



For The Better • من أجل الأفضل

Investor Presentation Q2'26 Results

6 August 2026

Agenda

- Strategic Update
- Key Financials
- Dividends
- Segment Performance
- Q&A

Disclaimer

Agthia Group PJSC and its management may make certain statements that constitute “forward-looking statements” with respect to the financial condition, results of operations and business of the Group. These statements can be identified by the fact that they do not relate strictly to historical or current facts. Forward-looking statements often use words such as “anticipates,” “targets,” “expects,” “hopes,” “estimates,” “intends,” “plans,” “goals,” “believes,” “continues” and other similar expressions or future or conditional verbs such as “will,” “may,” “might,” “should,” “would” and “could.”

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7. expected financial results; 8. sensitivity to changes in product prices; 9. sensitivity to key input prices; 10. sensitivity to changes in foreign exchange rates; 11. expectations regarding income tax rates; 12. expectations regarding compliance with environmental regulations; 13. expectations regarding contingent liabilities and guarantees; 14. expectations regarding the amount, timing and benefits of capital investments.

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These factors include, but are not limited to: 1. assumptions in connection with the economic and financial conditions in the UAE, Middle East, and globally; 2. effects of competition and product pricing pressures; 3. effects of variations in the price and availability of manufacturing inputs;

4. various events which could disrupt operations, including natural events and ongoing relations with employees; 5. impact of changes to or non-compliance with environmental regulations; 6. impact of any product liability claims in excess of insurance coverage; 7. impact of future outcome of certain tax exposures; 8. effects of currency exposures and exchange rate fluctuations. The above list of important factors affecting forward-looking information is not exhaustive.

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Business Continuity Update



Continuity

Focus on maintaining customer service and supply reliability



Flexibility

Diversified footprint and sourcing support operational agility



Preparedness

Contingency planning and active monitoring across logistics and commodities



Strategic Vision to Become a Regional F&B Leader



From...



UAE centric



Commoditized portfolio



Stable financial performance



Local organization mindset

To...



Footprint MENA+ & beyond



Value-add F&B brands



Strong shareholder returns



Consumer-centric & performance-driven



Growth

Pursue disciplined expansion
plan focused on M&A



Efficiency

Protect the core
business and get leaner



Capability

Ensure our organization is
set-up to deliver our
strategy



H1'26: Progress on Strategic Vision

Delivering Growth

- **Reported revenue up 7.4% YoY**; driven by a strong performance in Water & Food, Agri-Business and Protein & Frozen Segments
- **Underlying revenue -0.6% YoY** excluding one-off's in Water & Food, and Agri-Business segments in H1'26
- **AED 109.8M** in revenue generated from strategic product **innovation** (4.6% of H1'26 underlying revenue)
- Digital revenue reached **AED 176.5M** (7.3% of H1'26 underlying sales, growing +15.6% vs LY)

Driving Efficiency

- **Leveraging our Egyptian platform:** Strengthening our export-focused resources; AED 52.2M export revenue from Egypt in H1'26 (+6.2% YoY).
- **Head Office Cost Optimization Program:** Group-wide cost initiative launched to streamline support functions and improve overhead efficiency

Expanding Capabilities

- **Accelerating our digital roadmap:**
 - Launched Group-wide digital transformation strengthening AI, governance, and operations
 - Successfully launched FUELL online, establishing scalable e-commerce deployment capabilities
 - Expanded e-commerce infrastructure and strategic partnerships
- **H1'26 Progress across ESG agenda:**
 - AED 5.3M savings through sustainability productivity projects
 - 20.2% reduction in Electricity Ratio (kWh/FP tn) YoY
 - 26.7% reduction in Emission Ratio (tnCO2/FP tn) YoY
 - 11.2% reduction on Water Ratio (m3/FP tn) YoY
- **Investing in innovation:** see next slide



H1'26: Nearly AED 110M in Revenue Generated from Strategic Product Innovation

Snacking

Abu Araf: Expansion in convenience and indulgence range through single serve Turkish coffee sachets, Madjool Delights coated dates range, new flavours of Sweet Popcorn, Veggie Puffs, Pistacho Kunafa Truffles and Wafer Biscuits



Al Foah: broadened the Zadina portfolio through date-sweetened truffles, and choco-dates



BMB: Freakin' Awesome date-based snacks packed with premium nuts and dipped in rich chocolate



Water & Food

FUELL: Launch of UAE's First Energy Drink sweetened with dates



Al Ain Water: Alkaline Water and glass bottle SKU extensions, as well as Sparkling Lemon flavoured can



Al Ain Food: Launched Frozen Mixed Berries, value-added French Fries, Spicy Protein, Malabar Paratha and a comprehensive 16-SKU portfolio of sauces and condiments



Protein & Frozen Veg

Jordan: New launches included burger formats, appetizers, coated products, cooked and ready-to-eat chicken, as well as additional protein formats tailored to different consumption occasions and customer needs



Agri-Business

Flour: New Tortilla flour supporting both industrial and consumer demand for tailored flour solutions



Animal Feed: Launched a comprehensive cleaning and disinfection range for animal facilities, available through Agrivita stores and the Agrivita App

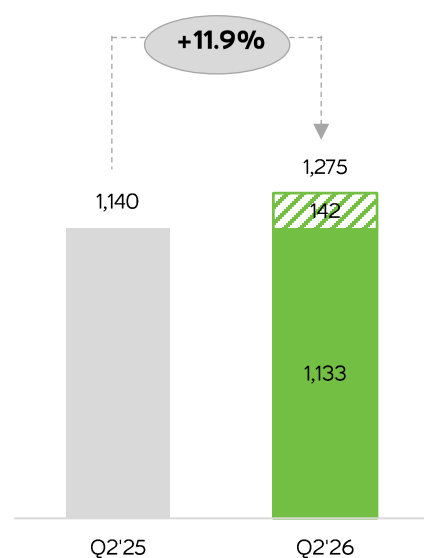




Q2'26 Key Financials

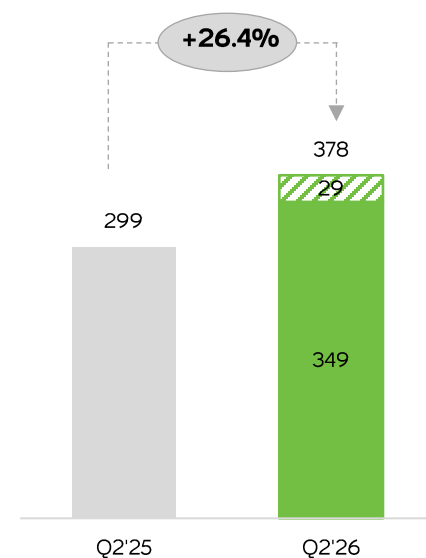
Q2'26: Group Headlines

Group Revenue, AED M



- **Reported Revenue grew 11.9% YoY to AED 1.28B** in Q2'26, driven by a strong performance in Agri-Business and Protein & Frozen Segments and further supported by food security sales in Water & Food business.
- **Segment performance Q2'26:**
 - Water & Food led with +38.9% YoY (-6.0% excl. one-off activity)
 - Protein & Frozen +22.0%
 - Agri-Business +11.0%
 - Snacking -25.9%
- **Underlying revenue** (excl. Water & Food one-off) **-0.6% YoY**

Group Gross Profit, AED M



GP Margin 29.7%

+341bps YoY

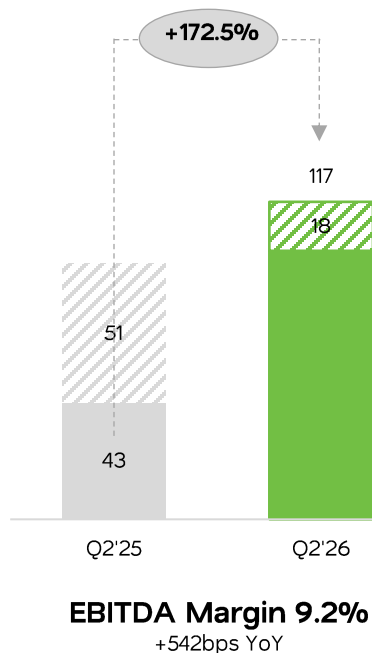
- **Gross Profit increased 26.4% YoY**
- **Gross Profit Margin expanded by 341bps to 29.7%**, driven by strong profitability expansion in Snacking following the Al Foah business reset which was partially offset by margin pressure in other segments
 - **Snacking:** GPM up 1,945bps, driven by Al Foah reset, partially offset by margin pressure in BMB.
 - **Agri-Business:** GPM down -186bps, due to competitive pressure
 - **Protein & Frozen:** GPM down -206bps, on the back of the higher material costs
 - **Water & Food:** GPM down -382bps, due to the mix effect of lower margin food security sales

▨ One-Offs



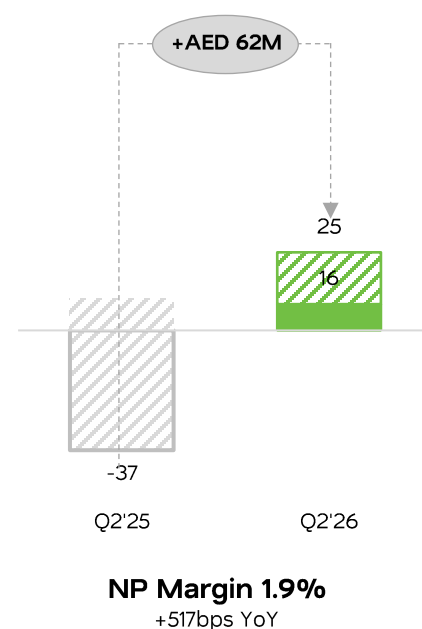
Q2'26: Group Headlines

Group EBITDA, AED M



- **Group Reported EBITDA +172.5%** YoY to AED 117.2M,
- **Group Reported EBITDA margin +542bps** to 9.2%
- **Segment Performance:**
 - **Water & Food:** EBITDA up 280.1% YoY; driven by revenue growth; and absence of legacy receivables provision
 - **Agri-Business:** EBITDA up 2.4% YoY; EBITDA Margin -136bps
 - **Protein & Frozen:** EBITDA down 25.0% YoY; margin declined -359bps due to transformation cost and KSA facility ramp-up
 - **Snacking:** EBITDA loss narrowed to AED 16.7M from AED 45.9M in Q2'26, driven by Al Foah reset
- **Underlying EBITDA** increased by 4.5% YoY, with Underlying EBITDA Margin up 43bps, despite softer underlying performance of Water & Food

Group Net Profit, AED M



- **Group Reported Net Profit reached AED 24.5M** vs. Reported Net Loss of AED 37M in Q2'25, with a Net Profit Margin at 1.9%
- EBITDA growth was further amplified by lower net finance cost which was offset by higher income tax and zakat expense.
- Underlying Net Profit was down by AED 2.1M vs. Q2'25

One-Offs



Net Working Capital: Discipline Delivering Improvement



NWC and NWC as % of Sales¹

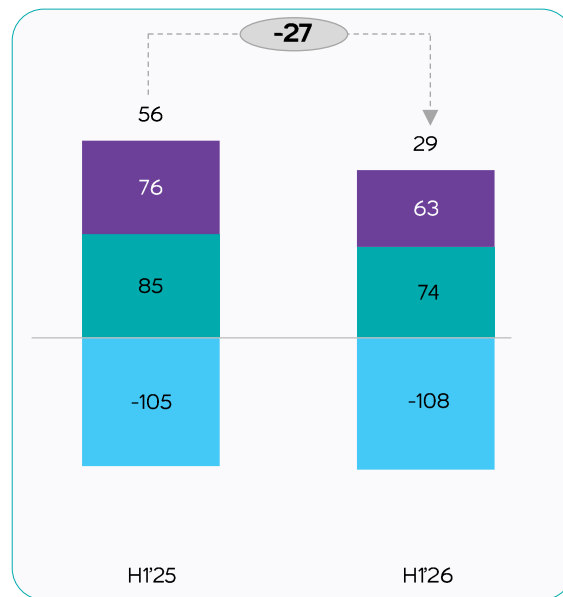
AED M



- Trade and Other Receivables
- Inventories
- Trade and Other Payables

Cash Conversion Cycle

CCC days



- DSO
- DIH
- DPO

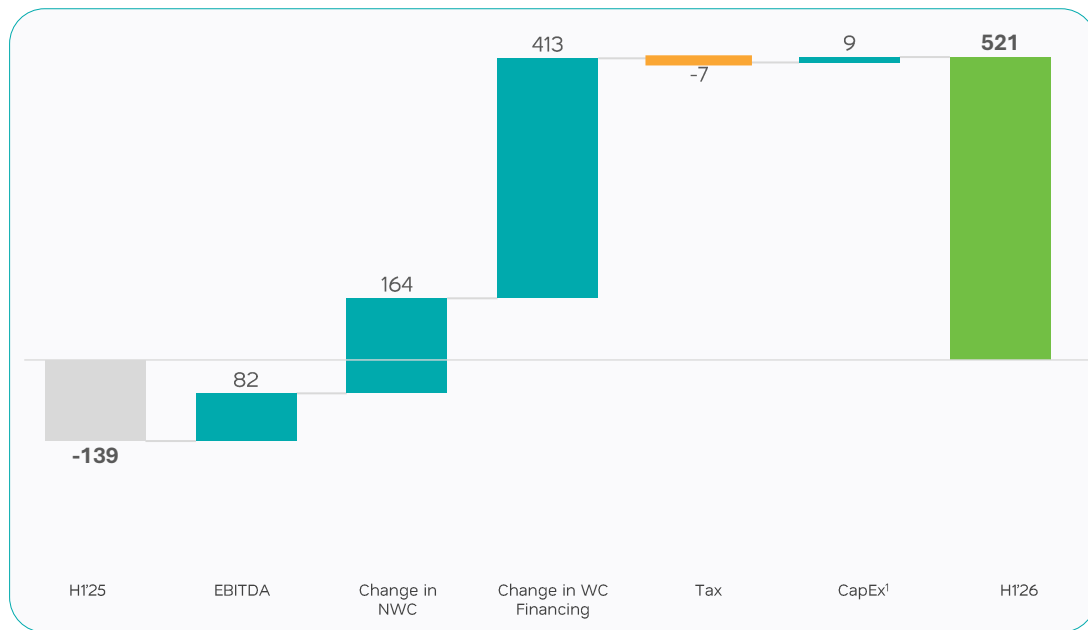
Key Highlights

- Working capital as a % of sales edged down to 1.4%, mainly driven by an increase in trade and other payables and lower inventories
- Inventory level was lower as a results of delays in some shipments due to the logistics disruption in the region
- Receivables reductions resulted from increased focus on cash collection and better management of customer relations.
- Cash conversion cycle improved by 27 days down to 29 days in H1'26.



Free Cash Flow Analysis

Free Cash Flow Bridge, AED M



Key Highlights

FCF improved by AED 660M YoY, reaching AED 521M in H1'26. The improvement was primarily driven by:

- **No repeat of the negative impact from lower SCF utilization**, which significantly pressured FCF in the prior-year period
- Positive change in NWC (+AED 164M), mainly driven by higher trade and other payables and lower inventory level
- AED 82M **improvement in EBITDA**
- **Net CapEx of AED 43 M**, down **AED 9 M YoY**, in line with planned strategic capital investments



Leverage Improved through Stronger Earnings Delivery and Disciplined Cash Management



Net Debt / EBITDA¹

1.8x

Interest Coverage²

7.7x

Borrowing Capacity

1.2B

Avg Dividend Yield³

5.8%



BoD Recommends 14.4% Increase in Interim Dividends for H1 2026



Maintain interim dividend unchanged at 11.792 fils vs. H2 2025. Interim Dividend paid would be AED 98.0M

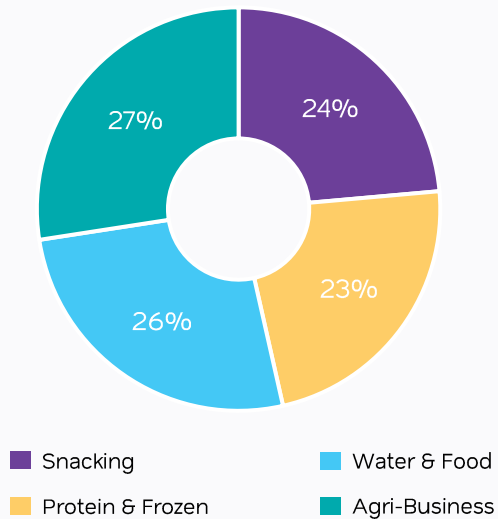




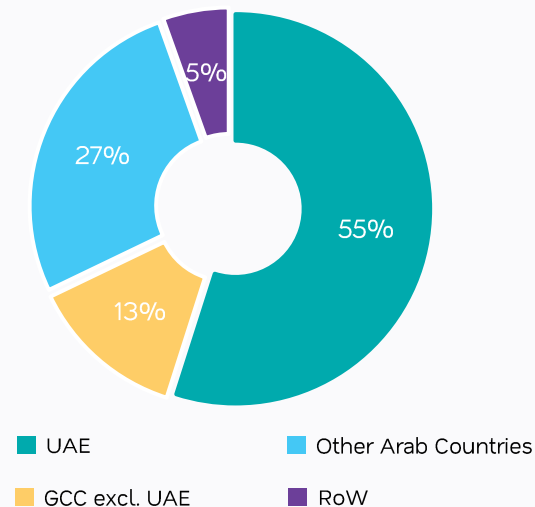
Segmental Performance

Diversified Growing Portfolio in Large Scalable Markets

Diversified Revenue by Segments...

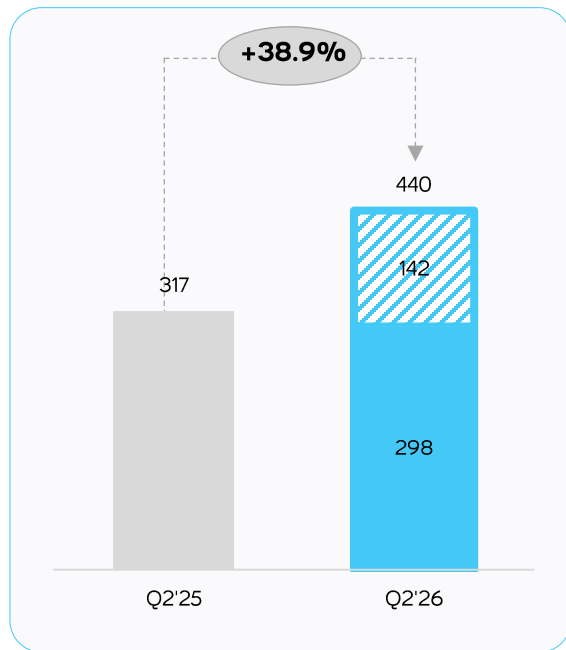


...and Geographies



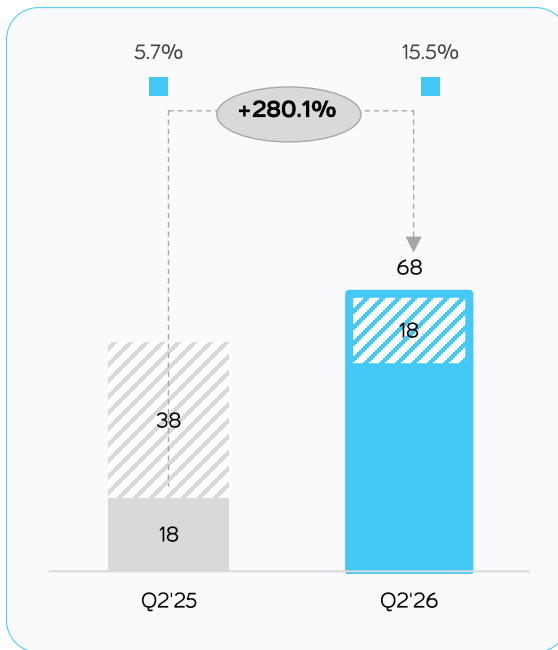
Water & Food: Strong Growth Driven by HOS and Food Security Sales

Revenue, AED M



EBITDA, AED M

EBITDA Margin



Q2'26 Highlights

Revenue

- **Revenue +38.9% YoY**, driven by AED 142.3M of one-off food security sales; excluding these, segment revenue declined 6.0%.
- UAE Water (excluding Riviere and food-security sales) declined 3.0% amid softer category demand, while **Al Ain gained 2.0p.p.¹** market share
- **HOS grew 17.5%**. (-1.4% excl. Riviere consolidation)
- International water sales **-12.7%** due to logistics disruptions.
- **Food revenue declined -31.5%** due to the municipality store model change; excluding municipality stores, **food revenue grew 5.6%**

EBITDA

- **EBITDA +280.1% YoY**
- **Underlying EBITDA declined 10.6% YoY**, reflecting lower profitability in Food and weaker International Water performance due to higher freight costs and logistics challenges.

▨ One-Offs



Water & Food: Strong Performance Driven by Brand and Channels

UAE Leading with Strong Performance



Al Ain bottled water retaining its market leadership position (YTD value share +2.0p.p to 32.1%)

Strong Sales in H1'26

- Bottled water: +6.1% YoY (excl. food security one-off)
- HOS: +4.0% YoY (excluding Riviere)



International Water Businesses performance in H1'26

- Kuwait +8.2% YoY
- KSA -10.9% YoY
- Oman -9.8% YoY
- Turkey -6.9% YoY

Performance was mainly impacted by logistics routes disruption in the region



Food revenue -18.6% YoY in H1'26 reflecting the transfer of municipality stores operations to a third-party operator, excl. municipality stores revenue was up 3.7%



Winning Across Channels

Retail:

- UAE modern trade sales up +10.8%**
- Strong E-com Pure Player's performance** with Water growing +59.7% and Food growing 85.4%.
- Al Ain Water ranks #1 on Noon, Amazon & Careem

Home & Office Services (HOS):

- H1'26 HOS NR grew 37.7%** (+4.0% LFL excl. Riviere), driven by the continued strength of Al Ain brand, supported by the successful integration of the Riviere
- Agthia (Al Ain + Riviere) **domestic base** has increased to **over 387k households** (reaching ever highest customer count)

Food Services (FS):

- Geopolitical tensions impacted FS performance, leading to sales decline from March through May. Encouragingly, June marked the start of a recovery, delivering +3.9% growth YoY.

Impactful Consumer Engagement

WATER: Market share gain, sales growth & brand equity strengthening driven by digital/social media engagement, on ground activations and partnerships

- Ramadan campaign across Digital and TV channels, featuring the "Iftar Clock" and Canon sponsorship.
- Al Ain Water x Noon Ramadan campaign: "Share Kindness with Riders"
- Core communication for Al Ain Water (Choose Quality, Choose Al Ain)
- Ongoing HOS customer acquisition campaign
- In-store displays supporting the "Proud of UAE" campaign
- Partnerships with UAE Tour, Open Masters Games, Dubai School Games, UAEFA, Arabian Radio Network, Dubai Sports World, and Abu Dhabi Summer Sports



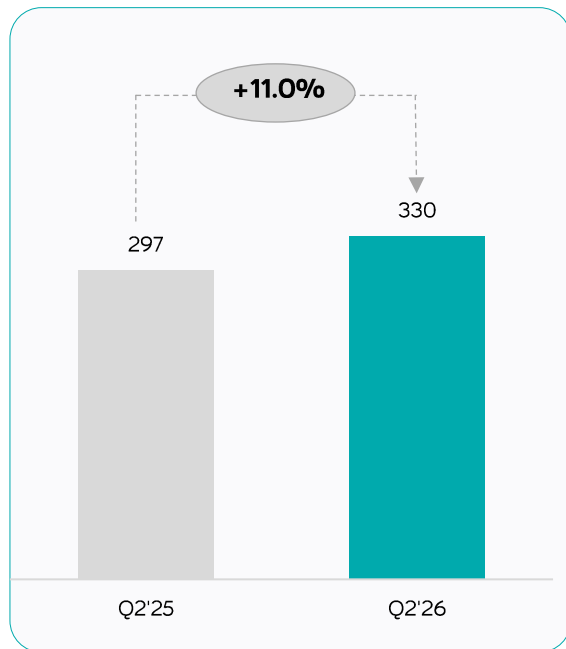
FOOD:

- 1st ever Food consumer communication launched across Digital platforms
- Brand Integration across major cooking shows on AD TV, SONY TV and ARY TV along with iftar clock
- Launch of the all-new Sauces & Condiments range in June
- Strong influencer plan across Emiratis and other ethnicities, along with consumer activations planned for BTS across carrefour stores



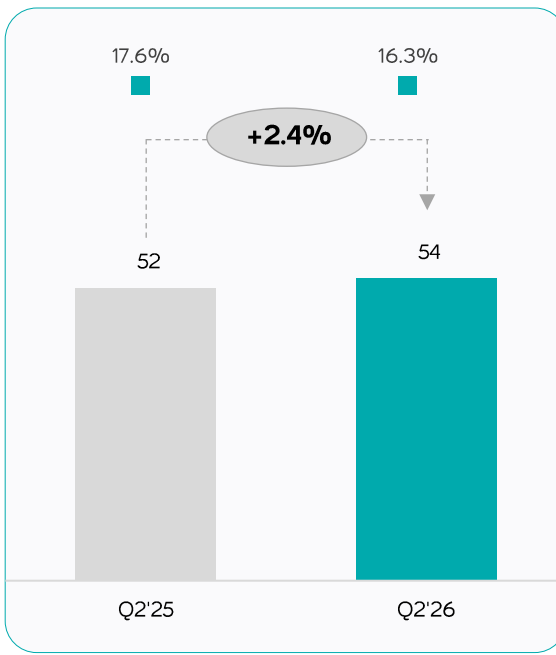
Agri-Business: Resilient Performance While Navigating External Headwinds

Revenue, AED M



EBITDA, AED M

EBITDA Margin



Q2'26 Highlights

Revenue

- **Segment revenue +11.0% YoY**
- **Feed sales +23.3% YoY**, driven by strong Feed Open Market activity
- **Flour sales -3.1% YoY**, due to a lower demand from HoReCa clients

EBITDA

- **EBITDA increased 2.4% YoY**
- **EBITDA margin contracted by 136bps**, primarily due to gross margin pressure amid intensified competition along with elevated distribution cost



Agri-Business: Sustainable Growth through Innovation, Engagement and Digital Adoption



Social and Digital Engagements

- Accelerated Grand Mills' digital ecosystem by strengthening social media engagement and driving e-commerce sales growth.



B2B New Customer adoption:

- Flour Masters Tortilla Factory
- Spinney's bakery supplies



Export Market Development:

- Strengthened our position in Qatar through strong customer relationship management and tailored product offerings
- Continued to enhance portfolio for sustainable growth in the export markets



Agrivita Biosecurity Solutions

Expanding Agrivita's value proposition from feed solutions to integrated feed and farm solutions.

- Launched a comprehensive cleaning and disinfection range for animal facilities, available through Agrivita stores and the Agrivita App.
- Supported the rollout with customer education, product trials, and technical training for sales teams and farmers.
- Building a dedicated service team to support commercial scale-up and customer adoption.



Agrivita Mobile App:

- Building Digital Growth
- Farmer Engagement and Adoption
- Highest ever sales in the month of Ramadan



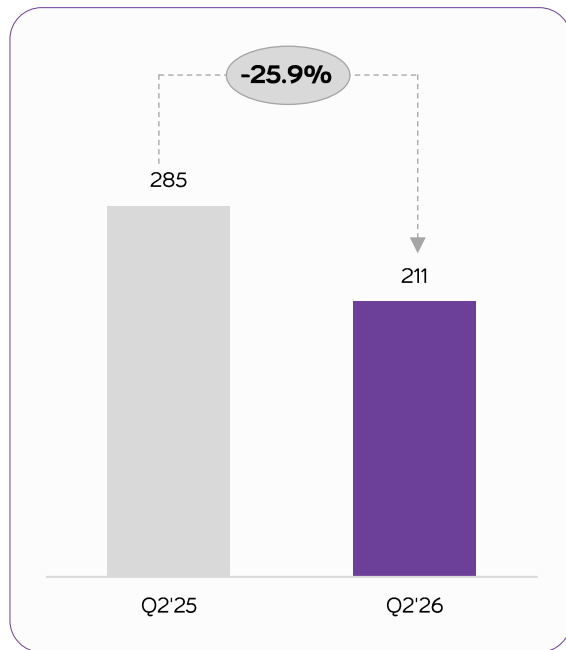
Riaya Farm Care Program

Agrivita delivers integrated farm care solutions that enhance animal health, improve productivity and farm profitability



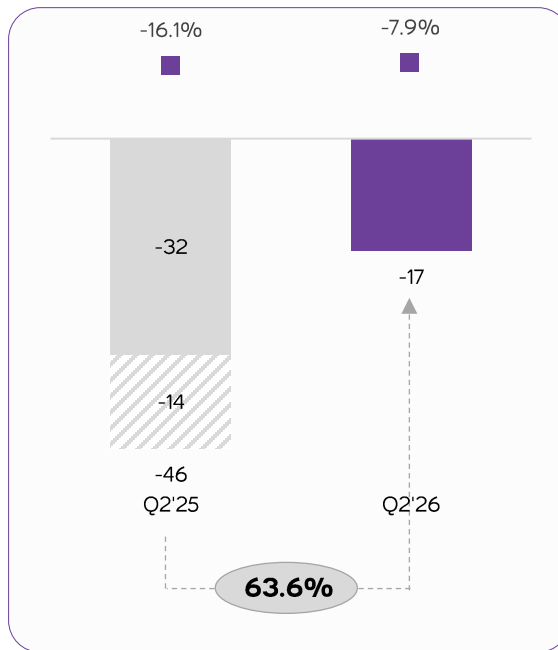
Snacking: Improving Margin as Transformation Underway

Revenue, AED M



EBITDA, AED M

EBITDA Margin



Q2'26 Highlights

Revenue

- Revenue declined **25.9% YoY**, as strong **Abu Auf growth (+23.7%)** was offset by weakness in Al Foah and BMB during their ongoing business reset and the disruption in logistic routes
- Abu Auf continued to expand its footprint**, adding **40 net new stores YTD** (438 total stores +39 seasonal stores operational during the summer season).

EBITDA

- EBITDA improved to negative AED **16.7M** in Q2'26 from **negative AED 45.9M** in Q2'25, with **margin increase of 821bps**, driven mainly by the turnaround in Al Foah.
- Abu Auf margins softened** due to higher marketing investments amid increased competition, while **ground coffee market share to 12.7%**¹.
- BMB margins were impacted** by lower sales and weaker fixed-cost absorption, as logistics disruptions constrained sales across its export-oriented business

One-Offs

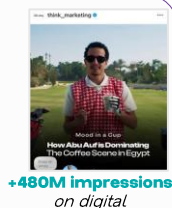


Snacking: Strengthening Brands, Expanding Reach

Abu Auf: Momentum Building

Coffee Campaign with Celebrity

- Campaign ran across media platforms with strong presence on ground: billboards, street screens, metro branding, Anghami top 19, radio ads, vans branding and more
- Coffee campaign has broken records across all touchpoints —delivering standout performance at every level



NPD Sampling & Red Sea Activation

- Launched Better-for-You Sweet Popcorn and Veggie Puffs, featuring 20–30% vegetable content and targeting younger consumers.
- Introduced two new Flat Wafer SKUs, the launch was supported by Eid Al Adha sampling and social media activation.



World Cup Campaign & Talabat Coffee Delivery Launch

- Activation of Coffee & Snacks portfolio during the World Cup through a major influencer campaign promoting the exclusive Match Snack Box & World Cup offer.
- Launch of Coffee Delivery on Talabat for the first time, supported by social media content offering a free cup of coffee to Talabat riders with every order, aligned with late-night match occasions.



BMB: Reset in Motion

360 Activation In UAE

Entered Spinney's, Waitrose in Q1'26

Thins | Launched In US

Sampling across

65+ Costco US Locations



E-Com Activations

Pushing conversion for trials
20k users reached

talabat **Careem**



BMB Wonderland: Showcasing Innovation & Craftsmanship

- Showcased our portfolio breadth, craftsmanship & manufacturing flexibility through curated customer visits
- Commercial Objective: Drive portfolio penetration through cross-selling, trade-up & new customer acquisition



Al Foah: Recovery Underway

New Products Launched

- Chocodate Spread 🇧🇷
- Syrup 🇧🇷
- PPA Range 🇧🇷



Ramadan Campaign

- Activations in Yas & Ibn Batuta Mall
- Social media amplification with Lovin Dubai **lovin dubai**



Pop-up Candylicious

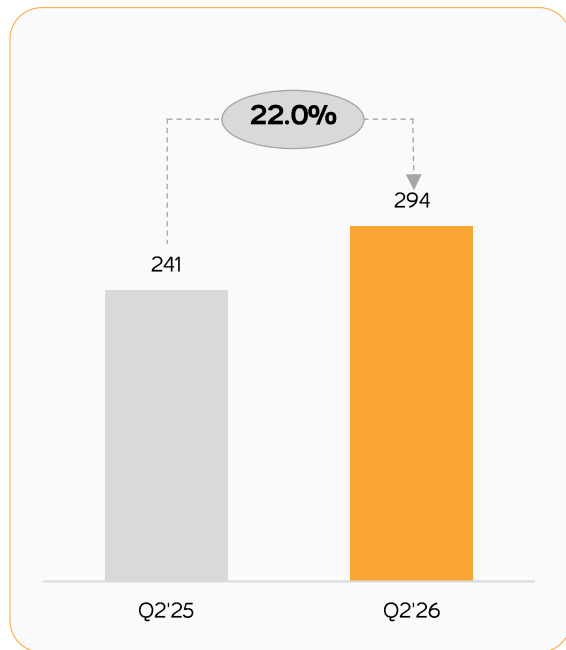


Special Packs | Ramadan & Valentine's Day



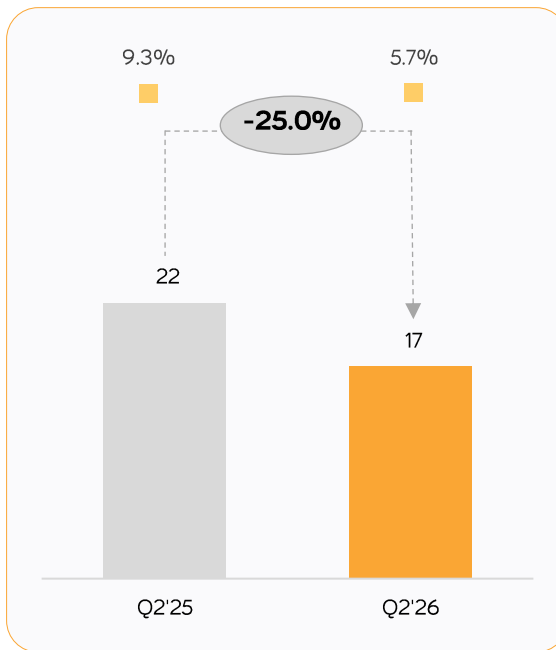
Protein & Frozen: Revenue Growth Sustained as Reset Progress

Revenue, AED M



EBITDA, AED M

EBITDA Margin



Q2'26 Highlights

Revenue

- Revenue grew 22.0% YoY in Q2 2026, driven by continued progress in transformation initiatives and broad-based growth across the portfolio.
- Nabil (+32.5%), Frozen Vegetables & Tomato Paste (+18.0%), and Atyab (+8.1%), while the Phase II expansion of the KSA facility supported 55.7% growth in KSA protein sales.

EBITDA

- EBITDA declined 25.0% YoY, with EBITDA margin contracting 359bps to 5.7% in Q2 2026.
- Margin gains in Nabil and the KSA facility were offset by weaker profitability in Atyab and Frozen Vegetables & Tomato Paste, driven by gross margin pressure and transformation-related costs in Atyab.



Driving Growth Through Strong Brands & Commercial Excellence

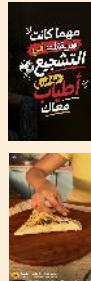
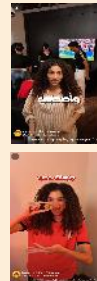
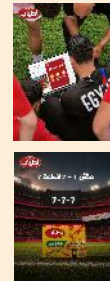
EGYPT: Winning the Market Through Growth, Share Gains & Superior Execution



INTRODUCING ECONOMICAL PACK



NATIONWIDE PROMO EVERYONE IS A WINNER



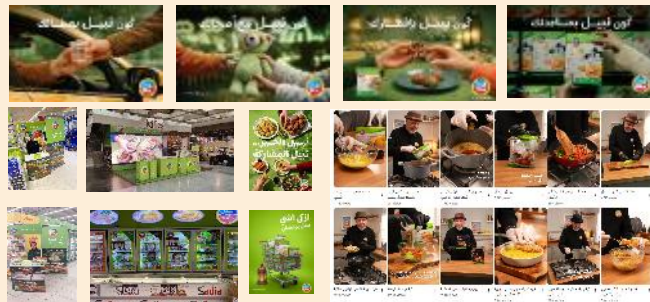
2026 WORLD CUP

- **Strong H1 2026 performance**, with Atyab outperforming the market
- **Value share** in FPP Chicken reaching **27.0%**
- Growth fueled by **promotions, wider distribution, and stronger execution**
- **April was the peak month**, delivering significant share gains
- Well-positioned for **continued H2 growth** through innovation and premiumization

JORDAN & GCC: Defending Leadership Through Brand Strength, Share Gains & Commercial Excellence

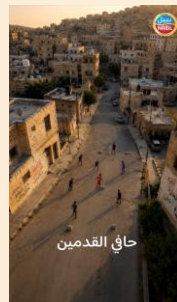


Leveraging the **Values of Ramadan** and tying them directly to the essence of our brand **Nabil means NOBILITY**



2026 WORLD CUP

Supporting Jordanian National Team



CSR

Planting 100 Trees



- **Strong H1 2026 performance**, with Nabil outperforming a declining market
- **Gained market share** despite category contraction, reinforcing market leadership. **FPP Chicken value share** gain, reaching **36.0%**
- Growth driven by **strong distribution, improved availability and disciplined execution**
- Well-positioned for **H2 growth** through innovation, premiumization, export expansion, and RTM excellence



A Forward-Looking Company



Market leading position
across key categories and
geographies



Growing portfolio of consumer-
centric brands in large, scalable
markets



Growth-oriented mindset focused on
leveraging synergies, innovation and
digitization



Attractive economics with clear
strategy for continued value creation



Financial strength
and resilience



Experienced leadership team with
proven track record





● Q&A

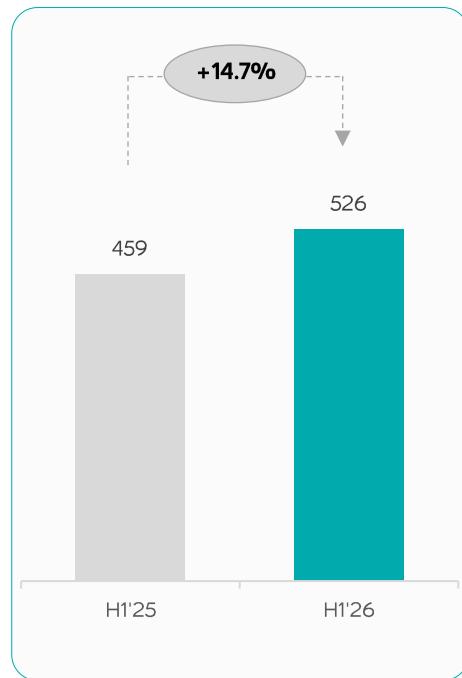


Appendix

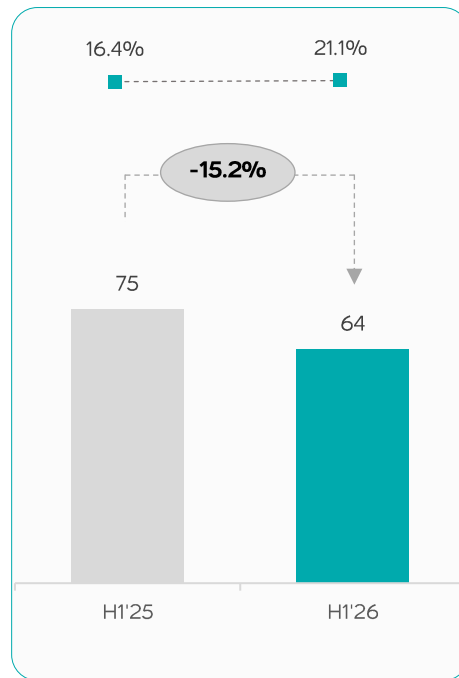
Egypt: Resilient Growth Supported by Exports and Auf Retail Expansion

Resilient topline, margin held back by input cost pressure

Revenue, AED M



EBITDA, AED M & EBITDA Margin (%)



“Export Hub” Strategy

AED 52.2 M

Exports from Egypt in H1'26



- +5.7% AED revenue growth in H1'26
- AED EBITDA Margin at 4.8%



- Abu Auf AED revenue grew by 25.6% in H1'26
- +40 new stores (net) YTD, bringing the total store count to 438 stores as of H1'26.



- Al Ain Egypt AED revenue down 3.3% in H1'26
- AED EBITDA Margin at 13.7%



Market Leading Brands in Key Categories and Geographies



Category (Geography)	Rank	Value Share %	YTD'26 vs. YTD'25	FY'25 vs. FY'24
Flour B2B (UAE)	1	47.0%	+0.0pts	+0.0pts
Animal Feed B2B (UAE)	1	44.7%	+0.5pts	+2.2pts
Bottled Water (UAE)	1	32.1%	+2.0pts	+1.9pts
Atyab FPP (Egypt)	1	24.9%	-1.9pts	-3.5pts
Nabil FPP (Jordan)	1	35.4%	+0.2pts	-1.6pts
Auf Ground Coffee (Egypt)	2	12.7%	+1.3pts	+1.0pts
Date Crown (UAE)	5	7.6%	-4.6pts	-3.7pts



Investing in Growth: Protein Expansion in KSA

Project Overview

- Location: Jeddah, KSA
- Available land 9,436 sqm; Built-up area 6,600 sqm
- Capex c. AED 110
- Current capacity $\approx$ 9,500 tons/annum



Rationale

- Strengthen footprint in KSA
- Strong local demand; leverage strong QSR relationships
- Drive growth of key protein vertical



H1'26: Agthia Sustainability Strategy Pillars Highlights



Environmental Integrity

20.2%

Reduction in Electricity Ratio YoY
(kWh/FP tn)

26.7%

Reduction in Emission Ratio YoY
(tn CO2/FP tn)

11.2%

Reduction in Water Ratio YoY
(m3/FP tn)

5.3M AED

Savings through sustainability
productivity projects



Scaling Health & Wellness

4%

Food waste reduction at Al Faysal
Bakery

10,000+

Families across the UAE supported
in partnership with NE'MA the
presidential food waste & loos
initiative during Ramadan

26,000 dates boxes

Donated in partnership with the
Emirates Red Crescent



Fostering Positive Potential

0.34

Serious Injuries & Fatalities rate as of
H1 2026 (0.18 as of H1 2025)

13%

Reduction in Lost Time Injuries rate
YoY

84.8%

Group HSE Audit Score



Shared Accountability

Audits

Completed 4 internal sustainability
data audits

Verification

Issued third-party emissions
verification statement

Website

Launched dedicated sustainability
section on Agthia's website



Board of Directors



Khalifa Sultan Al Suwaidi

Chairman

- Managing Partner, Lunate
- Vice Chairman, AD Ports, Vice Chairman, TAQA



H.E. Dhafer Al Qasimi

Vice Chairman

- Group CEO, Silal
- Chairman, SAFCO | Chairman, Al Bakrawe Group | Board Member, National Agriculture Center



Salmeen Al Ameri

Managing Director

- CEO Agthia Group
- Board member, Lulu Group



Svet Varadzhakov

Board Member

- Associate Director, ADQ
- Chairman, LuLu Strategy & Transformation Committee | other board memberships*



Hamad Al Shehhi

Board Member

- Senior Investment Manager & Director, ADQ
- Board Member at Louis Dreyfus Company, Odeabank, ADSS, QMM



Faisal Al Hammadi

Board Member

- Managing Partner, Further Asset Management
- Chairman, ZeroTwo



Louay Abou Chanab

Board Member

- Group Chief Digital & AI Officer, ADQ



Reem Abdulaziz Aldarwish

Board Member

- Executive Director, Investment Affairs, Abu Dhabi Department of Finance



Magdi Batato

Board Member

- Senior Advisor, Boston Consulting Group
- Board Member, Carlsberg



Chairman of the Committee



Audit and Risk Committee



Nomination and Remuneration Committee



Strategy, Investment, and Innovation Committee



Strong Leadership Team with Track Record of Value Creation

12 senior executives

Avg. 26 years of experience

Blue-chip FMCG leadership and MENA operating expertise

Group Functions



Salmeen Al Ameri
Managing Director &
Chief Executive Officer

21 years experience



Jeroen Nijs
Chief Financial Officer

30 years experience



Ramy Merdan
Chief Operating Officer

36 years experience



Edward Norder
Chief Innovation Officer

30 years experience



Patrick Higgins
Chief People Officer

24 years experience



Hala Hobeiche Katounas
Head of M&A

26 years experience



Abdulrahman Al Barguthi
Chief Digital Officer

26 years experience



Mohammad Amro
Group General Counsel

29 years experience



Business Segments



Ahmad Yahya
President – Water &
Food

30 years experience



Nizar Kayali
President – Agri-
Business

21 years experience



Chantal Charbel
President – Snacking

21 years experience



President – Protein &
Frozen



Summary Profit & Loss Statement

AED'000	H1'26	H1'25	YoY
Revenue	2,602,285	2,424,010	7.4%
Cost of sales	-1,804,910	-1,763,007	2.4%
Gross profit	797,375	661,003	20.6%
Selling and distribution expenses	-375,639	-305,357	-23.0%
General and administrative expenses	-234,827	-247,950	5.3%
Research and development cost	-4,068	-3,813	-6.7%
Other income, net	9,442	12,023	-21.5%
Operating profit	192,283	115,906	65.9%
Finance income	10,700	5,011	113.5%
Finance expense	-53,573	-54,424	1.6%
Share of profit/ (loss) from investment in JV/associate	458	2,024	-77.4%
Profit for the period before income tax and zakat	149,868	68,517	118.7%
Income tax and zakat expenses	-28,453	-19,438	-46.4%
Reported Profit for the period	121,415	49,079	147.4%
Attributable to:			
Owners of the Company	111,820	40,562	175.7%
Non-controlling interest	9,595	8,517	12.7%
Basic and diluted reported EPS (AED)	0.135	0.049	175.7%



Summary Balance Sheet Statement

AED'000	H1'26	FY'25	FY'24	FY'23	FY'22
Property, plant and equipment	1,388,576	1,437,052	1,428,985	1,460,821	1,446,027
Intangible assets & Goodwill	2,481,887	2,489,238	2,394,815	2,408,106	2,421,885
Others	174,238	154,755	147,918	128,038	104,521
Total non-current assets	4,044,701	4,081,045	3,971,718	3,996,965	3,972,433
Inventories	631,321	839,122	925,505	926,834	847,275
Trade and other receivables	907,155	844,890	1,003,593	1,071,413	931,900
Cash and bank balances	869,595	530,719	672,691	629,958	1,042,502
Due from related parties	20,072	17,402	30,172	15,142	14,694
Total current assets	2,428,143	2,232,133	2,631,961	2,643,347	2,836,371
Total assets	6,472,844	6,313,178	6,603,679	6,640,312	6,808,804
Bank borrowings	1,640,609	1,644,417	1,507,602	1,229,603	1,710,816
Others	265,414	258,205	248,316	244,573	195,109
Total non-current liabilities	1,906,023	1,902,622	1,755,918	1,474,176	1,905,925
Bank borrowings	236,952	222,051	181,849	320,496	675,651
Trade and other payables	1,447,790	1,316,473	1,541,982	1,606,889	990,121
Others	79,944	84,447	130,702	45,204	151,214
Total current liabilities	1,764,686	1,622,971	1,854,533	1,972,589	1,816,986
Total liabilities	3,670,709	3,525,593	3,610,451	3,446,765	3,722,911
Total equity	2,802,135	2,787,585	2,993,228	3,193,547	3,085,893
Equity attributable to the owners of the Company	2,634,833	2,628,786	2,824,624	2,909,777	2,813,274
Non-controlling interests	167,302	158,799	168,604	283,770	272,619
Total equity and liabilities	6,472,844	6,313,178	6,603,679	6,640,312	6,808,804



Summary Cash Flow Statement

AED'000	H1'26	H1'25	YoY
Profit for the period before income tax and zakat expenses	149,868	68,518	118.7%
<i>Adjustments for:</i>			
Depreciation & Amortization	120,043	111,152	8.0%
Provisions & Allowances	17,770	65,308	-72.8%
Others	63,317	46,195	37.1%
<i>Change in:</i>			
Inventories	200,092	224,979	-11.1%
Trade and other receivables	-86,074	-16,583	-419.0%
Due from / to a related party	-2,670	13,529	
Trade and other payables	118,777	-576,080	120.6%
Deferred government grant	-2,435	-3,124	22.1%
Other provisions	578,689	-66,106	-
Others	-41,303	-46,145	10.5%
Net cash generated from operating activities	537,386	-112,251	-
Purchase of PPE (CAPEX)	-42,983	-51,946	17.3%
Investment in fixed deposits, net	25,341	164,986	-84.6%
Others	1,155	-114,831	-
Net cash generated from/(used in) investing activities	-16,487	-1,791	-820.5%
Dividend paid to shareholders	-98,010	-89,138	-10.0%
Bank borrowings, net	50,883	149,299	-67.6%
Others	-66,429	-211,724	69.8%
Net cash (used in)/generated from financing activities	-113,556	-151,563	25.1%
Increase in cash and cash equivalents	407,343	-265,605	-
Effect of foreign exchange	-5,904	4,665	-
Beg. Cash & Equivalents balance	398,136	367,369	8.4%
End. Cash & Equivalents balance	799,575	106,429	651.3%



Q2'26 Results Reconciliation

AED MN	Q2 2026	Q2 2025	H1 2026	H1 2025
Reported Revenue	1,275.5	1,140.2	2,602.3	2,424.0
Water & Food one-off	142.3	0	142.3	0
Agri-Business one-off	0	0	51.4	0
Snacking one-off	0	0	0	0
Underlying Revenue	1,133.2	1,140.2	2,408.6	2,424.0
Reported EBITDA	117.2	43.0	310.5	228.7
Water & Food one-off	18.5	-37.7	18.5	-37.7
Agri-Business one-off	0	0	12.5	0
Snacking one-off	0	-13.8	0	-13.8
Underlying EBITDA	98.7	94.5	279.5	280.1
Reported NP	24.5	-37.0	121.4	49.1
Water & Food one-off	16.5	-34.3	16.5	-34.3
Agri-Business one-off	0	0	11.1	0
Snacking one-off	0.0	-13.0	0.0	-13.0
Underlying NP	8.1	10.2	93.8	96.3





Thank You