100%	100%	UAE	(v)
79	Lulu Six SPV Regional Headquarters Company (One Person)	100%	100%	Saudi Arabia	(v)
80	Al Tayeb Holding Company LLC Sole Proprietorship LLC	100%	100%	UAE	(v)
81	Lulu Group International Limited	100%	100%	UAE	(v)
82	Oyoon Lulu Eyexpress Optical	100%	100%	UAE	(vi)
83	Huda Shipping International Sole Proprietorship LLC	100%	100%	UAE	(vii)
84	Al Tayeb Food Industries Sole Proprietorship LLC	100%	100%	UAE	(viii)
85	Mantle Solutions Private Limited	100%	100%	India	(ix)

The principal activities of the Company's subsidiaries are as follows:

- i) trading in foodstuff, meats, groceries, fruits, electrical appliances, readymade garments, perfumes and stationery through its showrooms;
- ii) wholesale distribution, retail, trading in groceries, readymade garments, electrical appliances, perfumes;
- iii) organising tourism trips, travel ticket reservations and ticket sales;
- iv) real estate leasing and management service, commercial enterprises investment and management and managing and operating shopping malls and commercial properties;
- v) business activities of holding companies, management services and/or special purpose vehicles;
- vi) optics centre and retail sale of sunglasses, non-medical contact lenses, medical glasses and lenses;
- vii) air, sea and marine shipping services for goods and custom clearance;
- viii) production and packaging of food items; and
- ix) outsourcing services.

LULU RETAIL HOLDINGS PLC AND ITS SUBSIDIARIES

Notes to the consolidated financial statements

For the year ended 31 December 2025 (continued)

9 RELATED PARTY TRANSACTIONS AND BALANCES

Note 1 and Note 8 provide information about the Group's structure including details of the holding company, parent, ultimate parent and subsidiaries. Related parties represent associated companies, shareholders, directors and key management personnel of the Group and entities controlled, jointly controlled or significantly influenced by such parties. Pricing and terms of these related party transactions are mutually agreed amongst the related parties.

At the reporting dates, balances with the related parties are as follows:

	2025 USD'000	2024 USD'000
(i) Due from related parties		
<u>Other related parties:</u>		
Lulu International Shopping Mall Pvt Ltd	3,622	4,336
Lulu Convention Center Calicut Private Limited	-	206
Lulu International Convention Center Private Limited	-	6
	<u>3,622</u>	<u>4,548</u>
<u>Parent company</u>		
Lulu International Holdings Limited	-	10,234
Total	<u><u>3,622</u></u>	<u><u>14,782</u></u>
(ii) Due to related parties		
<u>Other related parties:</u>		
Fair Exports (India) Pvt Ltd	27,566	32,701
Silal Food & Technology	-	641
Speed Track Garage LLC	-	1
Lulu International Exchange LLC	206	217
	<u>27,772</u>	<u>33,560</u>
<u>Parent company</u>		
Lulu International Holdings Limited	72,219	-
Total	<u><u>99,991</u></u>	<u><u>33,560</u></u>

For the year ended 31 December 2025, an agreement to net settle related party balances with the Parent Company and related parties under common control of Parent Company amounting to USD 80.69 million was implemented resulting in a net payable to the Parent Company of USD 72.22 million as at 31 December 2025.

LULU RETAIL HOLDINGS PLC AND ITS SUBSIDIARIES

Notes to the consolidated financial statements

For the year ended 31 December 2025 (continued)

9 RELATED PARTY TRANSACTIONS AND BALANCES (continued)

Significant transactions with the related parties during the year are as follows:

	2025 USD'000	2024 USD'000
<u>Entities under common control of Parent Company:</u>		
Rent paid	186,085	161,641
Interest received (note (a))	80	5,159
Sale of property and equipment	408	43,837
Transfer of investment properties	-	21,331
Purchase/transfer of assets	31	43
Services availed	25,052	18,421
Other transactions, net	8,160	(25,182)
<u>Other related parties:</u>		
Purchase of goods	255,735	240,426
Rent paid	4,032	3,813
Other transactions, net	2,409	(530)
<u>Parent Company:</u>		
Bank borrowings novated to the Parent Company	-	533,696
Payable on account of reorganisation	-	757,689
Issue of share capital (note 17)	-	751,469
Other transactions, net	7,769	(104)

Note (a):

The Group has historically entered into funding transactions with related parties on mutually agreed terms and are generally interest-free, except where agreed otherwise. During the year ended 31 December 2025, the Group received net funding amounting to USD 47 million (31 December 2024: received net funds amounting to USD 821 million).

Terms and conditions:

Outstanding balances at the year end are unsecured and settlement generally occurs in cash, except as noted above. These balances are interest-free, except for certain related parties to whom the Group has charged paid interest based on a mutually agreed rate.

The management of the Group estimate the allowance on amounts due from related parties at the end of the reporting period at an amount equal to lifetime ECL. None of the receivable balances from related parties at the end of the reporting period are past due, and taking into account the historical default experience, the future prospects of the industries in which the related parties operate and management of the Group consider that no related party balances are impaired. There has been no change in estimation techniques or significant assumptions made during the current reporting period in assessing the allowance for balances due from related parties.

The related party balances are receivable/repayable on demand; therefore, these balances are classified as current assets and current liabilities.

LULU RETAIL HOLDINGS PLC AND ITS SUBSIDIARIES

Notes to the consolidated financial statements

For the year ended 31 December 2025 (continued)

9 RELATED PARTY TRANSACTIONS AND BALANCES (continued)

Guarantees:

As at 31 December 2025, certain related parties have provided corporate guarantees towards the Group's banking facilities amounting to USD 455 million (31 December 2024: USD 1,615 million).

Compensation of key management personnel of the Group:

The remuneration of key members of management recognised as an expense during the year are as follows:

	2025 USD'000	2024 USD'000
Short-term employee benefits	5,617	5,225
End of service benefits	426	257
Total compensation to key management personnel	6,043	5,482

Director's remuneration paid during the year ended 31 December 2025 amounted to USD 47 thousand (31 December 2024: USD Nil).

During the previous year, the Company appointed BHM Capital Financial Services PSC (the "Liquidity Provider") through an Agreement dated 12 November 2024 to provide liquidity provision services in connection with its shares, where the Liquidity Provider will trade (i.e., purchase and/or sell) shares of the Company on the Abu Dhabi Securities Exchange ("ADX"). Subsequently, this Agreement was revised on 13 November 2024 to include the Parent Company as one of the contracting parties. The revised Agreement was entered into for an initial term of twelve months. During the term of the Agreement, the Liquidity Provider will receive funds from the Parent Company to purchase and/or sell the Company's shares on ADX and the Parent Company bears the risks and rewards of the trades executed by the Liquidity Provider. The Liquidity Provider trades and operates within the predetermined parameters approved by the Parent Company. The fees for the services performed by the Liquidity Provider are paid by the Company and charged back to the Parent Company. The Agreement ended on 14 November 2025.

LULU RETAIL HOLDINGS PLC AND ITS SUBSIDIARIES

Notes to the consolidated financial statements

For the year ended 31 December 2025 (continued)

10 PROPERTY AND EQUIPMENT

	<i>Land</i>	<i>Buildings and leasehold improvements</i>	<i>Machinery and equipment</i>	<i>Computers and accessories</i>	<i>Furniture and fixtures</i>	<i>Motor vehicles</i>	<i>Capital work-in- progress</i>	<i>Total</i>
	<i>USD'000</i>	<i>USD'000</i>	<i>USD'000</i>	<i>USD'000</i>	<i>USD'000</i>	<i>USD'000</i>	<i>USD'000</i>	<i>USD'000</i>
Cost:								
At 1 January 2024	33,842	1,390,860	1,279,538	76,700	421,411	132,509	137,087	3,471,947
Additions	-	3,055	5,644	2,650	4,578	3,788	128,959	148,674
Transfer from capital work-in-progress	260	51,470	49,042	10,048	19,777	6,854	(137,451)	-
Transfer from/(to) related parties, net	-	(16)	133	(10)	2	80	(231)	(42)
Write offs	-	-	-	-	-	-	(3,563)	(3,563)
Disposals	-	(3,477)	(1,241)	(331)	(4,570)	(4,579)	(129)	(14,327)
Translation adjustment	-	(743)	(645)	(97)	(380)	(116)	(148)	(2,129)
At 1 January 2025	34,102	1,441,149	1,332,471	88,960	440,818	138,536	124,524	3,600,560
Additions	-	8,539	7,141	3,529	6,637	2,734	114,742	143,322
Transfer from capital work-in-progress	-	76,073	32,910	7,193	23,928	4,416	(144,520)	-
Disposals	-	-	(865)	(1)	(79)	(4,065)	(2,882)	(7,892)
Translation adjustment	1	1,415	(376)	18	203	58	91	1,410
At 31 December 2025	34,103	1,527,176	1,371,281	99,699	471,507	141,679	91,955	3,737,400



LULU RETAIL HOLDINGS PLC AND ITS SUBSIDIARIES

Notes to the consolidated financial statements

For the year ended 31 December 2025 (continued)

10 PROPERTY AND EQUIPMENT (continued)

	<i>Land USD'000</i>	<i>Buildings and leasehold improvements USD'000</i>	<i>Machinery and equipment USD'000</i>	<i>Computers and accessories USD'000</i>	<i>Furniture and fixtures USD'000</i>	<i>Motor vehicles USD'000</i>	<i>Capital work-in- progress USD'000</i>	<i>Total USD'000</i>
Accumulated depreciation:								
At 1 January 2024	-	652,865	919,675	56,777	288,111	93,089	-	2,010,517
Charge for the year	-	64,635	59,536	8,399	21,570	7,797	-	161,937
Transfer from/(to) related parties, net	-	9	8	-	-	(3)	-	14
Eliminated on disposals	-	(1,418)	(1,079)	(303)	(3,077)	(3,637)	-	(9,514)
Translation adjustment	-	(177)	(387)	(61)	(196)	(63)	-	(884)
At 1 January 2025	-	715,914	977,753	64,812	306,408	97,183	-	2,162,070
Charge for the year	-	67,063	60,076	9,226	22,414	8,239	-	167,018
Eliminated on disposals	-	-	(394)	-	(32)	(3,374)	-	(3,800)
Translation adjustment	-	197	(227)	33	129	41	-	173
At 31 December 2025	-	783,174	1,037,208	74,071	328,919	102,089	-	2,325,461
Carrying amount								
At 31 December 2025	34,103	744,002	334,073	25,628	142,588	39,590	91,955	1,411,939
At 31 December 2024	34,102	725,235	354,718	24,148	134,410	41,353	124,524	1,438,490

LULU RETAIL HOLDINGS PLC AND ITS SUBSIDIARIES

Notes to the consolidated financial statements

For the year ended 31 December 2025 (continued)

10 PROPERTY AND EQUIPMENT (continued)

(a) Additions to property and equipment include borrowing costs capitalised during the year ended 31 December 2025 amounting to USD 2.9 million (31 December 2024: USD 3.6 million). The rate of capitalisation is equivalent to the average bank borrowing rate of the Group.

(b) The depreciation charge is allocated as follows, for the years ended 31 December:

	2025 USD'000	2024 USD'000
- Operating expenses (Note 26(a))	167,018	161,937
- Related to discontinued operations	-	303
	<u>167,018</u>	<u>162,240</u>

11 RIGHT-OF-USE ASSETS

The Group has lease contracts for land and buildings. These leases generally have terms between 15 and 40 years. The Group's obligations under its leases are secured by the lessor's title to the leased assets. The Group is not restricted from assigning and subleasing the leased assets. Several lease contracts include extension and termination options, as well as variable lease payments, which are further discussed below.

Set out below are the carrying amounts of right-of-use assets recognized and the movements during the years ended 31 December:

	2025 USD'000	2024 USD'000
Cost		
Balance at the beginning of the year	2,912,467	2,916,130
Additions during the year	269,893	222,180
Terminations during the year	(3,600)	(79,266)
Modifications	(34,751)	(144,568)
Translation adjustment	(550)	(2,009)
Balance at the end of the year	<u>3,143,459</u>	<u>2,912,467</u>
Accumulated depreciation		
Balance at the beginning of the year	1,186,074	1,047,735
Depreciation charge for the year	219,381	215,289
Depreciation capitalised	2,322	2,795
Terminations during the year	(1,560)	(66,648)
Modifications	(28,392)	(12,396)
Translation adjustment	(135)	(701)
Balance at the end of the year	<u>1,377,690</u>	<u>1,186,074</u>
Net carrying amount at the end of the year	<u>1,765,769</u>	<u>1,726,393</u>

LULU RETAIL HOLDINGS PLC AND ITS SUBSIDIARIES

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For the year ended 31 December 2025 (continued)

11 RIGHT-OF-USE ASSETS (continued)

Depreciation charges include amount of USD 2,322 thousand during the year ended 31 December 2025 (31 December 2024: USD 2,795 thousand) capitalised to capital work in progress related to the lands and building that qualify during the period of construction.

The maturity analysis of lease liabilities is disclosed in note 20.

The following are the amounts recognised in the consolidated statement of profit or loss (including discontinued operations):

	2025 USD'000	2024 USD'000
Depreciation expense on right-of-use assets (a)	219,381	219,653
Expense relating to short-term leases	144,513	136,117
Gain on termination of leases (b)	-	33,625
Gain on modification of leases	982	137

(a) The details of the depreciation expense on right-of-use assets are as follows:

	2025 USD'000	2024 USD'000
-Operating expenses (Note 26(a))	219,381	215,289
-Related to discontinued operations	-	4,364
	<u>219,381</u>	<u>219,653</u>

(b) There was no gain on termination of leases related to discontinued operations during the year ended 31 December 2025 (31 December 2024: USD 33.6 million)

The total cash outflow for leases amounted to USD 288.36 million during the year ended 31 December 2025 (31 December 2024: USD 266.8 million) (Note 20). The Group also had non-cash additions to right-of-use assets and lease liabilities which are disclosed in note 34.

12 INVESTMENT PROPERTIES

	2025 USD'000	2024 USD'000
Cost		
Balance at the beginning of the year	40,847	40,836
Additions during the year	17	7
Transfers to related parties	-	4
Translation adjustments	(1)	-
Balance at the end of the year	<u>40,863</u>	<u>40,847</u>
Accumulated depreciation		
At the beginning of the year	27,376	25,826
Charge for the year	1,547	1,547
Transfers to related parties	-	3
Translation adjustments	(1)	-
Balance at the end of the year	<u>28,922</u>	<u>27,376</u>
Net carrying amount at end of the year	<u>11,941</u>	<u>13,471</u>

LULU RETAIL HOLDINGS PLC AND ITS SUBSIDIARIES

Notes to the consolidated financial statements

For the year ended 31 December 2025 (continued)

12 INVESTMENT PROPERTIES (continued)

The details of the depreciation expense on investment properties are as follows:

	2025 USD'000	2024 USD'000
-Operating expenses (Note 26(a))	1,547	1,547
-Related to discontinued operations	-	540
	<u>1,547</u>	<u>2,087</u>

Investment properties represent residential and commercial buildings in Oman and the United Arab Emirates. As permitted by IAS 40 Investment Property, the Group has chosen to carry investment properties under the cost model. The fair value of the investment properties as at 31 December 2025 is estimated to be USD 28.7 million (31 December 2024: USD 29.3 million). The valuations in Oman are performed by Cavendish Maxwell and Al Habib & Co LLC. The valuations in UAE are performed by Cavendish Maxwell. All are accredited independent valuers and specialists in valuing these types of investment properties. The other investment properties are valued by applying the income approach or market approach as recommended by the International Valuation Standards Committee.

The income earned by the Group from its investment properties, all of which is leased out under operating leases, amounted to USD 3.63 million during the year ended 31 December 2025 (31 December 2024: USD 3.54 million). Direct operating expenses (excluding depreciation expense) arising on the investment properties, amounted to USD 496.27 thousand during the year ended 31 December 2025 (31 December 2024: USD 501.88 thousand).

Fair value hierarchy disclosures for investment properties are included in Note 31.

LULU RETAIL HOLDINGS PLC AND ITS SUBSIDIARIES

Notes to the consolidated financial statements

For the year ended 31 December 2025 (continued)

13 DEFERRED TAX

The following are the major deferred tax liabilities and assets recognised by the group and movements thereon during the current and prior reporting period.

	Accelerated tax depreciation USD'000	Leases USD'000	Accrued and other liabilities USD'000	Retirement benefit obligations USD'000	Fair Value Adjustment Reserve USD'000	Tax losses USD'000	Forex difference USD'000	Total USD'000
At 1 January 2024	(6,951)	11,327	116	4,774	-	39	-	9,305
Charge/(credit) to profit or loss	7,621	(1,032)	(7)	1,514	-	1,386	-	9,482
Charge to other comprehensive income	-	-	-	666	1	-	-	667
Charge to equity	377	-	-	-	-	-	-	377
Exchange differences	-	-	-	-	-	-	(7)	(7)
At 1 January 2025	1,047	10,295	109	6,954	1	1,425	(7)	19,824
Charge/(credit) to profit or loss	1,333	1,691	1	580	-	(53)	3	3,555
Charge to other comprehensive income	-	-	-	(583)	(1)	-	-	(584)
Charge to equity	(3)	-	-	4	-	(145)	-	(144)
Exchange differences	-	-	-	-	-	-	42	42
At 31 December 2025	2,377	11,986	110	6,955	-	1,227	38	22,693

Deferred tax assets and liabilities are offset when there is a legally enforceable right to offset current tax asset against current tax liabilities and when they relate to income taxes levied by the same taxation authority and the group intends to settle its current tax assets and liabilities on a net basis.

LULU RETAIL HOLDINGS PLC AND ITS SUBSIDIARIES

Notes to the consolidated financial statements

For the year ended 31 December 2025 (continued)

13 DEFERRED TAX (continued)

The following is the analysis of the deferred tax balances (after offset) for financial reporting purposes:

	2025 USD'000	2024 USD'000
Deferred tax liabilities	(4,368)	(4,902)
Deferred tax assets	27,061	24,726
	<u>22,693</u>	<u>19,824</u>

At the reporting date, the group has unused tax losses of USD 16.85 million (2024: USD 15.74 million) available for offset against future profits. A deferred tax asset has been recognised in respect of USD 14.38 million (2024: USD 14.17 million) of such losses. No deferred tax asset has been recognised in respect of the remaining USD 2.47 million (2024: USD 1.57 million) as it is not considered probable that there will be future taxable profit available.

14 INVENTORIES

	2025 USD'000	2024 USD'000
Goods for resale	1,491,112	1,473,636
	<u>1,491,112</u>	<u>1,473,636</u>

The cost of inventories recognised as an expense during the year in respect of continuing operations was USD 6,030 million during the year ended 31 December 2025 (31 December 2024: USD 5,769 million) is charged to cost of revenue.

The cost of inventories recognised as an expense includes USD 81 million during the year ended 31 December 2025 (31 December 2024: USD 87 million) in respect of write-downs of inventory to net realisable value.

15 TRADE AND OTHER RECEIVABLES

	2025 USD'000	2024 USD'000
Trade receivables	227,314	249,819
Less: expected credit loss allowance	(2,391)	(2,337)
	<u>224,923</u>	<u>247,482</u>
Deposits	27,008	27,783
Prepayments	87,191	72,428
Advances to suppliers	28,336	24,854
Tenants' receivables	12,493	9,737
Advances to employees	2,750	4,507
Other receivables	16,421	24,814
	<u>399,122</u>	<u>411,605</u>

LULU RETAIL HOLDINGS PLC AND ITS SUBSIDIARIES

Notes to the consolidated financial statements

For the year ended 31 December 2025 (continued)

15 TRADE AND OTHER RECEIVABLES (Continued)

Substantially all of the sales of the Group entities in the retail trading business are made on a cash basis to their customers. The balance in trade receivables represents the receivables in respect of credit sales made to certain customers.

The Group makes sales on a credit basis to a few customers with a limited credit period which would not normally extend beyond a period of one month and is pre-approved by the management. No interest is charged on the past due trade receivables. At the end of the reporting period, there were no customer that accounts for more than 5% of the total amount of trade receivables.

Collectively assessed	Gross carrying amount at default USD'000	Expected credit loss allowance USD'000	Not impaired receivables USD'000
31 December 2025			
Current	49,154	14	49,140
Past due by:			
1 to 30 days	58,133	12	58,121
31 – 60 days	40,712	22	40,690
61- 90 days	30,278	7	30,271
More than 90 days	49,037	2,336	46,701
	227,314	2,391	224,923
31 December 2024			
Current	45,955	14	45,941
Past due by:			
1 to 30 days	53,456	12	53,444
31 – 60 days	39,794	22	39,772
61- 90 days	30,841	7	30,834
More than 90 days	79,773	2,282	77,491
	249,819	2,337	247,482

The Group always measures the loss allowance for trade receivables at an amount equal to lifetime expected credit losses (ECL). The ECL on trade receivables are estimated using a provision matrix by reference to past default experience of the debtor and an analysis of the debtor's current financial position, adjusted for factors that are specific to the debtors, general economic conditions of the industry in which the debtors operate and an assessment of both the current as well as the forecast direction of conditions at the reporting date. The Group writes off a trade receivable when there is information indicating that the debtor is in severe financial difficulty and there is no realistic prospect of recovery.

Movement in loss allowance:

	2025 USD'000	2024 USD'000
Balance at beginning of the year	2,337	2,337
Impairment loss recognised on trade receivables	54	-
Balance at the end of the year	2,391	2,337

Trade receivables are secured against bank borrowings to the extent disclosed in Note 18 to the consolidated financial statements.

LULU RETAIL HOLDINGS PLC AND ITS SUBSIDIARIES

Notes to the consolidated financial statements

For the year ended 31 December 2025 (continued)

16 CASH AND CASH EQUIVALENTS

	2025 USD'000	2024 USD'000
Cash on hand	36,051	36,676
Bank balances	276,551	235,990
Short term deposits	16,941	73,542
	329,543	346,208

Bank balances are assessed to have low credit risk of default since these banks are highly regulated by the respective central banks. Accordingly, the management estimates the loss allowance on balances with banks at the end of the reporting period at an amount equal to 12-month ECL. After taking into account the historical default experience and the current credit ratings of the banks, the management has assessed that loss allowance on cash balances is immaterial, hence, no loss allowance was recognised for the year ended 31 December 2025 and 2024. Bank balances include credit card transactions that are under process and are restricted against the bank borrowings as at reporting date as disclosed in Note 18.

Short term deposits represent bank deposits with maturity periods of less than three months. These deposits carry interest rates, variable according to their respective jurisdiction's central bank rates and the carrying amounts of these assets approximate to their fair value.

17 EQUITY

Share capital

The authorised share capital of the Company is 12 billion shares of USD 0.014 each. The issued share capital of the Company is 10,328,905,350 shares of USD 0.014 each.

During the previous year, pursuant to the reorganisation the Company issued 4,412,983,345 shares of par value USD 1 each and converted a payable of USD 751,469,230 into 751,469,230 shares of par value USD 1 each.

On 29 March 2024, the Board of directors of the Company decided to reduce the par value of the Company's shares from USD 1 to USD 0.028. Accordingly, an amount of USD 5,019,848 thousand was transferred from share capital to merger reserve.

On 13 June 2024, the Company undertook a share split, resulting in the Company's share capital being USD 144,605 thousand divided into 10,328,905,350 shares with a nominal value of USD 0.014 each (equivalent to AED 0.051).

On 4 October 2024, the Company was re-registered as a public company limited by shares.

Capital reserves

Capital reserve represents the share capital of the entities within the Group prior to the reorganisation.

Merger reserve

Merger reserve represents the difference between the consideration paid and the share capital of acquiree entities resulting from the reorganisation. Pursuant to the resolution of the Board in March 2024, the merger reserve has been fully adjusted against the share capital and retained earnings.

Other equity

Other equity comprises of the cumulative net fair value gain/loss on the investments at fair value through other comprehensive income, the remeasurement of employees' defined benefit obligations and the cumulative foreign exchange differences arising on the translation of overseas operations.

LULU RETAIL HOLDINGS PLC AND ITS SUBSIDIARIES

Notes to the consolidated financial statements

For the year ended 31 December 2025 (continued)

17 EQUITY (continued)

Other reserves

Other reserves include:

Statutory reserve

In accordance with local requirements, certain subsidiaries within the Group are required to establish a statutory reserve. This reserve is not available for distribution except as stipulated by the companies' laws in the respective countries. The Group's statutory reserve represents the sum total of statutory reserves of all limited liability companies consolidated in these consolidated financial statements.

Voluntary reserve

In accordance with certain subsidiaries' articles of association, 10% of net profit for the year can be transferred to voluntary reserve.

18 BANK BORROWINGS

Bank borrowings comprise of:

	2025 USD'000	2024 USD'000
Long term loans (a)	8,861	9,988
Short term loans (b)	266,802	394,520
Bank trust receipts (c)	579,979	493,375
Bank overdrafts (d)	8,234	76,074
Vehicle loans	-	394
	863,876	974,351
Less: current portion		
- Long term loans	(2,151)	(1,657)
- Short term loans	(266,802)	(394,520)
- Trust receipts	(579,979)	(493,375)
- Bank overdrafts	(8,234)	(76,074)
- Vehicle loans	-	(331)
Current portion	(857,166)	(965,957)
Non-current portion	6,710	8,394

- a) Long-term loans were obtained from commercial banks in the jurisdictions from where the Group operates and are denominated in the local currency of the jurisdiction in which it is obtained. These loans carry interest of EIBOR or relevant rates in respective jurisdictions plus a margin of 1.75% to 2.5% for the year ended 31 December 2025 (31 December 2024: a margin between 2% to 2.5%). These loans are repayable in various monthly/quarterly instalments.
- b) Short term loans include (Sharia'h Compliant) Islamic bank facilities such as traditional Islamic "Istisna'a", "Mudaraba", "Murabaha" and "Wakala" financing arrangements. The management believes that these facilities, in substance, provide the Group with funding on terms comparable to the commercial bank loans and therefore have been recognised as part of "bank borrowings" in these consolidated financial statements. As at 31 December 2025, the total short term loan facilities granted amounted to USD 755 million (31 December 2024: USD 728 million) and the total facilities utilised amounted to USD 267 million (31 December 2024: USD 395 million). These loans carry profit rate of EIBOR or relevant rates in respective jurisdictions plus a margin ranging between 0.45% to 2% for the year ended 31 December 2025 (31 December 2024: 1% to 2.5%).

LULU RETAIL HOLDINGS PLC AND ITS SUBSIDIARIES

Notes to the consolidated financial statements

For the year ended 31 December 2025 (continued)

18 BANK BORROWINGS (continued)

- c) Bank trust receipts are obtained from local banks and carries interest at EIBOR or relevant rates in respective jurisdictions plus a margin between 0.25% to 3.5% for the year ended 31 December 2025 (31 December 2024: 0.70% to 2.75%). The outstanding balance as at 31 December 2025 amounted to USD 580 million (31 December 2024: USD 493 million) and is due for repayment within twelve months.
- d) Bank overdrafts carry interest at EIBOR or relevant rates in respective jurisdictions plus a margin between 0.25% to 3.50% for the year ended 31 December 2025 (31 December 2024: 1% to 2.75%).
- e) As at 31 December 2025 and 31 December 2024, bank borrowings of the Group obtained under various facilities were secured by the following:

UAE Operations

- Assignment of card receivables, assignment of insurance policy over inventories and property and equipment of certain Group entities and certain entities under common control of the Parent Company (hereinafter referred to as Lulu Group entities" in this note) in favor of the banks.
- Personal guarantees of the Ultimate Controlling Party.
- Mortgage and hypothecation of movable property and equipment of certain Group entities and Lulu Group entities and inventories of the Group.
- Joint and several corporate guarantees from certain Group entities and Lulu Group entities
- Documentary promissory note with different limits for each type of loan.
- Assignment of fire and burglary policies of certain Group entities and Lulu Group entities.
- Negative pledge over the property and equipment of certain Group entities and Lulu Group entities.

Kuwait Operations (Combined)

- Joint corporate guarantees of certain Group entities and Lulu Group entities and personal guarantee of the Ultimate Controlling Party.

Lulu Muscat Hypermarket LLC, Oman

- Personal guarantee of the Ultimate Controlling Party.
- Corporate guarantees from certain Group entities and Lulu Group entities
- Assignment of insurance policies of this entity

Lulu Hypermarket Trading Company WLL, Qatar

- The bank borrowings are secured by joint and several personal guarantees of the Ultimate Controlling Party and corporate guarantees of certain Group entities and Lulu Group entities covering the entire facilities.

Lulu Saudi Hypermarkets Company

- Personal guarantee of the Ultimate Controlling Party.
- Corporate guarantee of certain Group entities and Lulu Group entities.

Lulu Bahrain Hypermarket WLL

- Personal guarantee of the Ultimate Controlling Party.
- Corporate guarantee of certain Group entities and Lulu Group entities.

Y International (UK) Limited

- The bank borrowings are secured by joint and several personal guarantee of the Ultimate Controlling Party, each covering the entire facilities and corporate guarantees of certain Group entities and Lulu Group entities covering the entire facilities.

Bank borrowings are subject to certain financial covenants which are required to be met at the Group level and these covenants have been met as at 31 December 2025. Certain of the Group's subsidiaries are subject to financial covenants under their respective lending arrangements and are in compliance as of all periods presented.

LULU RETAIL HOLDINGS PLC AND ITS SUBSIDIARIES

Notes to the consolidated financial statements

For the year ended 31 December 2025 (continued)

18 BANK BORROWINGS (continued)

f) Reconciliation of liabilities arising from financing activities:

The table below details changes in the Group's liabilities arising from financing activities, including cash and non-cash changes. Liabilities arising from financing activities are those for which cash flows were, or future cash flows will be, classified in the Group's consolidated statement of cash flows as cash flows from financing activities.

	<i>1 January 2025</i>	<i>Cash flows net</i>	<i>Currency exchange impact</i>	<i>Other non cash items</i>	<i>31 December 2025</i>
	<i>USD'000</i>	<i>USD'000</i>	<i>USD'000</i>	<i>USD'000</i>	<i>USD'000</i>
Bank borrowings	974,351	(110,475)	-	-	863,876
Lease liabilities	1,899,674	(288,356)	(435)	360,745	1,971,628

	<i>1 January 2024</i>	<i>Cash flows net</i>	<i>Currency exchange impact</i>	<i>Other non cash items</i>	<i>31 December 2024</i>
	<i>USD'000</i>	<i>USD'000</i>	<i>USD'000</i>	<i>USD'000</i>	<i>USD'000</i>
Bank borrowings	1,129,003	379,044	-	(533,696)	974,351
Lease liabilities	2,001,102	(266,843)	(1,374)	166,789	1,899,674

19 EMPLOYEES' DEFINED BENEFIT OBLIGATIONS

In accordance with the provisions of IAS 19 Employee Benefits, the Group has carried out an exercise to assess the present value of its defined benefit obligation at 31 December 2025 and 31 December 2024 in respect of retirement benefit obligations under relevant local regulations and contractual arrangements.

The end of service benefits for employees follows relevant local regulations, which are mainly based on periods of cumulative service and levels of employees' final basic salary. The liability recognised in the consolidated statement of financial position is the present value of the defined benefit obligation at the end of the reporting period.

The amounts recognised in the consolidated statement of financial position and the movements in the employees' defined benefit obligations are as follows:

	2025 USD'000	2024 USD'000
Balance as at the beginning of the year	198,412	176,785
Current service cost	19,227	18,849
Interest cost (Note 27)	9,438	9,174
Total amount recognised in profit or loss	28,665	28,023
Re-measurement loss recognised in other comprehensive income	12,634	13,955
Benefits paid	(33,406)	(18,085)
Employees' receivable adjusted, net	-	(1)
Transferred to related parties	(754)	(1,330)
Translation adjustment	6	(935)
Balance as at the end of the year	205,557	198,412

LULU RETAIL HOLDINGS PLC AND ITS SUBSIDIARIES

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For the year ended 31 December 2025 (continued)

19 EMPLOYEES' DEFINED BENEFIT OBLIGATIONS (continued)

- a) In presenting the above, the present value of employees' defined benefit obligations has been calculated using the projected unit credit method at the end of the reporting period, which is the same as that applied in calculating the employees' defined benefit obligations recognised in the consolidated statement of financial position.
- b) The average duration of benefit obligations as at 31 December 2025 is 5 years (31 December 2024: 5 years).
- c) The average number of employees for the year ended 31 December 2025 is 53,459 (31 December 2024: 54,440).

The principal assumptions used for the purpose of actuarial valuations are as follows:

	2025	2024
Discount rate	2.85%-30.91%	2.87-30.71%
Salary increases rate	3-25%	3-25%
	100% of IALM	100% of IALM
Mortality rate	2012-14	2012-14
Rate of employee turnover	10-15%	1-15%

A quantitative sensitivity analysis for significant assumptions as at reporting date is, as shown below:

Assumptions	2025 USD'000	2024 USD'000
<i>Discount rate:</i>		
1% increase	(9,060)	(8,363)
1% decrease	10,008	9,240
<i>Salary increase:</i>		
1% increase	10,002	9,311
1% decrease	(9,224)	(8,578)
<i>Employee turnover rate:</i>		
Increase by 5% of base	167	2,035
Decrease by 5% of base	(814)	(3,744)

Impact on defined benefit obligations:

The sensitivity analyses above have been determined based on a method that extrapolates the impact on the defined benefit obligation as a result of reasonable changes in key assumptions occurring at the end of the reporting period. The sensitivity analyses are based on a change in a significant assumption, keeping all other assumptions constant. The sensitivity analyses may not be representative of an actual change in the defined benefit obligation as it is unlikely that changes in assumptions would occur in isolation from one another.

The plans typically expose the Group to actuarial risks such as interest rate risk, longevity risk and salary risk.

The following are the expected payments or contributions to the defined benefit plan in future years:

	2025 USD'000	2024 USD'000
Within next 12 months (next annual reporting period)	38,683	38,076
Between 2 and 5 years	94,455	93,693
Beyond 5 years	122,444	123,267

LULU RETAIL HOLDINGS PLC AND ITS SUBSIDIARIES

Notes to the consolidated financial statements

For the year ended 31 December 2025 (continued)

20 LEASE LIABILITIES

Set out below are the carrying amounts of lease liabilities and the movements during the year:

	2025 USD'000	2024 USD'000
Balance as at the beginning of the year	1,899,674	2,001,102
Additions during the year	269,730	221,877
Terminations during the year	(1,873)	(16,737)
Accretion of interest	97,552	90,758
Interest capitalized	2,499	2,655
Payments	(288,356)	(266,843)
Modifications	(7,163)	(131,764)
Translation adjustment	(435)	(1,374)
Balance as at the end of the year	1,971,628	1,899,674
Of which are:		
Current	181,185	175,656
Non-current	1,790,443	1,724,018
	1,971,628	1,899,674

During the year ended 31 December 2025, income from subleasing right-of-use assets amounted to USD 59 million (31 December 2024: USD 57 million).

The interest expense includes an amount of USD 2.5 million during the year ended 31 December 2025 (31 December 2024: USD 2.6 million) capitalized to capital work in progress related to land and building that qualify during the period of construction.

The details of the interest expense on lease liabilities:

	2025 USD'000	2024 USD'000
Interest cost (Note 27)	97,552	90,758
Related to discontinued operations	-	1,999
	97,552	92,757

The maturity analysis of discounted lease liabilities is as follows:

	2025 USD'000	2024 USD'000
Maturity analysis:		
Not later than 1 year	181,185	175,656
Later than 1 year and not later than 5 years	683,660	588,348
Later than 5 years	1,106,783	1,135,670
	1,971,628	1,899,674

The Group does not face a significant liquidity risk with regard to its lease liabilities.

LULU RETAIL HOLDINGS PLC AND ITS SUBSIDIARIES

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For the year ended 31 December 2025 (continued)

21 TRADE AND OTHER PAYABLES

	2025 USD'000	2024 USD'000
Trade payables	1,084,067	1,146,839
Accrued expenses	105,336	109,956
Advances from customers and tenants	39,932	30,666
Retention payable	483	745
Refundable deposits from tenants	5,464	6,101
Other payables	10,998	15,774
	<u>1,246,280</u>	<u>1,310,081</u>

The average credit period with the suppliers is 60 days. The Group has financial risk management policies in place to ensure that all payables are paid within credit time frame.

22 TAX PAYABLE

	2025 USD'000	2024 USD'000
Balance at the beginning of the year	22,697	7,406
Add: expenses incurred during the year	31,054	29,761
Less: tax paid during the year	(29,120)	(14,468)
Other adjustments, net	(1,233)	(2)
	<u>23,398</u>	<u>22,697</u>
Corporate tax payable at the end of the year	20,248	13,979
Other tax payables, net	<u>43,646</u>	<u>36,676</u>

23 REVENUE

Disaggregation of revenue

	2025 USD'000	2024 USD'000
Revenue from sale of goods	7,933,970	7,620,802
	<u>7,933,970</u>	<u>7,620,802</u>

Revenue by timing:

	2025 USD'000	2024 USD'000
Goods transferred at a point in time	7,933,970	7,620,802
	<u>7,933,970</u>	<u>7,620,802</u>

Revenue by region

For the region wise bifurcation of revenue, refer Note 7.

LULU RETAIL HOLDINGS PLC AND ITS SUBSIDIARIES

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For the year ended 31 December 2025 (continued)

24 COST OF REVENUE

	2025 USD'000	2024 USD'000
<i>Cost of revenue relating to sale of goods</i>		
Inventories, at the beginning of the year	1,473,636	1,374,607
Add: Purchases (including direct expenses)	6,128,610	5,954,946
	<u>7,602,246</u>	<u>7,329,553</u>
Less: Inventories, at the end of the year	(1,491,112)	(1,473,636)
Cost of revenue	<u>6,111,134</u>	<u>5,855,917</u>

25 OTHER OPERATING INCOME

	2025 USD'000	2024 USD'000
Contribution from vendors (Note 25(a))	199,703	189,077
Tenant rentals and commissions (Note 25(b))	62,182	59,685
Gain on disposal of property and equipment	438	636
Gain on lease modifications	982	137
Others	39,248	50,334
	<u>302,553</u>	<u>299,869</u>

- a) Contribution from vendors includes the following:
- (i) income received from the suppliers for the display of their products in the showroom
 - (ii) store opening contribution and income from other services provided; and
 - (iii) listing fee which represents income received from the suppliers for new products.
- b) Tenant rentals represent rental income from the tenants for the space utilized by them in the showroom. Tenant commission represents commission on sales made by the tenants.

26 OPERATING EXPENSES

	2025 USD'000	2024 USD'000
Employees' salaries and benefits	737,756	725,004
Depreciation expense (a)	387,946	378,773
Utilities	181,286	176,576
Rent expenses	144,513	137,285
Selling and advertising expenses	72,663	49,050
Repairs and maintenance	42,798	42,659
Credit card commission	47,853	38,637
Office expenses	22,581	23,108
Professional and legal fees	25,042	21,205
Travelling expenses	6,438	5,773
Vehicle expenses	17,612	19,108
Insurance charges	8,569	8,812
Sponsorship fees	5,916	6,933
Gifts and donations	3,127	2,423
Loss allowance on trade receivables	54	-
Others	27,003	21,453
	<u>1,731,157</u>	<u>1,656,799</u>

LULU RETAIL HOLDINGS PLC AND ITS SUBSIDIARIES

Notes to the consolidated financial statements

For the year ended 31 December 2025 (continued)

26 OPERATING EXPENSES (continued)

a) The breakdown of depreciation expense is as follows:

	2025 USD'000	2024 USD'000
Depreciation on property and equipment (Note 10(b))	167,018	161,937
Depreciation on right-of-use assets (Note 11(a))	219,381	215,289
Depreciation on investment properties (Note 12)	1,547	1,547
	<u>387,946</u>	<u>378,773</u>

27 FINANCE COSTS, NET

	2025 USD'000	2024 USD'000
Interest on bank borrowings	51,869	57,912
Bank charges	5,768	11,825
Interest on lease liabilities (Note 20)	97,552	90,758
Interest on employees defined benefit obligations (Note 19)	9,438	9,174
Interest income	(2,426)	(294)
	<u>162,201</u>	<u>169,375</u>

28 TAX EXPENSE

The breakdown of tax expense is as follows:

	2025 USD'000	2024 USD'000
<u>Corporation income tax:</u>		
Current income tax charge	30,380	31,991
Adjustment in respect of current income tax of previous year	674	(204)
	<u>31,054</u>	<u>31,787</u>
Deferred tax	(3,555)	(9,482)
Others	-	(5)
	<u>27,499</u>	<u>22,300</u>

LULU RETAIL HOLDINGS PLC AND ITS SUBSIDIARIES

Notes to the consolidated financial statements

For the year ended 31 December 2025 (continued)

28 TAX EXPENSE (continued)

The charge for the year can be reconciled to the profit before tax as follows:

	2025 USD'000	2024 USD'000
Profit before tax related to:		
-Continuing operations	232,031	238,580
-Discontinued operations	-	32,976
	232,031	271,556
Tax rate @9%	20,883	24,440
Effects of different tax rates of subsidiaries operating in other jurisdictions	4,490	13,619
Tax effect of expenses that are not deductible in determining taxable profit	21,524	18,703
Adjustment in respect of current income tax of previous years	674	(204)
Utilisation of previously unrecognised tax balance	(36)	(4)
Tax effect of expenses not taxable in determining taxable profit	(16,409)	(24,381)
Tax effect of utilisation of tax losses not previously recognised	(72)	-
Change in deferred tax assets/liabilities	(3,555)	(8,211)
Others	-	(1,602)
	27,499	22,360
Income taxes related to:		
-Continuing operations	27,499	22,300
-Discontinued operations	-	60
	27,499	22,360

In addition to the amount charged to profit or loss, the following amounts related to tax have been recognised in other comprehensive income.

	2025 USD'000	2024 USD'000
<u>Current tax</u>		
<u>Items that will not be reclassified subsequently to profit or loss:</u>		
Remeasurement of net defined benefit liability	(1,685)	-
<u>Deferred tax</u>		
<u>Items that will not be reclassified subsequently to profit or loss:</u>		
Remeasurement of net defined benefit liability	591	(666)
Fair value gain on investments in equity/debt instruments measured at FVTOCI	1	
<u>Items that will be reclassified subsequently to profit or loss:</u>		
Fair value loss on investments in equity/debt instruments measured at FVTOCI	-	(1)
Total income tax recognised in other comprehensive income	(1,093)	(667)

LULU RETAIL HOLDINGS PLC AND ITS SUBSIDIARIES

Notes to the consolidated financial statements

For the year ended 31 December 2025 (continued)

28 TAX EXPENSE (continued)

The corporate tax rate on taxable profits attributable for the significant group entities located are as follows:

	2025 USD'000	2024 USD'000
UAE	9%	9%
Kingdom of Saudi Arabia	20%	20%
Qatar	10%	10%
Oman	15%	15%

On 9 December 2022, the UAE Ministry of Finance released Federal Decree-Law No. 47 of 2022 on the Taxation of Corporations and Businesses (Corporate Tax Law or the Law) to enact a Federal Corporate Tax (CT) regime in the UAE. The CT regime will become effective for accounting periods beginning on or after 1 June 2023.

Decision No. 116 of 2022 (published in December 2022 and considered to be effective from 16 January 2023) specifies that taxable income not exceeding AED 375,000 would be subject to a 0% UAE CT rate, and taxable income exceeding AED 375,000 would be subject to the 9% UAE CT rate. With the publication of this Decision, the UAE CT Law is considered to have been substantively enacted for the purposes of accounting for Income Taxes.

Subsequently, the UAE CT Law has been supplemented by a number of Decisions of the Cabinet of Ministers of the UAE (Decisions). Such Decisions and other interpretive guidance of the UAE Federal Tax Authority provide important details relating to the interpretation of the UAE CT Law and are required to fully evaluate the impact of the UAE CT Law on the Group.

The Group is subject to the provisions of the UAE CT Law with effect from 1 July 2023, and current taxes have been accounted for as appropriate in the financial statements for the financial year beginning 1 January 2024.

On 6 February 2025, the UAE released the legislation introducing a Domestic Minimum Top-up Tax ("DMTT") for multinational enterprises ("MNEs"), through the publication of Cases, Provisions, Conditions, Rules, Controls, and Procedures on the Imposition of Top-up Tax on Multinational Enterprises which is applicable from 1 January 2025. For the current year, the taxable income of the Group for UAE CT Purposes will be subject to the rate of 9% corporate tax. Based on the management's assessment, it is not currently foreseen that the Group's UAE operations will be subject to the application of the Global Minimum Tax rate of 15% for the financial year ended 31 December 2025.

The Group has applied the temporary exception issued by the IASB in May 2023 from the accounting requirements for deferred taxes in IAS 12. Accordingly, the Group neither recognises nor discloses information about deferred tax assets and liabilities related to Pillar Two income taxes.

The Company is not the Ultimate Parent Entity of the Group and is instead part of a larger multinational enterprise and has ownership interests in subsidiaries in other non-UAE jurisdictions that have also enacted Pillar Two legislation in effect for the year ended 31 December 2025.

Based on the management's assessment, as a result of meeting the Transitional CbCR Safe Harbours ("TCSH") in all jurisdictions in which the Group operates, no Pillar Two top-up tax expense has been recorded in the consolidated financial statements of the Group for the year ended 31 December 2025.

LULU RETAIL HOLDINGS PLC AND ITS SUBSIDIARIES

Notes to the consolidated financial statements

For the year ended 31 December 2025 (continued)

29 EARNINGS PER SHARE (EPS)

Basic EPS is calculated by dividing the profit for the year attributable to ordinary equity holders of the Company by the weighted average number of ordinary shares outstanding during the period.

Diluted EPS is calculated by dividing the profit for the year attributable to ordinary equity holders of the Company by the weighted average number of ordinary shares outstanding during the period plus the weighted average number of ordinary shares that would be issued on conversion of all the dilutive potential ordinary shares into ordinary shares. As at 31 December 2025 and 31 December 2024, respectively, there were no shares which were dilutive in nature.

The following table reflects the income and share data used in the basic and diluted EPS calculations:

	2025 USD'000	2024 USD'000
Profit attributable to ordinary equity holders of the Company:		
Continuing operations (USD '000)	204,532	216,280
Discontinuing operations (USD '000)	-	32,916
Profit attributable to ordinary equity holders of the Company	204,532	249,196
Weighted average number of ordinary shares* - basic and diluted ('000)	10,328,905	10,328,905
Basic and diluted EPS (in USD cents per share)	1.98	2.41
Basic and diluted EPS for continuing operations (in USD cents per share)	1.98	2.09

*The weighted average number of ordinary shares for the prior year presented have been adjusted for the effects of capitalisation arising from the reorganisation which resulted in the issuance of 5,164,452,575 ordinary shares in March 2024. Further the earnings per share calculations for the prior year have been adjusted for the share split on 13 June 2024 where the number of ordinary shares of 5,164,452,675 with a par value of USD 0.028 each was split to 10,328,905,350 ordinary shares with a par value of USD 0.014 each.

30 COMMITMENTS AND CONTINGENT LIABILITIES

	2025 USD'000	2024 USD'000
<i>Capital commitments</i>		
Commitments for the purchase of property and equipment	11,584	8,528
<i>Contingent liabilities</i>		
Letters of guarantees and performance bonds	62,747	63,368
Letters of credit	3,508	13,787
Acceptances	3,582	6,473
	69,837	83,628

- Guarantees issued by the bank on behalf of the group entities, guaranteeing that the group entities will meet their financial or contractual obligations to a third party. If the group entities fail to fulfil these obligations, the bank will cover the losses or pay the amount specified in the guarantee.
Bonds issued by the bank on behalf of the group entities to guarantee the Landlord/Municipality for satisfactory completion of the project/contract.
- A financial document issued by a bank that guarantees payment to the vendor of the company or beneficiary subject to specific conditions, to ensure that the seller receives payment from the bank once the terms and conditions stipulated in the letter of credit are fulfilled.
- Acceptances are a time draft or bill of exchange that has been accepted by the company authorizing payment on or after specified date.

LULU RETAIL HOLDINGS PLC AND ITS SUBSIDIARIES

Notes to the consolidated financial statements

For the year ended 31 December 2025 (continued)

31 FINANCIAL INSTRUMENTS

(a) Material accounting policy information

Details of the material accounting policies and methods adopted, including the criteria for recognition, the basis of measurement and the basis on which income and expenses are recognised, in respect of each class of financial asset, financial liability and equity instrument are disclosed in Note 3 to the consolidated financial statements.

(b) Categories of financial instruments

	2025 USD'000	2024 USD'000
Financial assets		
<i>At amortised cost:</i>		
Trade receivables (Note 15)	224,923	247,482
Other receivables (Note 15)	16,421	24,814
Tenants' receivable (Note 15)	12,493	9,737
Due from related parties (Note 9)	3,622	14,782
Cash and cash equivalents (Note 16)	329,543	346,208
<i>At fair value through OCI:</i>		
Investments at fair value through other comprehensive income	-	1,201
	587,002	644,224
Financial liabilities		
<i>At amortised cost:</i>		
Bank borrowings (Note 18)	863,876	974,351
Lease liabilities (Note 20)	1,971,628	1,899,674
Due to related parties (Note 9)	99,991	33,560
Trade payables (Note 21)	1,084,067	1,146,839
Retention payable (Note 21)	483	745
Refundable deposits from tenants (Note 21)	5,464	6,101
Accrued expenses (Note 21)	105,336	109,956
Other payables (Note 21)	10,998	15,774
	4,141,843	4,187,000

(c) Fair value measurement

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date, regardless of whether that price is directly observable or estimated using another valuation technique. In estimating the fair value of an asset or a liability, the Group takes into account the characteristics of the asset or liability if market participants would take those characteristics into account when pricing the asset or liability at the measurement date. Fair value for measurement and/or disclosure purposes in these consolidated financial statements is determined on such a basis, except for leasing transactions that are within the scope of IFRS 16, and measurements that have some similarities to fair value but are not fair value, such as net realisable value in IAS 2 or value in use in IAS 36.

For the purpose of fair value disclosures, the Group has determined classes of assets and liabilities on the basis of the nature, characteristics and risks of the asset or liability and the level of the fair value hierarchy.

In addition, for financial reporting purposes, fair value measurements are categorised into Level 1, 2 or 3 based on the degree to which the inputs to the fair value measurements are observable and the significance of the inputs to the fair value measurement in its entirety, which are described as follows:

LULU RETAIL HOLDINGS PLC AND ITS SUBSIDIARIES

Notes to the consolidated financial statements

For the year ended 31 December 2025 (continued)

31 FINANCIAL INSTRUMENTS (continued)

(c) Fair value measurement (continued)

- Level 1 inputs are quoted prices (unadjusted) in active markets for identical assets or liabilities that the entity can access at the measurement date;
- Level 2 inputs are inputs, other than quoted prices included within Level 1, that are observable for the asset or liability, either directly or indirectly; and
- Level 3 inputs are unobservable inputs for the asset or liability.

The Group's management considers that the fair value of financial assets and financial liabilities approximates to their carrying amounts as stated in the consolidated statement of financial position. There is no asset measured at fair value as at 31 December 2025 (31 December 2024: investments at fair value through other comprehensive income of USD 1.2 million which were grouped into level 1 at each reporting date).

Description of valuation techniques used and key inputs to valuation of investment properties:

Properties valued using the Income Approach:

	2025 USD'000	2024 USD'000
Capitalisation rate		
-Term rent	8% to 9.50%	8% to 9.75%
-Reversion rent	8.16% to 10.50%	8.19% to 10.75%
Void rate	5% to 15%	5% to 15%
Non recoverable operating costs (on market rent)	10% to 15.50%	10% to 13%
Leasing rate	3%-5%	3% to 5%

Management assessed no material change in the fair value of investment properties as at 31 December 2025.

32 FINANCIAL RISK MANAGEMENT

The Group has set financial risk management policies. These policies set out the Group's overall business strategies and its risk management philosophy. The Group's overall financial risk management program seeks to minimise potential adverse effects of financial performance of the Group. The management provides principles for overall financial risk management and policies covering specific areas, such as market risk (including foreign exchange risk, interest rate risk), credit risk, liquidity risk, use of derivative financial instruments and investing excess cash. Reviews are undertaken to ensure that the Group's policy guidelines are complied with.

The Group's activities expose it to a variety of financial risks, including the effects of changes in foreign currency exchange rates and interest rates. There has been no change to the Group's exposure to these financial risks or the manner in which it manages and measures the risk.

Foreign currency risk

The Group undertakes transactions denominated in foreign currencies; consequently, exposures to exchange rate fluctuations arise. As the main currencies the Group deals with are pegged to the US Dollars, the Group is not exposed to significant foreign currency risk.

Interest rate risk

The Group is exposed to interest rate risk as the Group borrows funds at floating interest rates. The Group's exposures to interest rates on financial assets and financial liabilities are detailed in the liquidity risk management section of this note.

The sensitivity analyses below have been determined based on the exposure to interest rates for both derivatives and non-derivative instruments at the reporting date. For floating rate liabilities, the analysis is prepared assuming the amount of liability outstanding at the reporting date was outstanding for the whole year.

LULU RETAIL HOLDINGS PLC AND ITS SUBSIDIARIES

Notes to the consolidated financial statements

For the year ended 31 December 2025 (continued)

32 FINANCIAL RISK MANAGEMENT (continued)

If interest rates had been 50 basis points higher/lower and all other variables were held constant, the Group's profit for the year ended 31 December 2025 would decrease/increase by USD 4.32 million (for the year ended 31 December 2024: decrease/increase by USD 4.87 million). This is mainly attributable to the Group's exposure to interest rates on its variable rate borrowings.

The Group's sensitivity to interest rates has decreased during the current period mainly due to the decrease in its variable rate borrowings.

Credit risk management

Credit risk refers to the risk that a counterparty will default on its contractual obligations resulting in financial loss to the Group. Credit risk arises from credit exposure to outstanding trade receivables and related party receivables. The management of the Group has implemented centralised procedures for credit control. Credit risk is minimised through a conservative credit policy. Individual counter-party limits are set in accordance with the credit policy. The Group's exposure to credit risk is closely monitored and the aggregate value of transactions concluded is spread amongst counter-parties.

Credit exposure is controlled by counter-party limits that are reviewed and approved by the management regularly. Due to the risk on transactions in the countries in which the Group operates, management, based on past experience and level of risk associated with these transactions, makes an allowance for losses on such transactions should they consider it necessary.

Ongoing credit evaluation is performed on the financial condition of trade receivable. Further details of credit risk on trade receivables are discussed in Note 15 to the consolidated financial statements.

The credit risk on liquid funds is limited because the counterparties are banks with high credit-ratings assigned by international credit-rating agencies.

The Group's current credit risk grading framework comprises the following categories:

Category	Description	Basis for recognising ECL
Performing	The counterparty has a low risk of default and does not have any past-due amounts	12-month ECL
Doubtful	Amount is more than 30 days past due or there has been a significant increase in credit risk since initial recognition	Lifetime ECL – not credit impaired
In default	Amount is more than 90 days past due or there is evidence indicating the asset is credit-impaired	Lifetime ECL - credit impaired
Write-off	There is evidence indicating that the debtor is in severe financial difficulty and the Group has no realistic prospect of recovery	Amount is written off

The expected credit losses on trade receivables are estimated using a provision matrix by reference to past default experience of the debtor and an analysis of the debtor's current financial position, adjusted for factors that are specific to the debtors, general economic conditions of the industry in which the debtors operate and an assessment of both the current as well as the forecast direction of conditions at the reporting date. The Group's maximum exposure to the credit risk arising out of financial assets is the net carrying amounts of the respective financial assets disclosed in the consolidated financial statements.

LULU RETAIL HOLDINGS PLC AND ITS SUBSIDIARIES

Notes to the consolidated financial statements

For the year ended 31 December 2025 (continued)

32 FINANCIAL RISK MANAGEMENT (continued)

Liquidity risk management

Ultimate responsibility for liquidity risk management rests with the management, which has built liquidity risk management framework for the management of the Group's short, medium and long-term funding and liquidity management requirements. The Group manages liquidity risk by maintaining reserves, banking facilities and reserve borrowing facilities, by monitoring forecast and actual cash flows and matching the maturity profiles of financial assets and liabilities.

The following tables detail the Group's remaining contractual maturity for its interest-bearing financial liabilities. The table has been drawn up based on the undiscounted cash flows of financial liabilities based on the earliest date on which the Group can be required to pay.

The table includes principal cashflows:

31 December 2025	Balance as at reporting date USD'000	Total undiscounted contractual cash flow USD'000	0 to 12 months USD'000	1 to 5 Years USD'000	>5 Years USD'000
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Interest bearing instruments

Lease liabilities (Note 20)	1,971,628	2,655,427	276,998	1,020,525	1,357,904
Bank borrowings (Note 18)	863,876	868,033	857,761	10,272	-

Non- interest-bearing instruments

Due to related parties (Note 9)	99,991	99,991	99,991	-	-
Trade payables (Note 21)	1,084,067	1,084,067	1,084,067	-	-
Accrued expenses (Note 21)	105,336	105,336	105,336	-	-
Retention payable (Note 21)	483	483	483	-	-
Refundable deposits from tenants (Note 21)	5,464	5,464	5,464	-	-
Other payables (Note 21)	10,998	10,998	10,998	-	-

31 December 2024	Balance as at reporting date USD'000	Total undiscounted contractual cash flow USD'000	0 to 12 months USD'000	1 to 5 Years USD'000	>5 Years USD'000
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Interest bearing instruments

Lease liabilities (Note 20)	1,899,674	2,538,617	265,625	966,449	1,306,543
Bank borrowings (Note 18)	974,351	976,601	966,742	9,859	-

Non- interest-bearing instruments

Due to related parties (Note 9)	33,560	33,560	33,560	-	-
Trade payables (Note 21)	1,146,839	1,146,839	1,146,839	-	-
Accrued expenses (Note 21)	109,956	109,956	109,956	-	-
Retention payable (Note 21)	745	745	745	-	-
Refundable deposits from tenants (Note 21)	6,101	6,101	6,101	-	-
Other payables (Note 21)	15,774	15,774	15,774	-	-

LULU RETAIL HOLDINGS PLC AND ITS SUBSIDIARIES

Notes to the consolidated financial statements

For the year ended 31 December 2025 (continued)

33 CAPITAL MANAGEMENT

The Group manages its capital to ensure it will be able to continue as a going concern while maximising the return to its shareholders through the optimisation of the debt and equity balance. The Group's overall strategy remains unchanged over the reporting periods.

The Group also provides funds to and receives funds from related parties as and when required for trading or non-trading purpose. Interest, whenever applicable, is charged or paid at commercial rates.

Debt-equity ratio

The Group's risk management reviews the capital structure on a semi-annual basis. As part of this review, management considers the cost of capital and the risks associated with each class of capital. The debt-to-equity ratio at the year-end was as follows:

	2025 USD'000	2024 USD'000
Debt (i)	2,835,504	2,874,025
Less: Cash and cash equivalents (Note 16)	(329,543)	(346,208)
Net debt	2,505,961	2,527,817
Equity (ii)	1,004,763	992,856
Debt to equity ratio	2.49	2.55

i) Debt includes as bank borrowings (Note 18) and lease liabilities (Note 20).

ii) Equity includes share capital, other reserves, other equity and retained earnings (accumulated profits net of dividends paid).

34 DISCLOSURE OF SIGNIFICANT NON-CASH TRANSACTIONS FOR THE PURPOSE OF CONSOLIDATED STATEMENT OF CASH FLOWS

	2025 USD'000	2024 USD'000
Issuance of share capital pursuant to the reorganisation	-	5,164,453
Bank borrowings novated to the Parent Company	-	533,696
Property and equipment transferred (to)/ from related parties, net	-	43,394
Investment properties transferred (to)/ from related parties, net	-	21,331
Net increase/(decrease) in right of use assets	231,542	(1,654)
Net increase/(decrease) in lease liabilities	260,694	73,376
Depreciation on right-of use assets capitalized (Note 8)	2,322	2,795
Interest on lease liabilities capitalized (Note 14)	2,499	2,655

35 CLIMATE RELATED MATTERS

The Group assesses climate – related factors to track physical and transition risks. Even though climate – related risks might not currently have a significant impact on measurement, the Group is closely monitoring relevant changes and developments, which may directly or indirectly impact the consolidated financial statements of the Group.

LULU RETAIL HOLDINGS PLC AND ITS SUBSIDIARIES

Notes to the consolidated financial statements

For the year ended 31 December 2025 (continued)

36 DIVIDEND

At the Annual General Meeting held on 24 April 2025, the shareholders approved the distribution of cash dividends of USD 84.40 million equating to 0.82 cents (3 fils) per share for the second half of the financial year ended 31 December 2024 and which was paid on 23 May 2025.

The Board of Directors, at its meeting held on 12 August 2025, approved an interim cash dividend of USD 98.44 million equating to c. 0.953 cents (3.5 fils) per share for the first half (H1-2025) of the current financial year and which was paid on 4 September 2025.

37 SUBSEQUENT EVENTS

Dividends

The Board of Directors, in their meeting held on 13 February 2026, proposed a dividend of 0.953 cents (3.5 fils) per share amounting to USD 98.44 million for the second half of the financial year ended 31 December 2025, subject to shareholders' approval at the Annual General Meeting.

Geopolitical Developments

Subsequent to the reporting period, geopolitical tensions in the Middle East region have escalated. As at the date of authorisation of these financial statements, Management is closely monitoring the situation and assessing potential impacts on the Group's operations, including:

- disruption to regional supply chains and logistics
- volatility in energy and commodity prices
- potential economic slowdown in the region
- counterparty and credit risk exposure
- possible regulatory or sanctions-related restrictions

The Group has operations, customers, and suppliers located within the Middle East region. While no operational disruptions have been experienced as of the date of authorisation of these consolidated financial statements, the evolving geopolitical situation may impact future economic conditions, including trade flows, energy markets, and regional financial stability. Management has performed a preliminary assessment of the potential implications on its liquidity, supply chain continuity, and customer demand, and given the rapidly changing circumstances, it is currently not possible to reliably estimate any potential financial impact. Accordingly, no adjustments have been made to the consolidated financial statements as at the reporting date, as these events are considered non-adjusting subsequent events. The Group continues to monitor the evolving situation and will take appropriate actions as necessary to mitigate potential risks.

38 APPROVAL OF CONSOLIDATED FINANCIAL STATEMENTS

The consolidated financial statements were approved by the Board of Directors and authorised for issue on 18 March 2026.